

COMMUNITY ROWING, INC.

FINANCIAL STATEMENTS

OCTOBER 31, 2010 AND 2009



COMMUNITY ROWING, INC.

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Feeley & Driscoll, P.C.
Certified Public Accountants / Business Consultants

To the Board of Directors
Community Rowing, Inc.
Brighton, Massachusetts

Independent Auditors' Report

We have audited the accompanying statements of financial position of Community Rowing, Inc. (the "Organization") as of October 31, 2010 and 2009, and the related statements of activities and cash flows for the years then ended. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Community Rowing, Inc. as of October 31, 2010 and 2009, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The supplemental information is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audits of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

December 14, 2010

Feeley & Driscoll, P.C.

COMMUNITY ROWING, INC.

Statements of Financial Position

October 31, 2010 and 2009

Assets

	<u>2010</u>	<u>2009</u>
Current assets:		
Cash and cash equivalents	\$ 1,166,333	\$ 1,671,741
Current portion of unconditional promises to give	256,466	325,548
Prepaid expenses and other current assets	75,955	76,019
Total current assets	<u>1,498,754</u>	<u>2,073,308</u>
Property and equipment:		
Building	15,834,638	15,834,638
Rowing equipment	1,250,699	1,074,308
Furniture and fixtures	88,273	70,203
Motor vehicles	85,465	85,465
	<u>17,259,075</u>	<u>17,064,614</u>
Less accumulated depreciation	<u>(1,901,588)</u>	<u>(1,384,348)</u>
	<u>15,357,487</u>	<u>15,680,266</u>
Other assets:		
Cash and cash equivalents, permanently restricted	250,000	-
Unconditional promises to give, less current portion	109,830	16,959
Cash surrender value of life insurance	-	22,222
Total other assets	<u>359,830</u>	<u>39,181</u>
 Total assets	 <u>\$ 17,216,071</u>	 <u>\$ 17,792,755</u>

See accompanying notes to financial statements.

COMMUNITY ROWING, INC.

Statements of Financial Position - Continued

October 31, 2010 and 2009

Liabilities and Net Assets

	<u>2010</u>	<u>2009</u>
Current liabilities:		
Current maturities of long-term debt	\$ 750,000	\$ 1,800,000
Accounts payable	10,381	32,137
Current portion of deferred revenue	50,404	50,004
Deferred rent	29,664	23,690
Deposits	34,700	13,700
Accrued construction expenses	17,528	471,344
Accrued expenses	50,129	37,695
Accrued payroll	58,926	36,894
Total current liabilities	<u>1,001,732</u>	<u>2,465,464</u>
Long-term liabilities:		
Deferred revenue, less current maturities	2,333,321	2,383,329
Long-term debt, less current maturities	<u>550,546</u>	<u>1,191,864</u>
Total long-term liabilities	<u>2,883,867</u>	<u>3,575,193</u>
Net assets:		
Unrestricted	12,956,635	11,627,098
Temporarily restricted	123,837	125,000
Permanently restricted	250,000	-
Total net assets	<u>13,330,472</u>	<u>11,752,098</u>
Total liabilities and net assets	<u>\$ 17,216,071</u>	<u>\$ 17,792,755</u>

See accompanying notes to financial statements.

COMMUNITY ROWING, INC.

Statement of Activities

For the year ended October 31, 2010

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total</u>
Revenue and support:				
Contributions	\$ 2,023,413	\$ 1,300	\$ 250,000	\$ 2,274,713
Program fees	1,454,091	-	-	1,454,091
Storage and rental fees	195,618	-	-	195,618
Membership dues	122,691	-	-	122,691
Non-cash support	97,718	-	-	97,718
Special events	73,776	-	-	73,776
Other revenue	38,827	-	-	38,827
Net assets released from restrictions, used in operations	2,463	(2,463)	-	-
Total revenue and support	<u>4,008,597</u>	<u>(1,163)</u>	<u>250,000</u>	<u>4,257,434</u>
Expenses:				
Program	1,840,707	-	-	1,840,707
General and administrative	609,008	-	-	609,008
Fundraising	273,793	-	-	273,793
Total expenses	<u>2,723,508</u>	<u>-</u>	<u>-</u>	<u>2,723,508</u>
Excess (deficiency) of revenue and support over expenses	<u>1,285,089</u>	<u>(1,163)</u>	<u>250,000</u>	<u>1,533,926</u>
Non-operating income (expense):				
Rental income	50,008	-	-	50,008
Interest income	2,707	-	-	2,707
Gain on sale of property and equipment	(450)	-	-	(450)
Interest expense	(7,817)	-	-	(7,817)
Total non-operating income	<u>44,448</u>	<u>-</u>	<u>-</u>	<u>44,448</u>
Change in net assets	1,329,537	(1,163)	250,000	1,578,374
Net assets, beginning of year	<u>11,627,098</u>	<u>125,000</u>	<u>-</u>	<u>11,752,098</u>
Net assets, end of year	<u>\$ 12,956,635</u>	<u>\$ 123,837</u>	<u>\$ 250,000</u>	<u>\$ 13,330,472</u>

See accompanying notes to financial statements.

COMMUNITY ROWING, INC.

Statement of Activities

For the year ended October 31, 2009

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Total</u>
Revenue and support:			
Program fees	\$ 1,386,375	\$ -	\$ 1,386,375
Contributions	1,127,765	194,077	1,321,842
Storage and rental fees	162,748	-	162,748
Special events	34,771	-	34,771
Non-cash support	30,600	-	30,600
Other revenue	7,253	-	7,253
Membership dues	2,470	-	2,470
Net assets released from restrictions, used in operations	786,703	(786,703)	-
Total revenue and support	<u>3,538,685</u>	<u>(592,626)</u>	<u>2,946,059</u>
Expenses:			
Program	1,624,097	-	1,624,097
General and administrative	517,281	-	517,281
Fundraising	164,962	-	164,962
Total expenses	<u>2,306,340</u>	<u>-</u>	<u>2,306,340</u>
Excess (deficiency) of revenue and support over expenses	<u>1,232,345</u>	<u>(592,626)</u>	<u>639,719</u>
Non-operating income (expense):			
Rental income	66,667	-	66,667
Interest income	13,679	-	13,679
Other income	1,003	-	1,003
Interest expense	(43,081)	-	(43,081)
Total non-operating income	<u>38,268</u>	<u>-</u>	<u>38,268</u>
Change in net assets	<u>1,270,613</u>	<u>(592,626)</u>	<u>677,987</u>
Net assets, beginning of year	<u>10,356,485</u>	<u>717,626</u>	<u>11,074,111</u>
Net assets, end of year	<u>\$ 11,627,098</u>	<u>\$ 125,000</u>	<u>\$ 11,752,098</u>

See accompanying notes to financial statements.

COMMUNITY ROWING, INC.

Statements of Cash Flows

For the years ended October 31, 2010 and 2009

	<u>2010</u>	<u>2009</u>
Cash flows from operating activities:		
Change in net assets	\$ 1,578,374	\$ 677,987
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Donated property and equipment	(37,400)	(30,600)
Loss on sale of property and equipment	450	-
Depreciation	517,540	521,429
Decrease (increase) in cash surrender value of life insurance	22,222	(1,102)
Increase (decrease) in cash resulting from changes in:		
Membership dues receivable	-	2,600
Unconditional promises to give	(23,789)	1,211,445
Prepaid expenses and other current assets	64	(5,288)
Accounts payable	(21,756)	11,537
Deferred revenue	(49,608)	(100,217)
Deferred rent	5,974	1,130
Deposits	21,000	13,700
Accrued construction expense	(453,816)	(1,657,742)
Accrued expenses	12,434	(28,637)
Accrued payroll	22,032	(13,648)
Net cash provided by operating activities	<u>1,593,721</u>	<u>602,594</u>
Cash flows from investing activities:		
Proceeds from sale of property and equipment	750	-
Purchases of property and equipment	(158,561)	(345,285)
Net cash used in investing activities	<u>(157,811)</u>	<u>(345,285)</u>
Cash flows from financing activities -		
Payments on long-term debt	(1,691,318)	(1,138,323)
Net cash used in financing activities	<u>(1,691,318)</u>	<u>(1,138,323)</u>
Net decrease in cash and cash equivalents	(255,408)	(881,014)
Cash and cash equivalents, beginning of year	<u>1,671,741</u>	<u>2,552,755</u>
Cash and cash equivalents, end of year	<u>\$ 1,416,333</u>	<u>\$ 1,671,741</u>

See accompanying notes to financial statements.

COMMUNITY ROWING, INC.

Statements of Cash Flows - Continued

For the years ended October 31, 2010 and 2009

	<u>2010</u>	<u>2009</u>
Supplemental disclosure of cash flow information -		
Cash paid during the year for -		
Interest	<u>\$ 7,817</u>	<u>\$ 43,081</u>

Non-cash investing and financing transactions:

During the years ended October 31, 2010 and October 31, 2009, the Organization received donated property and equipment with a fair market value of \$37,400 and \$30,600, respectively.

See accompanying notes to financial statements.

COMMUNITY ROWING, INC.

Notes to Financial Statements

October 31, 2010 and 2009

Note 1 - Organization

Community Rowing, Inc. (the "Organization") is a Massachusetts nonprofit company organized for the purpose of providing opportunities for instruction, training and competition in the sport of rowing to the community youth, adults and the physically challenged.

The Organization has completed construction on its new boathouse which is located along the Charles River Basin. The Boathouse Campaign to raise funds to finance the building was completed and closed out during 2010.

The Organization generates revenue primarily from program fees, contributions, membership dues, storage fees, and rental fees.

Note 2 - Summary of Significant Accounting Policies

A summary of the significant accounting policies followed by the Organization in the preparation of the accompanying financial statements is set forth below:

Basis of Accounting - The accompanying financial statements have been prepared in accordance with the accrual basis of accounting.

Net Assets - Net assets are classified into unrestricted, temporarily restricted and permanently restricted categories to properly disclose the nature and amount of resources that have been restricted in accordance with specified donor objectives. The net assets of the Organization are reported as follows:

Unrestricted net assets represent funds that are not subject to donor-imposed stipulations and may be designated for specific purposes by action of the board of directors.

Temporarily restricted funds represent funds subject to donor-imposed stipulations that will be met either by actions of the Organization and/or the passage of time. Donor restricted contributions whose restrictions are met in the same reporting period are reported as unrestricted support.

Permanently restricted funds represent funds that are subject to restrictions of gift instruments requiring that the principal be invested in perpetuity and the income only be used for specific purposes.

Use of Estimates - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent liabilities at the date of the financial statements and the reported amounts of revenues, support and expenses during the reporting period. Actual results could differ from those estimates that were used.

COMMUNITY ROWING, INC.

Notes to Financial Statements - Continued

October 31, 2010 and 2009

Note 2 - Summary of Significant Accounting Policies - Continued

Cash and Cash Equivalents - For purposes of the statement of cash flows, the Organization considers all highly liquid investments with a maturity of three (3) months or less to be cash equivalents.

Unconditional Promises to Give - Unconditional promises to give that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at fair value, which is measured at the present value of their future cash flows. The discounts on those amounts are computed using risk-adjusted interest rates applicable to the years in which the promises are received. Amortization of the discount is included in contributions revenue. Conditional promises to give are not included as support until the conditions are substantially met.

Property and Equipment - All property and equipment are stated at cost. Major renewals, additions and betterments are charged to the property accounts, while replacements, maintenance and repairs, which do not improve or extend the lives of the respective assets, are expensed in the year incurred.

Depreciation - Depreciation is computed using the straight-line method over the estimated useful lives of the related assets as follows:

<u>Asset</u>	<u>Life in Years</u>
Building	39
Rowing equipment	5
Furniture and fixtures	5-7
Motor vehicles	5

Deferred Revenue - Deferred revenue represents advance deposits for participation in programs over the next year and revenue for a lease agreement. The Organization entered into a lease agreement with Boston College. Boston College made advanced lease payments to help with the construction of the Organization's building.

COMMUNITY ROWING, INC.

Notes to Financial Statements - Continued

October 31, 2010 and 2009

Note 2 - Summary of Significant Accounting Policies - Continued

Contributions - The Organization accounts for contributions in accordance with Generally Accepted Accounting Principles (GAAP). Accordingly, contributions received are recorded as unrestricted, temporarily restricted or permanently restricted support depending on the existence and/or nature of any donor restrictions.

Support that is restricted by the donor, including pledges, is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

Income Taxes - The Organization is exempt from income tax pursuant to Section 501(c) (3) of the Internal Revenue Code. Tax years from October 31, 2007 through the current year remain open for examination by Federal and state tax authorities.

Subsequent Events - The Organization has evaluated the financial statements for subsequent event disclosures through December 14, 2010, the date when the financial statements were available to be issued.

Reclassification of Prior Year's Balance - Certain account balances as of and for the year ended October 31, 2009 have been reclassified to enhance financial statement comparability.

Note 3 - Promises to Give

Unconditional promises to give consisted of the following:

	<u>2010</u>	<u>2009</u>
Unrestricted Campaign	\$ 33,919	\$ 228,465
Restricted Boathouse Campaign	339,919	125,000
Unconditional promises to give	<u>373,838</u>	<u>353,465</u>
Less unamortized discount	(5,542)	(1,358)
	<u>368,296</u>	<u>352,107</u>
Less allowance for uncollectible accounts	(2,000)	(9,600)
Net unconditional promises to give	<u>366,296</u>	<u>342,507</u>
Less amount due in one year	<u>(256,466)</u>	<u>(325,548)</u>
Unconditional promises to give, less current portion	<u>\$ 109,830</u>	<u>\$ 16,959</u>

COMMUNITY ROWING, INC.

Notes to Financial Statements - Continued

October 31, 2010 and 2009

Note 3 - Promises to Give - Continued

Aggregate maturities of unconditional promises to give are as follows for years ending October 31:

2011	\$	256,466
2012		<u>109,830</u>
	\$	<u>366,296</u>

Unconditional promises to give due in more than one (1) year are reflected at the present value of estimated future cash flows using a discount rate of five percent (5%).

Note 4 - Demand Note Payable to a Bank

For the years ended October 31, 2010 and 2009, the Organization had a demand line of credit agreement with a bank for \$100,000. Interest at the Wall Street Journal's prime rate plus two percent (2.00%) is payable monthly in arrears. The line of credit is secured by a security interest in all assets of the Organization. It is subject to certain financial and reporting covenants. There was no outstanding balance on the line of credit as of October 31, 2010 and 2009.

For the years ended October 31, 2010 and 2009, the Organization had a demand line of credit agreement with a bank for \$100,000. Interest at the Wall Street Journal's prime rate plus one and one-quarter percent (1.25%) is payable monthly in arrears. The line of credit is secured by a first security interest in all assets of the Organization. There was no outstanding balance on the line of credit as of October 31, 2010 and 2009.

COMMUNITY ROWING, INC.

Notes to Financial Statements - Continued

October 31, 2010 and 2009

Note 5 - Notes Payable

The Organization has executed notes payable as follows:

	<u>2010</u>	<u>2009</u>
Note payable to a bank in varying annual principle installments, plus interest at .3% (at October 31, 2010), through December 2012, secured by the building. It is subject to certain financial and reporting covenants.	\$ 1,300,546	\$ 2,991,864
	<u>1,300,546</u>	<u>2,991,864</u>
Less current maturities of long-term debt	750,000	1,800,000
	<u>750,000</u>	<u>1,800,000</u>
Long-term debt, less current maturities	\$ 550,546	\$ 1,191,864
	<u>\$ 550,546</u>	<u>\$ 1,191,864</u>

Aggregate maturities of long-term debt are as follows for the years ending October 31:

2011	\$ 750,000
2012	350,000
2013	200,546
	<u>200,546</u>
	<u>\$ 1,300,546</u>

Note 6 - Temporarily Restricted Net Assets

Temporarily restricted net assets were comprised of and restricted as follows at October 31:

	<u>2010</u>	<u>2009</u>
Boathouse	\$ 123,837	\$ 125,000
	<u>\$ 123,837</u>	<u>\$ 125,000</u>

COMMUNITY ROWING, INC.

Notes to Financial Statements - Continued

October 31, 2010 and 2009

Note 7 - Endowments

Changes in Endowment net assets for the year ended October 31, 2010 were as follows:

	Permanently Restricted
Endowment net assets, beginning of year	\$ -
Endowment contribution	250,000
Endowment net assets, end of year	\$ 250,000

The Organization's endowment consists of one (1) fund established for a boathouse endowment fund, the income only of which shall be used for the maintenance and repair of the Organization's (i) Harry Parker Boathouse, (ii) Ruth W. Somerville Sculling Pavilion, (iii) adjacent docks and grounds, and (iv) successor facilities thereto. If all of those facilities are no longer in existence or are no longer used for the sport of rowing, it is the donor's desire that income from the endowment funds be used for maintenance or replacement of a community public access rowing facility in the Greater Boston area, preferably on the Charles River. As required by Generally Accepted Accounting Principles (GAAP), net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

The Board of Directors of the Organization has interpreted the State Prudent Management of Institutional Funds Act (SPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Organization classifies as permanently restricted net assets (a) the original value of the gifts donated to the permanent endowment (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulation to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified as permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Organization in a manner consistent with the standard of prudence prescribed by SPMIFA.

Notwithstanding any provisions herein to the contrary, if sufficient funds from gifts to the Organization's Boathouse Campaign become available to the Organization in 2010 which, together with the funds from the donor's challenge grant, will enable the Organization to pay in full the outstanding balance of its current boathouse construction loan, then the donor agrees that the Organization in its discretion may use up to all of the \$250,000 of the donor's challenge grant originally intended for the boathouse endowment fund and apply those funds instead to the payment of the boathouse construction loan; provided, however that CRI shall take an equivalent amount of funds from gifts to the Organization's Boathouse Campaign received by the Organization after the pay-off of the construction loan and shall apply such funds specifically to the boathouse endowment fund, so that the total amount of gifts allocated to the boathouse endowment fund as of December 31, 2012, shall not be less than \$250,000. Subsequent to year end, the Organization decided to use the \$250,000 endowment towards paying off the boathouse construction loan. The Organization intends to replenish the endowment in full by December 31, 2012.

COMMUNITY ROWING, INC.

Notes to Financial Statements - Continued

October 31, 2010 and 2009

Note 8 - Donated Goods and Services

The Organization received marketing services including billboard advertisements and local radio advertisements during the year ended October 31, 2010 without charge. The estimated fair value of the services has been reported as contribution revenue and marketing expense. Both contribution revenue and expenses for the year ended October 31, 2010 were recorded at \$53,925, which pertained to general administrative expenses. There were no donated services for the year ended October 31, 2009.

Contributed goods and the associated expenses for the year ended October 31, 2010 and 2009 were recorded at \$43,793 and 30,600, respectively.

Note 9 - Leases

On June 26, 2007, the Organization entered into a lease ("Ground Lease") with the Commonwealth of Massachusetts and the Department of Conservation and Recreation. The lease is for land at 100 Nonantum Road, Brighton, Massachusetts. The term of the lease is fifty (50) years with annual payments of \$5,000 beginning on the lease commencement date and increasing three percent (3%) every year. Lease expense for the years ended October 31, 2010 and 2009 was \$11,280.

On April 30, 2008, the Organization entered into a lease for office equipment. The lease expires on April 30, 2012 and requires monthly payments of \$251 plus maintenance charges. In June 2010, the lease was terminated, and the company entered into a new lease for office equipment. The lease expires in June 2014 and requires monthly payments of \$454 plus maintenance charges. Lease expense related to office equipment for the years ended October 31, 2010 and 2009 was \$3,266 and \$3,871.

The minimum rental commitments under these operating leases are approximately as follows:

2011	\$	11,074
2012		11,242
2013		11,416
2014		9,326
2015		6,334
Thereafter		513,189
		<hr/>
	\$	562,581
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COMMUNITY ROWING, INC.

Notes to Financial Statements - Continued

October 31, 2010 and 2009

Note 10 - Retirement Plan

The Organization has a 403(B) Retirement Savings plan for qualified employees, as defined. In accordance with the terms of the plan, the Organization will match one hundred percent (100%) of the employee's contribution up to five percent (5%) of the employee's annual salary. During the years ended October 31, 2010 and 2009, the Organization incurred \$11,478 and \$11,648, respectively, of matching contribution expense to the retirement plan.

Note 11 - Related Party Transactions

The Organization received \$882,015 and \$105,888 of unrestricted promises to give associated with the Boathouse Campaign during the fiscal years ended October 31, 2010 and 2009, respectively, from its Board of Directors and Trustees.

Community Rowing, Inc. also received \$24,300 and \$38,582 for the fiscal years ended October 31, 2010 and 2009, respectively, in additional support from its Board of Directors and Trustees participating in programs and supporting fundraising efforts.

Note 12 - Cash Surrender Value of Life Insurance

The Organization is named as the owner and beneficiary of two (2) life insurance policies. Under this agreement, upon the death of the donor, the agreement shall terminate and the insurance policy shall be distributed to the Organization to be used for general purposes of the Organization. The Organization is not responsible for any monthly payments. During the year ended October 31, 2010, the policies were cashed out, resulting in an ending cash surrender value of \$-0- at October 31, 2010. The cash surrender value of the policy was \$22,222 at October 31, 2009.

Note 13 - Concentrations of Credit risk

The Organization has a potential concentration of credit risk in that it maintains deposits with a financial institution in excess of amounts insured by the Federal Deposit Insurance Corporation ("FDIC"). The maximum deposit insurance amount is \$250,000, which is applied per depositor, per insured depository institution for each account ownership category. As of October 31, 2010, the Company had \$858,172 in excess of FDIC limits.

SUPPLEMENTAL INFORMATION

COMMUNITY ROWING, INC.

Schedules of Expenses

For the years ended October 31, 2010 and 2009

	<u>2010</u>	<u>2009</u>
<u>Program Expenses</u>		
Salaries	\$ 651,216	\$ 562,865
Depreciation	517,540	521,429
Regatta costs	231,133	194,039
Transportation	124,191	115,444
Insurance	67,443	57,844
Payroll taxes	66,377	53,520
Boat maintenance and supplies	46,825	40,751
Third party registration fees	44,898	-
Rental equipment and other supplies	24,124	3,263
Staff and volunteer development	13,646	4,666
Gas and oil	13,393	10,294
Miscellaneous	39,921	59,982
	<hr/>	<hr/>
Total program expenses	<u>\$ 1,840,707</u>	<u>\$ 1,624,097</u>
<u>General and Administrative Expenses</u>		
Salaries	\$ 264,919	\$ 192,097
Employee benefits	66,436	47,257
Rent and utilities	64,196	85,724
Office	51,974	44,418
Legal	42,988	16,577
Payroll tax	29,339	18,266
Accounting	22,300	25,493
Office supplies	19,346	20,235
Telephone	17,135	16,514
Computer	9,298	3,895
Payroll services	6,886	5,870
Dues and subscriptions	3,352	5,039
Bank charges	3,160	3,412
Bad debt	2,340	14,267
Printing	785	835
Miscellaneous	4,554	17,382
	<hr/>	<hr/>
Total general and administrative expenses	<u>\$ 609,008</u>	<u>\$ 517,281</u>

COMMUNITY ROWING, INC.

Schedules of Expenses - Continued

For the years ended October 31, 2010 and 2009

	<u>2010</u>	<u>2009</u>
<u>Fundraising Expense</u>		
Salaries	\$ 135,577	\$ 120,743
Marketing and public relations	123,510	26,741
Payroll taxes	11,420	11,481
Annual appeal direct costs	2,696	2,888
Miscellaneous	590	3,109
	<hr/>	<hr/>
Total fundraising expenses	<u>\$ 273,793</u>	<u>\$ 164,962</u>