

**LUTHERAN SOCIAL SERVICES OF NEW ENGLAND, INC.
AND SUBSIDIARIES**

CONSOLIDATED FINANCIAL STATEMENTS

YEARS ENDED JUNE 30, 2014 AND 2013

**LUTHERAN SOCIAL SERVICES OF NEW ENGLAND, INC.
AND SUBSIDIARIES
TABLE OF CONTENTS
YEARS ENDED JUNE 30, 2014 AND 2013**

INDEPENDENT AUDITORS' REPORT	1
FINANCIAL STATEMENTS	
CONSOLIDATED STATEMENTS OF FINANCIAL POSITION	3
CONSOLIDATED STATEMENTS OF ACTIVITIES	5
CONSOLIDATED STATEMENTS OF CHANGES IN NET ASSETS	6
CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES - 2013	7
CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES - 2013	8
CONSOLIDATED STATEMENTS OF CASH FLOWS	9
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS	11

INDEPENDENT AUDITORS' REPORT

Board of Directors
Lutheran Social Services of
New England, Inc. and Subsidiaries
Worcester, Massachusetts

We have audited the accompanying consolidated financial statements of Lutheran Social Services of New England, Inc. and Subsidiaries, which comprise the consolidated statements of financial position as of June 30, 2014 and 2013, and the related consolidated statements of activities, changes in net assets, functional expenses, and cash flows for the years then ended, and related notes to the consolidated financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

Board of Directors
Lutheran Social Services of
New England, Inc. and Subsidiaries

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Lutheran Social Services of New England, Inc. and Subsidiaries as of June 30, 2014 and 2013, and its consolidated changes in its net assets, its functional expenses and its cash flows for the years then ended in conformity with U.S. generally accepted accounting principles.

CliftonLarsonAllen LLP

CliftonLarsonAllen LLP

Boston, Massachusetts
December 12, 2014

**LUTHERAN SOCIAL SERVICES OF NEW ENGLAND, INC.
AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF FINANCIAL POSITION
JUNE 30, 2014 AND 2013**

ASSETS	2014	2013
CURRENT ASSETS		
Cash and Cash Equivalents	\$ 4,984,694	\$ 3,201,722
Investments (Note 12)	407,306	350,877
Accounts Receivable, Net (Note 3)	4,533,844	5,297,879
Inventory	180,145	167,345
Prepaid Expenses	623,742	626,044
Pledge Receivable (Note 1)	89,628	210,000
Other Current Assets	56,667	283,349
Assets Held for Sale (Note 1)	349,500	163,779
Assets Limited as to Use, Required for Current Liabilities (Note 5)	-	449,950
Total Current Assets	11,225,526	10,750,945
ASSETS LIMITED AS TO USE		
Under Indenture Agreement - Held by Trustee, Net	-	1,459,264
Under Regulatory Agreement	707,520	683,509
Board Restricted - Cash	38,072	38,002
Tenant/Resident Funds	275,136	280,717
Pension Reserve (Note 6)	247,089	272,221
Beneficial Interest in Third Party Trusts	3,519,032	3,210,174
Total Assets Limited as to Use (Note 5)	4,786,849	5,943,887
PROPERTY AND EQUIPMENT		
Land	1,039,610	1,110,288
Buildings	31,676,652	32,067,281
Improvements	5,484,150	5,673,565
Furniture and Equipment	4,043,316	3,928,622
Vehicles	400,887	328,619
Equipment Held Under Capital Lease	685,480	705,360
Software	118,719	83,795
Total	43,448,814	43,897,530
Less: Accumulated Depreciation	23,183,331	22,012,675
Property and Equipment, Net (Note 1)	20,265,483	21,884,855
OTHER ASSETS		
Construction in Progress	64,836	30,000
Prepaid Rent	169,527	226,523
Deferred Charges, Net	346,122	382,837
Loans Receivable (Note 4 & 11)	717,439	717,439
Interest Receivable (Note 4 & 11)	339,107	305,130
Cash Surrender Value of Life Insurance	110,882	98,728
Miscellaneous Other Assets	66,925	21,769
Total Other Assets	1,814,838	1,782,426
Total Assets	\$ 38,092,696	\$ 40,362,113

See accompanying Notes to Consolidated Financial Statements.

	<u>2014</u>	<u>2013</u>
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Lines of Credit (Note 9)	\$ 1,540,000	\$ 970,000
Accounts Payable and Accrued Expenses	3,644,151	4,209,237
Deferred Revenue	671,403	481,906
Due to the Third-Party Payors (Note 2)	525,284	793,792
Current Portion of Long-Term Debt (Note 10)	678,133	854,126
Other Current Liabilities	<u>125,027</u>	<u>125,804</u>
Total Current Liabilities	7,183,998	7,434,865
 LONG-TERM DEBT AND OTHER LIABILITIES		
Long-Term Debt, Net of Current Portion	14,887,625	17,114,601
Capital Advances	<u>7,042,673</u>	<u>7,042,673</u>
Total Long-Term Debt (Note 10)	21,930,298	24,157,274
Long-Term Pension Liability (Note 6)	414,466	439,599
Tenant Deposits	<u>77,444</u>	<u>74,315</u>
Total Other Liabilities	491,910	513,914
Total Long-Term Debt and Other Liabilities	<u>22,422,208</u>	<u>24,671,188</u>
Total Liabilities	29,606,206	32,106,053
NET ASSETS		
Unrestricted	1,612,982	1,882,566
Temporarily Restricted (Note 13)	3,340,151	3,148,995
Permanently Restricted (Note 13)	<u>3,533,357</u>	<u>3,224,499</u>
Total Net Assets	<u>8,486,490</u>	<u>8,256,060</u>
Total Liabilities and Net Assets	<u>\$ 38,092,696</u>	<u>\$ 40,362,113</u>

**LUTHERAN SOCIAL SERVICES OF NEW ENGLAND, INC.
AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF ACTIVITIES
YEARS ENDED JUNE 30, 2014 AND 2013**

	2014	2013
UNRESTRICTED NET ASSETS		
REVENUES		
Program Service Revenue	\$ 54,275,672	\$ 55,785,494
Contribution Income	672,176	559,757
Donated Vehicles	1,963,607	2,091,853
Rental Income	-	13,200
Net Assets Released from Restriction Used for Operations	435,520	918,576
Other Income	568,939	1,058,663
Total Revenues	57,915,914	60,427,543
EXPENSES		
Program Services:		
Community Services	33,753,444	34,872,694
Services for Older Adults	17,037,218	17,549,539
Total Program Services	50,790,662	52,422,233
Supporting Services and Other:		
Administrative	7,278,644	7,132,094
Fundraising	622,971	258,559
Impairment Costs	68,863	998,971
Total Supporting Services and Other	7,970,478	8,389,624
Total Expenses	58,761,140	60,811,856
LOSS FROM OPERATIONS	(845,226)	(384,313)
NON-OPERATING ITEMS		
Investment/Interest Income	53,299	52,821
Gain on Sale of Property and Equipment, Net	471,504	392,054
Loss on Extinguishment of Debt	(38,171)	-
Abandonment Costs	-	(93,529)
Total Non-Operating Items, Net	486,632	351,346
EXCESS OF EXPENSES OVER REVENUES	(358,594)	(32,967)
Net Assets Released from Restrictions Used for Capital Improvements	89,010	24,501
DECREASE IN UNRESTRICTED NET ASSETS	\$ (269,584)	\$ (8,466)

See accompanying Notes to Consolidated Financial Statements.

**LUTHERAN SOCIAL SERVICES OF NEW ENGLAND, INC.
AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF NET ASSETS
YEARS ENDED JUNE 30, 2014 AND 2013**

	<u>UNRESTRICTED</u>	<u>TEMPORARILY RESTRICTED</u>	<u>PERMANENTLY RESTRICTED</u>	<u>TOTAL</u>
NET ASSETS AT JUNE 30, 2012	\$ 1,891,032	\$ 3,052,386	\$ 3,073,309	\$ 8,016,727
Loss from Operations	(384,313)	-	-	(384,313)
Temporary and Permanently Restricted Contributions	-	1,039,686	-	1,039,686
Change in Beneficial Interest in Third-Party Trusts	-	-	151,190	151,190
Non-Operating Revenues, Net	351,346	-	-	351,346
Net Assets Released from Restrictions	<u>24,501</u>	<u>(943,077)</u>	<u>-</u>	<u>(918,576)</u>
INCREASE (DECREASE) IN NET ASSETS	<u>(8,466)</u>	<u>96,609</u>	<u>151,190</u>	<u>239,333</u>
NET ASSETS AT JUNE 30, 2013	1,882,566	3,148,995	3,224,499	8,256,060
Loss from Operations	(845,226)	-	-	(845,226)
Temporary and Permanently Restricted Contributions	-	715,686	-	715,686
Change in Beneficial Interest in Third-Party Trusts	-	-	308,858	308,858
Non-Operating Items, Net	486,632	-	-	486,632
Net Assets Released from Restrictions	<u>89,010</u>	<u>(524,530)</u>	<u>-</u>	<u>(435,520)</u>
INCREASE (DECREASE) IN NET ASSETS	<u>(269,584)</u>	<u>191,156</u>	<u>308,858</u>	<u>230,430</u>
NET ASSETS AT JUNE 30, 2014	<u>\$ 1,612,982</u>	<u>\$ 3,340,151</u>	<u>\$ 3,533,357</u>	<u>\$ 8,486,490</u>

See accompanying Notes to Consolidated Financial Statements.

**LUTHERAN SOCIAL SERVICES OF NEW ENGLAND, INC.
AND SUBSIDIARIES
CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES
YEAR ENDED JUNE 30, 2014**

	<u>Total</u>	<u>Community Services</u>	<u>Services for Older Adults</u>	<u>Administrative</u>	<u>Fundraising</u>	<u>Impairment Costs</u>
Salaries and Wages	\$ 29,293,183	\$ 17,620,667	\$ 7,482,659	\$ 4,149,583	\$ 40,274	\$ -
Employee Benefits	5,827,277	3,401,443	1,671,379	740,159	14,296	-
Purchased Services	1,140,351	393,158	636,734	110,459	-	-
Insurance	762,784	319,246	351,292	92,246	-	-
Program Expenses	6,529,662	6,529,662	-	-	-	-
Professional Fees	536,828	113,674	20,320	402,834	-	-
Occupancy Costs	3,191,207	1,558,929	1,223,056	409,222	-	-
Advertising Expense	291,381	49,238	22,425	7,475	212,243	-
Operating Supplies and Expenses	4,230,899	723,732	2,567,716	939,451	-	-
Donated Vehicle Expense	938,841	938,841	-	-	-	-
Garage Expense	584,792	582,596	2,196	-	-	-
Travel Expenses	1,023,958	890,268	7,408	126,282	-	-
Equipment and Other Office Operations	264,327	189,895	30,650	43,782	-	-
Fundraising Expense	356,158	-	-	-	356,158	-
Real Estate Taxes	279,519	14,261	265,258	-	-	-
Resident Care Costs	616,265	-	616,265	-	-	-
Depreciation and Amortization	1,625,146	300,568	1,139,163	185,415	-	-
Impairment Costs	68,863	-	-	-	-	68,863
Bad Debt Expense	374,514	61,171	313,343	-	-	-
Interest	825,185	66,095	687,354	71,736	-	-
Total Functional Expenses	<u>\$ 58,761,140</u>	<u>\$ 33,753,444</u>	<u>\$ 17,037,218</u>	<u>\$ 7,278,644</u>	<u>\$ 622,971</u>	<u>\$ 68,863</u>

See accompanying Notes to Consolidated Financial Statements.

**LUTHERAN SOCIAL SERVICES OF NEW ENGLAND, INC.
AND SUBSIDIARIES
CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES
YEAR ENDED JUNE 30, 2013**

	<u>Total</u>	<u>Community Services</u>	<u>Services for Older Adults</u>	<u>Administrative</u>	<u>Fundraising</u>	<u>Impairment Costs</u>
Salaries and Wages	\$ 29,307,159	\$ 17,812,583	\$ 7,555,319	\$ 3,939,257	\$ -	\$ -
Employee Benefits	5,961,296	3,473,501	1,682,601	805,194	-	-
Purchased Services	595,083	-	595,083	-	-	-
Insurance	372,514	38,478	272,552	61,484	-	-
Program Expenses	7,298,763	7,296,766	1,997	-	-	-
Professional Fees	854,390	182,825	27,107	644,458	-	-
Occupancy Costs	2,969,499	1,424,780	1,167,359	377,361	-	-
Advertising Expense	305,946	245,847	48,230	11,869	-	-
Operating Supplies and Expenses	5,228,953	1,317,013	3,014,620	897,320	-	-
Donated Vehicle Expense	1,054,850	1,054,850	-	-	-	-
Garage Expense	804,452	804,452	-	-	-	-
Travel Expenses	952,940	795,474	9,745	147,722	-	-
Equipment and Other Office Operations	75,849	32,422	32,592	10,835	-	-
Fundraising Expense	258,559	-	-	-	258,559	-
Real Estate Taxes	237,455	-	237,455	-	-	-
Resident Care Costs	506,441	-	506,441	-	-	-
Depreciation and Amortization	1,661,616	304,489	1,248,140	108,987	-	-
Impairment Costs	998,971	-	-	-	-	998,971
Bad Debt Expense	416,215	13,111	335,993	67,111	-	-
Interest	950,905	76,104	814,304	60,497	-	-
Total Functional Expenses	<u>\$ 60,811,856</u>	<u>\$ 34,872,694</u>	<u>\$ 17,549,539</u>	<u>\$ 7,132,094</u>	<u>\$ 258,559</u>	<u>\$ 998,971</u>

See accompanying Notes to Consolidated Financial Statements.

**LUTHERAN SOCIAL SERVICES OF NEW ENGLAND, INC.
AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS
YEARS ENDED JUNE 30, 2014 AND 2013**

	2014	2013
CASH FLOWS FROM OPERATING ACTIVITIES		
Increase (Decrease) in Net Assets	\$ 230,430	\$ 239,333
Adjustments to Reconcile Increase (Decrease) in Net Assets to Net Cash Provided by Operating Activities:		
Depreciation and Amortization	1,625,146	1,661,616
Provision for Bad Debts	374,514	448,453
Change in Beneficial Interest in Third-Party Trusts	(308,858)	(151,190)
Net Change in Cash Surrender Value of Life Insurance	(12,154)	(11,400)
Interest Receivable	(43,384)	(33,979)
Net Unrealized Loss (Gain) on Investments	-	(645)
Net Gain on Sale of Property and Equipment, Net	(471,504)	(392,054)
Loss on Extinguishment of Debt	38,171	-
Accrued Interest and Fees Paid through Bond-Defeasance	49,443	-
Impairment Costs	68,863	998,971
Abandonment Costs	-	93,529
(Increase) Decrease in:		
Accounts Receivable	417,639	(681,872)
Inventory	(12,800)	18,536
Prepaid Expenses	(32,363)	7,267
Other Current Assets	153,654	(91,947)
Assets Whose Use is Limited	(35,261)	40,000
Tenant/Resident Funds	7,335	(3,047)
Pledges Receivable	120,372	(210,000)
Increase (Decrease) in:		
Accounts Payable and Accrued Expenses	(482,699)	(2,004,877)
Deferred Revenue	190,586	(61,519)
Due to Third-Party Payors	(268,508)	242,622
Other Liabilities	(98,580)	41,893
Net Cash Provided by Operating Activities	1,510,042	149,690
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchases of Property and Equipment	(414,288)	(359,308)
Proceeds from Sale of Property and Equipment	719,256	522,615
Net Change in Escrow Funds	41,796	4,547
Deposits to Restricted Accounts	(181,150)	(684,057)
Withdrawals from Restricted Accounts	42,203	847,765
Sales (Purchases) of Investments	-	(10,816)
Additions to Board Restricted Cash	(70)	978
Net Cash Provided by Investing Activities	207,747	321,724

See accompanying Notes to Consolidated Financial Statements.

**LUTHERAN SOCIAL SERVICES OF NEW ENGLAND, INC.
AND SUBSIDIARIES
CONSOLIDATED STATEMENT OF CASH FLOWS (CONTINUED)
YEAR ENDED JUNE 30, 2014**

	2014	2013
CASH FLOWS FROM FINANCING ACTIVITIES		
Advancements on Line of Credit	4,430,000	3,270,000
Payments on Line of Credit	(3,860,000)	(2,850,000)
Proceeds from Long-Term Debt	-	-
Principal Payments on Long-Term Debt	(424,950)	(959,330)
Principal Payments on Capital Leases	(66,277)	-
Additions to Deferred Financing Costs	(16,885)	(17,000)
Proceeds from Sale of Assets	-	-
Note Receivable	-	-
Advances from Related Parties	3,295	-
Net Cash Provided (Used) by Financing Activities	65,183	(556,330)
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	1,782,972	(84,916)
Cash and Cash Equivalents - Beginning of Year	3,201,722	3,286,638
CASH AND CASH EQUIVALENTS - END OF YEAR	\$ 4,984,694	\$ 3,201,722

See note 8 for disclosure of noncash investing and financing activities.

**LUTHERAN SOCIAL SERVICES OF NEW ENGLAND, INC.
AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2014 AND 2013**

NOTE 1 ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization

Lutheran Social Services of New England, Inc. and Subsidiaries (collectively the Organization) has been serving people in need in New England for 140 years. Today, Lutheran Social Services of New England, Inc. (LSS) is one of the region's largest multi-service, faith-based human service agencies, despite the fact that Lutherans number less than one-percent of the population. LSS administers 60-plus programs in all six New England states, through 1,700 employees. Every day, LSS touches the lives of 5,000 clients, including: refugees and immigrants, frail older adults, adults with disabilities and mental illness, children and families at risk, low income individuals who need affordable housing or transportation, and families affected by disaster. LSS serves people who need our services, regardless of their background or belief.

On September 1, 2014, Lutheran Social Services of New England, Inc. became Ascentria Care Alliance (Ascentria). This name change is a vital component of Ascentria's new corporate strategy, meant to help facilitate new business partnerships and expand opportunities with foundations, corporate sponsors, and donors in support of the new client centered model of care. Ascentria continues to honor its Lutheran heritage as it moves forward in a new direction.

The Organization include the accounts of the following entities, of which Lutheran Social Services of New England, Inc. is the sole corporate member of or exercises significant control over.

<u>Entity</u>	<u>Services Provided</u>
Lutheran Social Services of New England, Inc.	Parent Organization
Lutheran Community Services, Inc. (LCS)	Social Services Provider
Lutheran Community Care, Inc. (Subsidiary of LCS)	In Home Care
Good News Garage - LSS, Inc.	Provides Transportation to Those in Need
Lutheran Housing Corporation - Brockton	Assisted Living Residence
Fair Havens, Inc. (Sold in 2014)	Residential Care Facility
Lutheran Home of Worcester, Inc. (Sold in 2012)	Skilled Nursing and Residential Care Facility
Lutheran Home of Southbury, Inc.	Skilled Nursing and Residential Care Facility
Lutheran Services Association, Inc.	Subsidized Congregate Housing
Lutheran Community Services - Creative Living, Inc.	HUD Section 811 Housing
Emanuel Development Corporation	HUD Section 8 Housing
Luther Ridge at Middletown, Inc.	Provides Management and Assisted Living Services to Senior Housing Facilities
Lutheran Assisted Living at Middletown, Inc.	Assisted Living Residence
Lutheran Housing Corporation at Middletown, Inc.	HUD Section 202 Housing
Lutheran Social Services of New England Foundation, Inc.	Manages and distributes charitable gifts to support various subsidiaries of LSS

During fiscal year 2014, Lutheran Social Services of New England Foundation, Inc. (LSSNEF) merged with LSS. LSS was the parent organization of LSSNEF prior to the merger and as such there was not a step up in basis or change to the consolidated financial statements as a result of this merger.

**LUTHERAN SOCIAL SERVICES OF NEW ENGLAND, INC.
AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2014 AND 2013**

**NOTE 1 ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES
(CONTINUED)**

A summary of the Organization's significant accounting policies follows:

Basis for Consolidation

The Organization's consolidated financial statements include the accounts of the above named entities. All significant transactions between the related organizations have been eliminated.

Method of Accounting

The financial statements of the Organization have been prepared on the accrual method of accounting. Accordingly, assets are recorded when the Organization obtains the rights of ownership or is entitled to claims for receipt and liabilities are recorded when the obligation is incurred.

Use of Estimates

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Cash and Cash Equivalents

The Organization considers all short-term debt securities purchased with an original maturity of three months or less to be cash equivalents. Cash and cash equivalents designated for long-term purposes or received with donor-imposed restrictions limiting their use to long-term purposes are not considered cash and cash equivalents for purposes of the statement of cash flows.

Accounts Receivable

The Organization provides an allowance for uncollectible accounts based on the allowance method using management's judgment. Customers are not required to provide collateral for services rendered. Payment for services is required within 30 days of receipt of invoice or as the claim is submitted for third-party payors. Accounts past due for more than 90 days are individually analyzed for collectability. Historically, the Organization has not charged interest on accounts that are deemed to be delinquent. In addition, an allowance is estimated for other accounts based on historical experience.

**LUTHERAN SOCIAL SERVICES OF NEW ENGLAND, INC.
AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2014 AND 2013**

**NOTE 1 ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES
(CONTINUED)**

Loans Receivable

The Organization's loan portfolio is comprised of an unsecured loan and secured loan that bear interest and have fixed repayment terms, as detailed in Note 4, and is considered a single portfolio class. Loans receivable are recorded net of an allowance for expected loan losses (allowance). The Organization establishes an allowance as an estimate of inherent risk in the Organization's loan portfolio. Although management believes the allowance to be adequate, ultimate losses may vary from its estimates. The allowance is established through a provision for loan losses that is charged to expense. Loan losses are charged off against the allowance when the Organization determines the loan balance to be uncollectible. Proceeds received on previously charged off amounts are recorded as a recovery in the year of receipt. The allowance for uncollectible loans receivable was \$-0- as of June 30, 2014 and 2013

The Organization reviews the adequacy of the allowance, including consideration of the relevant risks in the loan portfolio, current economic conditions and other factors periodically. The Organization monitors timeliness of scheduled payments to assess the risk of nonperformance. If the Organization determines that changes are warranted based on those reviews, the allowance is adjusted.

Inventory

Vehicles identified for the purpose of being delivered to program participants are valued based on the average contract reimbursement rate for the reporting period.

Program vehicles expected to be sold at retail are recorded based on trade-in value.

Vehicles expected to be sold at wholesale are valued using the average sales proceeds for all vehicles sold during the reporting period.

Vehicles are recorded as Donated Vehicles when the vehicle is received.

Assets Limited as to Use

Assets limited as to use include: assets held by a trustee under the terms of a bond indenture; assets held under U.S. Department of Housing and Urban Development (HUD) Regulatory Agreement; tenant/resident deposits; pension account; beneficial interests in third party trusts and cash restricted by the Board of Directors over which the Board retains control and may at its discretion subsequently use for other purposes.

**LUTHERAN SOCIAL SERVICES OF NEW ENGLAND, INC.
AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2014 AND 2013**

**NOTE 1 ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES
(CONTINUED)**

Pledges Receivable

Unconditional pledges are recognized as revenues or gains in the period received and as assets, decreases of liabilities, or expenses depending on the form of the benefits received. Pledges that are expected to be collected within one year recorded at their realizable value. Pledges that are expected to be collected in future years are recorded at the present value of the amounts expected to be collected. This value is determined to be fair value and is calculated using the income approach of applying a discount rate technique in the year in which the pledge is received. Conditional pledges to give are recognized when the conditions on which they depend are substantially met. All pledges are expected to be collected within 1 year.

Property and Equipment

Property and equipment are recorded at cost. Assets with an estimated useful life of more than one year and a historical cost in excess of \$500 to \$2,500 are capitalized, depending on entity. The Organization capitalizes acquisitions and improvements, while expenditures for maintenance and repairs that do not extend the useful lives of the assets are charged to operations. Donated property and equipment are recorded at fair market value at date of donation. Gifts of long-lived assets are reported as unrestricted support unless donor stipulations specify how the assets are to be used, and gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted support. Absent explicit donor stipulation about how long those assets must be maintained, expiration of donor restrictions are reported when the donated or acquired long-lived assets are placed into service.

Depreciation is computed using the straight-line method over the estimated useful life of the assets.

	<u>Depreciable Life</u>
Buildings	5 - 40 Years
Improvements	5 - 30 Years
Furniture and Equipment	3 - 20 Years
Equipment Held Under Capital Lease	3 - 5 Years
Vehicles	3 - 4 Years
Software	3 Years

Depreciation expense charged to operations amounted to \$1,552,741 and \$1,572,508 for the years ended June 30, 2014 and 2013, respectively.

For the year ended June 30, 2014 and 2013, management determined, based on current market conditions, that the carrying amount of real estate owned by Lutheran Community Services, Inc. exceeds its fair value by approximately \$69,000 and \$999,000, respectively. Management's use of the current market conditions to estimate the fair market value of the real estate is a level 3 approach.

Impairment loss was recorded to reflect declines in the net realizable value of those assets.

**LUTHERAN SOCIAL SERVICES OF NEW ENGLAND, INC.
AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2014 AND 2013**

**NOTE 1 ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES
(CONTINUED)**

Assets Held for Sale

Assets Held for Sale are presented at the lower of the assets' (a) carrying amount before the asset was classified as held for sale, adjusted for any depreciation expense that would have been recognized had the asset (disposal group) been continuously classified as held and used or (b) its fair value at the date of the subsequent decision not to sell.

In April 2013, the Organization agreed to market the Fair Havens facility, resulting in the Organization discontinuing depreciation, and presenting the net amount as Assets Held for Sale. Assets Held for Sale related to the Fair Havens facility at June 30, 2013 total \$163,779, or its carrying amount. The facility was sold in June of 2014 due to the relocation of Fair Havens' operations to the Lutheran Housing Corporation - Brockton, Inc. facility and resulted in a gain on the sale in the amount of \$193,015 for the year then ended.

Effective April of 2014, a property in New Hampshire qualified to be classified as held for sale. The asset held for sale was valued at \$349,500, which was its fair value at the time it qualified to be classified as held for sale.

Deferred Charges

Intangible assets consist of deferred financing and ground lease acquisition costs. Deferred financing costs are being amortized over the periods the obligations are outstanding using the straight-line method. Ground lease acquisition costs are amortized over the period of the ground lease using the straight-line method. Amortization charged to operations amounted to approximately \$14,500 and \$30,000 for 2014 and 2013, respectively.

Deferred Revenue

Deferred revenue consists of advances received from state and federal agencies for initial funding of programs, which will be recognized as revenue as these programs incur the related expenditures, advanced payments received from residents, including security deposits, and a grant prepayment which will be recognized as revenue as the related expenditures are incurred.

Net Assets

Net assets of the Organization are classified and reported as follows:

Unrestricted net assets

Those resources over which the Board of Directors has discretionary control. Designated amounts represent those revenues that the Board has set aside for a particular purpose.

Temporarily restricted net assets

Net assets subject to donor-imposed stipulations that may or will be met either by actions of the Organization and/or the passage of time.

**LUTHERAN SOCIAL SERVICES OF NEW ENGLAND, INC.
AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2014 AND 2013**

**NOTE 1 ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES
(CONTINUED)**

Net Assets (Continued)

Permanently restricted net assets

Include contributions which require by donor restriction that the corpus be invested in perpetuity and only the income be made available for operations in accordance with donor restrictions.

Statement of Activities

For purposes of presentation, transactions deemed by management to be ongoing, major, or central to the provision of the Organization's programs are reported as revenues and expenses. Peripheral or incidental transactions are reported as non-operating items.

In addition, management made strategic decisions during the fiscal year that resulted in the discontinuation of certain program offerings. Due to varying circumstances, it was deemed that these programs were not viable long term and collectively had significant fiscal implications on the Organization. The current year operating results reflect the ongoing expenses of each program until the time of its closure as well as one time expenses associated with their divestiture including, but not limited to, building repair expense, employee severance and unemployment costs. Overall, operating net income was impacted negatively by \$710,400 during the fiscal year as a result of these transactions. After the inclusion of all non-operating activity the negative impact to unrestricted net assets was \$593,400. With the exception of approximately \$75,000 of property carrying costs that will be incurred on an asset held for sale, these items are not expected to recur during the upcoming fiscal year. Management continues to review key indicators for each of its program offerings to identify areas of opportunity for growth, service model re-tooling or closure / divestiture as part of its commitment to ensuring the Organization's overall fiscal stability.

Excess of Expenses Over Revenues

The statement of activities includes excess of expenses over revenues. Changes in unrestricted net assets which are excluded from excess of expenses over revenues, consistent with industry practice, include the changes in unrealized gains and losses on investments, unrestricted changes in beneficial interests in related parties, transfers of assets to and from related parties for other than goods and services, and contributions of long-lived assets (including assets acquired using contributions which, by donor restriction, were to be used for the purpose of acquiring such assets).

Revenue Recognition

Program service revenue, which includes service revenue, resident service revenue and program rental income, is recognized as costs are incurred and services are provided. Resident services revenue includes room charges and ancillary services to residents and is recorded at established rates, net of contractual adjustments, resulting from agreements with third-party payors. Provisions for estimated third-party payor settlements are provided in the period the related services are rendered. Differences between the amounts accrued and subsequent settlements are recorded in revenue in the year of settlement. Rental revenue for each unit of the facility is assigned a base rent amount.

**LUTHERAN SOCIAL SERVICES OF NEW ENGLAND, INC.
AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2014 AND 2013**

**NOTE 1 ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES
(CONTINUED)**

Revenue Recognition (Continued)

The tenant will pay a portion of the rent determined based on certain income limits. The remainder of the base rent will be paid by the HUD in the form of a Project Rental Assistance Contract ("PRAC"), Housing Assistance Payment (Section 8) or by the Connecticut Housing and Finance Authority ("CHFA").

Recognition of Donor Restrictions

Unconditional promises to give cash and other assets are accrued at estimated fair market value at the date each promise is received. The gifts are reported as either temporarily or permanently restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction is satisfied, net assets are released and reported as an increase in unrestricted net assets. Donor-restricted contributions whose restrictions are met within the same reporting period as received are recorded as unrestricted contributions.

In-Kind Donations

Donated services are recognized in the financial statements if the services enhance or create non-financial assets or require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation. There were no donated services recorded in the consolidated financial statements for the years ended June 30, 2014 and 2013.

Donated vehicles include vehicles that will be repaired and delivered to program participants. They are valued based on the average contract reimbursement rate for the reporting period. Donated vehicles also include vehicles that do not meet the needs of program participants. These vehicles are sold at auction and valued based on average proceeds for the reporting period.

Functional Allocation of Expenses

The cost of providing the various programs and services are summarized on a functional basis. Costs are generally identified as to program site and are then allocated between programs and supporting services that benefited based on total direct expenses.

Income Taxes

All the members of the Organization are exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and applicable state codes. Accordingly, no provisions for federal or state income taxes have been made. Additionally, the Organization qualifies for charitable contribution deductions under Section 170(b)(1)(A) and has been classified as an organization other than private foundation under Section 509(a)(2).

The Organization files as a tax-exempt organization. Should that status be challenged in the future, the entity's tax returns for the previous three years are open for examination by federal and state taxing authorities.

**LUTHERAN SOCIAL SERVICES OF NEW ENGLAND, INC.
AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2014 AND 2013**

**NOTE 1 ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES
(CONTINUED)**

Malpractice Claims

The Organizations follow the provisions of ASU No. 2010-24 "Presentation of Insurance Claims and Related Insurance Recoveries" whereby estimated claims against the Organization's liability policy are reflected as a liability with the corresponding insurance recovery reflected as an asset on the statement of financial position.

Promotional Advertising

Promotional advertising costs are expensed as incurred. Promotional advertising expense amounted to approximately \$266,000 and \$305,000 for the years ended June 30, 2014 and 2013, respectively.

Asset Retirement Obligations

U.S. generally accepted accounting principles require that a liability be recognized for an asset retirement obligation in the period in which it is incurred if a reasonable estimate of fair value can be made. Some of the Organization's buildings contain lead paint and asbestos that must be removed upon the demolition or extensive renovation. The Organization expects to and has the ability to continue to maintain and operate these buildings without undertaking any activities that would require removal of the lead paint or asbestos. As a result, the Organization is not able to estimate the date, or range of potential dates, of settlements of these obligations. Accordingly, the liability associated with these obligations is not reasonably estimable, and the accompanying statements of financial position do not include a liability for asset retirement obligations.

Investments

Investments consist mainly of shares in a pooled trust. The investments are carried at the fair market value of the assets in the trust, which include equity and debt securities. Investment income or loss (including realized gains and losses on investments, interest and dividends) is included in the change in unrestricted net assets unless restricted by donor or law. Unrealized gains and losses on investments are recorded as changes in the respective category of net assets, depending on the existence or absences of donor restrictions.

Fair Value Measurement

The Organization categorizes its assets and liabilities measured at fair value into a three-level hierarchy based on the priority of the inputs to the valuation technique used to determine fair value. The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). If the inputs used in the determination of the fair value measurement fall within different levels of the hierarchy, the categorization is based on the lowest level input that is significant to the fair value measurement.

**LUTHERAN SOCIAL SERVICES OF NEW ENGLAND, INC.
AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2014 AND 2013**

**NOTE 1 ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES
(CONTINUED)**

Assets and liabilities valued at fair value are categorized based on the inputs to the valuation techniques as follows:

Level 1 – Inputs that utilize quoted prices (unadjusted) in active markets for identical assets or liabilities that the Organization has the ability to access.

Level 2 – Inputs that include quoted prices for similar assets and liabilities in active markets and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument. Fair values for these instruments are estimated using pricing models, quoted prices of securities with similar characteristics, or discounted cash flows.

Level 3 – Inputs that are unobservable for the asset or liability, which are typically based on an entity's own assumptions, as there is little, if any, related market activity.

In instances where the determination of the fair value measurement is based on inputs from different levels of the fair value hierarchy, the level in the fair value hierarchy within which the entire fair value measurements falls is based on the lowest level input that is significant to the fair value measurement in its entirety.

Reclassifications

Certain reclassifications have been made to prior year amounts to conform to current year presentation.

Subsequent Events

In preparing these financial statements, the Organization has evaluated events and transactions for potential recognition or disclosure through December 12, 2014, the date the financial statements were available to be issued.

NOTE 2 REVENUES FROM THIRD-PARTY PAYORS

Massachusetts Medicaid

The Organization receives reimbursement from the Commonwealth of Massachusetts under a standard rate of reimbursement payment system for the care and services rendered to publicly-aided patients pursuant to regulations promulgated by the Center for Health Information and Analysis. Under the regulations, current year rates are a combination of actual base year costs blended with industry standards adjusted for inflation. The base year costs are subject to audit and could result in a retroactive rate adjustment for the current year.

**LUTHERAN SOCIAL SERVICES OF NEW ENGLAND, INC.
AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2014 AND 2013**

NOTE 2 REVENUES FROM THIRD PARTY PAYORS (CONTINUED)

Connecticut Medicaid

The Organization participates in the State of Connecticut's Medicaid program. The State of Connecticut Department of Social Services (DSS) annually establishes prospective rates for the reimbursement of Medicaid residents based on prior year cost reports, adjusted by inflation factors. Such rates are subject to review or audit and, in the opinion of management, future adjustments, if any, from those audits will not materially affect the Organization's financial position. To the extent amounts provided by the Organization differ from the final rates, such amounts are reflected as retroactive rate settlements in the statement of operations in the year differences become known.

Medicare - Prospective Payment System

The Organization receives reimbursement for the care of certain patients under the federally sponsored Medicare prospective payment system (PPS) through an insurance intermediary. The federal rates utilize facility case-mix resident assessment data, completed by the skilled nursing facility (SNF), to assign patients into Resource Utilization Groups (RUGS). SNF's must complete the resident assessments according to a specific time schedule designed for Medicare payment. SNF's that do not comply with this requirement will be paid at a default payment (the lowest of the federal rates) for the days of a patient's care for which the SNF is not in compliance.

The PPS program mandates the implementation of fee schedules for SNF therapy services to residents not in a covered Part A stay and to non-residents who receive outpatient rehabilitation services from the SNF. The Centers for Medicare and Medicaid Services imposed a limit for both physical therapy (including speech therapy) and occupational therapy services, except for certain medical conditions.

Massachusetts - Group Adult Foster Care

The Commonwealth of Massachusetts reimburses the Organization for qualified residents under the Group Adult Foster Care (GAFC) program. The program reimburses the Organization based on a per diem amount, which combines personal direct care and administrative compensation into one rate.

Maine Medicaid

The Organization provides services for Medicaid eligible individuals under terms of costs based contracts with the State of Maine.

**LUTHERAN SOCIAL SERVICES OF NEW ENGLAND, INC.
AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2014 AND 2013**

NOTE 3 ACCOUNTS RECEIVABLE

The accounts receivable is comprised of the following at June 30, 2014 and 2013:

	2014	2013
Accounts Receivable, Gross	\$ 4,871,516	\$ 5,756,012
Less: Allowance for Doubtful Accounts	(337,672)	(458,133)
Accounts Receivable, Net	\$ 4,533,844	\$ 5,297,879

NOTE 4 LOANS RECEIVABLE

In connection with the sale of the skilled nursing and residential care facility the Organization entered into an unsecured loan agreement with the buyer in the amount of \$287,500. The loan receivable is payable in monthly interest only installments commencing on August 1, 2012. Beginning August 1, 2015 monthly interest and principal payments commence until August 1, 2019 when the loan receivable is due in its entirety. The interest rate on the loan receivable is fixed at 3% per annum. In addition, the loan receivable is subject to an off-set reduction if certain requirements in the purchase and sale agreement are not met. The value of the loan receivable was \$251,851 at each of June 30, 2014 and 2013.

The Organization has an additional loan receivable in connection with a lease agreement with an unrelated nonprofit organization. The loan receivable amounted to \$465,588 at each of June 30, 2014 and 2013. See Note 11 for additional details on this loan receivable.

NOTE 5 ASSETS LIMITED AS TO USE

Assets limited as to use is comprised of the following at June 30:

Funds Held Under Indenture Agreement

Under the terms of the bond agreement (Note 10), the Organization is required to maintain and fund various escrow accounts. These escrow funds are held in trust and disbursements are made in accordance with the bond agreements. The escrow funds consist of money market funds and are recorded at their fair value. In October 2013, the Organization redeemed its bonds using the funds held in the escrow accounts.

**LUTHERAN SOCIAL SERVICES OF NEW ENGLAND, INC.
AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2014 AND 2013**

NOTE 5 ASSETS LIMITED AS TO USE (CONTINUED)

Following is a summary of the funds held under indenture agreement at market value as of June 30, 2014 and 2013:

	2014	2013
Debt Service Reserve Fund	\$ -	\$ 648,565
Renewal and Replacement Fund	-	393,424
Principal and Interest Account	-	845,005
Earnings Fund	-	20,823
Project Fund	-	1,397
Total	-	1,909,214
Less: Amount Required for Current Liabilities	-	449,950
Funds Held Under Indenture Agreement, Net	\$ -	\$ 1,459,264

Tenant/Resident Funds

The Organization is in the possession of tenant/resident funds. These funds are held in an interest bearing bank account with disbursement pursuant to the residents' request.

Beneficial Interest in Third Party Trusts

The Organization retains a percentage interest in various irrevocable third party trusts. The third party trusts have investments in money market funds, equity securities with readily determinable fair values and debt securities and are measured at their fair value.

The beneficial interests are carried at the fair market value of the assets in the trust and amounted to \$3,519,032 and \$3,210,174 at June 30, 2014 and 2013, respectively. The Organization reflects their allocable portion of the fair value of the trusts in the consolidated statement of financial position. Changes in the carrying amount of the beneficial interests are recognized as increases or decreases in permanently restricted net assets. The Organization recognized an increase in the beneficial interests in third-party trusts in the amounts of \$308,858 and \$151,190 for the years ended June 30, 2014 and 2013, respectively.

Investments are held in a pooled investment portfolio of third party trusts. These investments are carried at fair value with gains and losses reported as unrestricted, temporarily restricted or permanently restricted net assets, as appropriate. Investment income (loss) includes interest and dividends, amortization, realized gains and losses, and investment fees. The cost of securities sold is based on the average cost method.

Regulatory Agreements

Under the terms of the HUD Regulatory Agreement, the Organization must fund a real estate tax escrow. The Organization also must make monthly payments to a reserve for replacements, which may be used for capital expenditures and major repairs. Withdrawals from the reserve for replacements are subject to approval by HUD. The escrow accounts are comprised of cash and cash equivalents.

**LUTHERAN SOCIAL SERVICES OF NEW ENGLAND, INC.
AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2014 AND 2013**

NOTE 5 ASSETS LIMITED AS TO USE (CONTINUED)

Regulatory Agreements

Under the terms of the Regulatory Agreement with CHFA ("Regulatory Agreement") the Organization is required to fund an insurance escrow, real estate tax escrow and a working capital escrow. In addition, under the terms of the Regulatory Agreement, the Organization must make monthly payments to a reserve for replacements, which may be used for capital expenditures and major repairs. Withdrawals from the escrow accounts are subject to approval by CHFA. The escrow accounts are comprised of cash and cash equivalents.

Board Restricted

The Board of Directors has set aside cash for building repairs over which the Board retains control and may at its discretion subsequently use for other purposes.

Pension Funds

The Organization has set aside assets to fund a frozen noncontributory pension plan. See Note 6 for additional details.

NOTE 6 DEFINED CONTRIBUTION PENSION PLAN

The Organization sponsors a defined contribution plan qualified under Internal Revenue Code Section 403(b). The Plan has been deemed a church plan. The Plan covers eligible employees of the Organization. The plan allows, but does not require, the Organization to match an amount of eligible employees' basic contributions to the Plan up to the maximum amount of 3% of salary. Employees may make contributions to the plan up to the maximum amount allowed by the Internal Revenue Code. Pension costs charged to operations amounted to \$-0- for each of the years ended June 30, 2014 and 2013.

The Organization also has recorded a liability at June 30, 2014 and 2013 for contributions relating to a former noncontributory defined contribution plan in the amounts of \$414,466 and \$439,599, respectively. This plan was frozen in January of 1990. The Organization has set aside assets in the amounts of \$247,089 and \$272,221 as of June 30, 2014 and 2013, respectively, to fund the pension liability. The remaining obligation will be funded as assets become available.

NOTE 7 CONCENTRATION OF CREDIT RISK

Cash and Cash Equivalents

The Organization maintains its cash and cash equivalents in federally insured financial institutions in the same geographic that may exceed federally insured limits. The Organization has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk.

**LUTHERAN SOCIAL SERVICES OF NEW ENGLAND, INC.
AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2014 AND 2013**

NOTE 7 CONCENTRATION OF CREDIT RISK (CONTINUED)

Accounts Receivable

The Organization grants credit without collateral to its residents, most of whom are local individuals, and residents covered under third-party payor arrangements. Accounts receivable from private and third-party payors totaled \$4,533,844 at June 30, 2014.

Loans Receivable

The Organization has an unsecured loan agreement that totaled \$251,851 at June 30, 2014.

Assets Limited As To Use

The Organization is reflecting assets limited as to use at approximately \$4,800,000. These items include cash and various investments in third party trusts that in general, are exposed to various risks, such as interest rate, credit and overall market volatility risk.

Due to the level of risk associated with certain investments, in third party trusts, it is reasonably possible that change in the values of the investments will occur in the near term and that such changes could materially affect account balances.

Investments

The Organization's investments consist mainly of shares in a pooled trust at a market value of approximately \$407,306 at June 30, 2014.

Major Sources of Revenue

For the year ended June 30, 2014, the majority of the Organization's revenues are received from federal and state government programs. Material changes to the funding of these programs would have a significant impact on the Organization's revenues.

Importance of Operation

The Organization receives approximately 20% from a skilled nursing home and 67% from community based services for the year ended June 30, 2014.

NOTE 8 SUPPLEMENTAL DISCLOSURES – STATEMENT OF CASH FLOWS

	<u>2014</u>	<u>2013</u>
Cash Paid for Interest	<u>\$ 813,566</u>	<u>\$ 936,992</u>

Noncash Investing and Financing Activity

In 2014, the Organization redeemed its bonds (Note 10) by paying long-term debt and accrued interest of approximately \$2,000,000 using trustee funds held under bond indenture.

**LUTHERAN SOCIAL SERVICES OF NEW ENGLAND, INC.
AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2014 AND 2013**

NOTE 9 LINES OF CREDIT

The Organization has a line of credit agreement with Bank of America with a limit of \$2,000,000 and a variable rate of interest 2 percentage points greater than the LIBOR Daily Floating Rate. The rate was 2.16% and 2.19% at June 30, 2014 and 2013, respectively. The lines are collateralized by various business assets. The Organization had \$1,540,000 and \$970,000 outstanding on the lines of credit and \$460,000 and \$1,030,000 available to draw upon at June 30, 2014 and 2013, respectively. The debt is classified as a current liability as the amount is due on demand. The agreement for the \$2,000,000 line of credit includes a covenant to maintain a debt service coverage ratio, as defined in the agreement, of at least 1.15.

NOTE 10 LONG-TERM DEBT

The Organization is liable on long-term debt at June 30 as follows:

<u>Description</u>	<u>2014</u>	<u>2013</u>
Mortgage payable with a variable interest rate of 5.27% at June 30, 2014 and fixed rates ranging from 7% to 5% at each of June 30, 2014 and 2013, secured by fixed assets, payable in monthly installments ranging from \$1,487 to \$21,098, which include interest, becoming due from 2014 to 2032. Certain mortgage agreements require the Organization to maintain a debt service coverage ratio of 1.25 to 1, and loan to value ratio of .75.	\$ 3,239,156	\$ 3,384,685
HUD insured capital advance mortgages under the Section 202 program, which bear no interest and repayment is not required provided the Organization remains in compliance with the provisions of the Regulatory Agreement and HUD regulations through January 1, 2045 and 2046 ("maturity date"). At the maturity date the Organization will be discharged from the capital advances. In the event of a default, the mortgages become due and payable with interest at 5.375%. Consequently, the capital advances are considered refundable and are presented as a liability. The capital advances are secured by certain assets of the Organization.	6,563,300	6,563,300
Community Economic Development Assistance Corporation ("CEDAC") capital advance mortgage due November 24, 2017. At the option of CEDAC, the loan may be extended for additional periods in increments of 10 years each. The term of the loan including any additional periods may not exceed 40 years from the loan inception date, November 24, 2004. The mortgage does not bear any interest and no repayments can be made during the term of the loan without HUD approval. The capital advance is secured by certain assets of the Organization.	479,373	479,373

**LUTHERAN SOCIAL SERVICES OF NEW ENGLAND, INC.
AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2014 AND 2013**

NOTE 10 LONG-TERM DEBT (CONTINUED)

<u>Description (continued)</u>	<u>2014</u>	<u>2013</u>
Mortgages payable to CHFA, due in 2045 and 2046 . At its sole discretion, CHFA has the right to call the mortgages due and payable in their entirety in 2035 and 2036. The mortgages are secured by fixed assets of the Organization. The mortgages are payable in monthly installments of \$22,833 including interest. In the event of a default, the mortgage becomes due and payable with an interest rate equal to the highest allowable rate under the law.	6,501,398	6,534,338
Midland Loan Services, Inc. HUD insured mortgage note in the original amount of \$5,444,200 payable in monthly installments of \$29,236, including interest at 5.50% through December 1, 2040 secured by certain assets of the Organization.	4,895,560	4,968,819
Installment loan payable in monthly installments of \$3,510, including interest at 4.125%, through 2019. Principal and interest rate review will occur in 2019. Loan is secured by certain property and equipment of the Organization.	443,716	472,177
First Mortgage Gross Revenue Health Care Project Refunding Bonds - 1999 Series A, issued by the Connecticut Development Authority (CDA), with interest ranging from 5.60% to 6.00%, and annual principal payments due on December 1 with an original maturity of December 1, 2015. Bonds were redeemed in October of 2013	-	1,990,000
The Organization is obligated under various capital lease agreements for equipment and motor vehicles, expiring from 2013 through 2017, with a combined monthly payment of approximately \$10,000, including interest ranging from 0% to 8%, secured by equipment.	146,540	246,277

**LUTHERAN SOCIAL SERVICES OF NEW ENGLAND, INC.
AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2014 AND 2013**

NOTE 10 LONG-TERM DEBT (CONTINUED)

<u>Description (continued)</u>	<u>2014</u>	<u>2013</u>
0% note payable to Univest Capital, Inc., secured by equipment, due July 2015, payable in monthly installments of \$2,140.	25,686	51,372
Term note payable to Bank of America face amount \$350,000, due August 7, 2033, secured by certain assets, payable in monthly installments of interest only through August 2008 then monthly payments of principal and interest through maturity. Interest rate is the 30 year treasury bill rate plus 2 ½% adjusted annually (7.1% at each of June 30, 2013 and 2012).	<u>313,702</u>	<u>321,059</u>
Long Term Debt	\$ 22,608,431	\$ 25,011,400
Less: Current Portion	678,133	854,126
Long Term Debt, Net of Current Portion	<u>\$ 21,930,298</u>	<u>\$ 24,157,274</u>

Interest charged to operations for the above long-term debt amounted to approximately \$825,000 and \$950,000 for the years ended June 30, 2014 and 2013, respectively. The portion of interest expense related to capital leases was approximately \$10,000 for each of 2014 and 2013.

On February 1, 1999, the Connecticut Development Authority authorized the issuance of First Mortgage Gross Revenue Health Care Project Refunding Bonds in the amount of \$6,080,000. By the terms of the bond issues, the Connecticut Development Authority has no direct obligation for payment of the bonds. A subsidiary has assumed the entire obligation and has granted a security interest to U.S. Bank as trustee.

All payments of principal and interest on the bonds will be made by the trustee from monies transferred by the subsidiary to the Bond Fund. The security for the bonds consists of a mortgage on the real and personal property of the subsidiary.

On October 15, 2013 the subsidiary elected for full redemption of the Bonds. The Bonds were redeemed using the trustee funds held under the bond indenture plus a cash payment of approximately \$78,000. A loss on early extinguishment of debt of \$38,171 was recorded in 2014 as a result of the charge-off of the related deferred financing costs.

**LUTHERAN SOCIAL SERVICES OF NEW ENGLAND, INC.
AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2014 AND 2013**

NOTE 10 LONG-TERM DEBT (CONTINUED)

Following are current maturities for the next five years:

<u>Year Ending June 30,</u>	<u>Amount</u>
2015	\$ 678,133
2016	216,158
2017	226,025
2018	238,996
2019	252,719

Minimum future lease payments under capital leases for each year ended June 30 are as follows:

<u>Year Ending June 30,</u>	<u>Amount</u>
2015	\$ 90,670
2016	36,944
2017	18,956
	<u>\$ 146,570</u>

NOTE 11 OPERATING LEASES

The Organization leases buildings and equipment for program and administrative purposes under various operating lease agreements with terms of one to fifteen years expiring in 2024. Total rent and related expenses amounted to approximately \$1,200,000 for each of the years ended June 30, 2014 and 2013.

Leases – Bus Barn Lease

The Organization (the Lessee) entered a lease agreement effective June 27, 2003 for office and garage space for its Vermont Good News Garage operation with an unrelated nonprofit organization (the Lessor). The term of the lease is ten years with additional lessee renewal options of five and four years, respectively. Under the terms of the lease, if the Lessee, its sub-lessee, or its assignee continually occupies the space for 15 years and all rent payments are made, the Lessee will have the option to purchase the Unit for its fair market value. The intent of the Organization is to purchase the Unit for its fair market value and therefore the estimated minimum life of the lease has been determined to be 15 years.

The rent consists of three components. The first component required the Organization to pay \$850,000 at the commencement of the lease. This amount is reflected as prepaid rent on the statement of financial position and is amortized over the life of the lease, which amounts to \$56,667 per year. The second component is annual rent of \$29,601, due monthly. This component represents the costs of maintenance, taxes, and other related costs to maintain the unit and may be adjusted in subsequent years based on actual costs. The third component is annual debt service rent of \$13,955, due monthly. This component represents the reimbursement of a \$150,000 loan received by the Lessor for additional fix up costs for the Unit.

**LUTHERAN SOCIAL SERVICES OF NEW ENGLAND, INC.
AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2014 AND 2013**

NOTE 11 OPERATING LEASES (CONTINUED)

The Organization has a loan receivable with the Lessor that amounted to \$465,588 at each of June 30, 2014 and 2013. The loan receivable has an interest rate of 4.79% and interest receivable amounted to \$339,107 and \$275,980 as of June 30, 2014 and 2013, respectively. The loan receivable and related interest matures in June of 2018.

Future minimum lease payments under the long-term lease are as follows for the years ending June 30, 2014:

<u>Year Ending June 30,</u>	<u>Amount</u>
2015	\$ 1,013,012
2016	751,716
2017	720,004
2018	733,847
2019	584,484
Later Years	2,239,500
	<u>\$ 6,042,563</u>

NOTE 12 FAIR VALUE MEASUREMENT

The Organization uses fair value measurements to record fair value adjustments to certain assets to determine fair value disclosures. For additional information on how the Organization measures fair value refer to Note 1 – Organization and Summary of Significant Accounting Policies.

The following table presents the Organization's fair value hierarchy for those assets measured at fair value on a recurring basis as of June 30, 2014 and 2013:

	2014			Total
	Level 1	Level 2	Level 3	
Funds Held under Indenture Agreements	\$ -	\$ -	\$ -	\$ -
Investments	-	-	407,306	407,306
Pension Reserve	247,089	-	-	247,089
Beneficial Interest in Third Party Trusts	-	-	3,519,032	3,519,032
Total	<u>\$ 247,089</u>	<u>\$ -</u>	<u>\$ 3,926,338</u>	<u>\$ 4,173,427</u>

**LUTHERAN SOCIAL SERVICES OF NEW ENGLAND, INC.
AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2014 AND 2013**

NOTE 12 FAIR VALUE MEASUREMENT (CONTINUED)

	2013			Total
	Level 1	Level 2	Level 3	
Funds Held under Indenture Agreements	\$ 1,909,214	\$ -	\$ -	\$ 1,909,214
Investments	-	-	350,877	350,877
Pension Reserve	272,221	-	-	272,221
Beneficial Interest in Third Party Trusts	-	-	3,210,174	3,210,174
Total	<u>\$ 2,181,435</u>	<u>\$ -</u>	<u>\$ 3,561,051</u>	<u>\$ 5,742,486</u>

In 2013, the Organization reclassified \$339,448 and \$3,058,984 of its investments and beneficial interest in third party trusts, respectively. Since these funds are held by a third party that pools the Organization's interest with other related organization's assets, management has determined that the inputs are unobservable and therefore valued using a level 3 technique.

The following table presents changes in assets measured at fair value using Level 3 inputs on a recurring basis for the years ended June 30, 2014 and 2013:

	Investments	Beneficial Interest in Third Party Trusts
Beginning Balance as of July 1, 2012	\$ -	\$ -
Transfer to Level 3	339,448	3,058,984
Unrealized Gains	11,429	-
Change in Beneficial Interest in Net Assets of Third Party Trusts	-	151,190
Ending Balance as of June 30, 2013	<u>\$ 350,877</u>	<u>\$ 3,210,174</u>

**LUTHERAN SOCIAL SERVICES OF NEW ENGLAND, INC.
AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2014 AND 2013**

NOTE 12 FAIR VALUE MEASUREMENT (CONTINUED)

	Investments	Beneficial Interest in Third Party Trusts
Beginning Balance as of July 1, 2013	\$ 350,877	\$ 3,210,174
Interest Income reinvested	40,468	
Unrealized Gains	15,961	-
Change in Beneficial Interest in Net Assets of Third Party Trusts	-	308,858
Balance as of June 30, 2014	<u>\$ 407,306</u>	<u>\$ 3,519,032</u>

The following table presents the Organization's fair value hierarchy for those assets measured at fair value on a nonrecurring basis as of June 30, 2014:

	2014			Total
	Level 1	Level 2	Level 3	
Property and Equipment - Lutheran Community Services, Inc.	\$ -	\$ -	\$ 349,500	\$ 349,500
Total	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 349,500</u>	<u>\$ 349,500</u>

The following table presents changes in assets measured at fair value using Level 3 inputs on a non-recurring basis for the year ended as of June 30, 2014:

	Property and Equipment - Lutheran Community Services, Inc.
July 1, 2013 - Value	\$ 425,000
Depreciation	(6,637)
Asset Impairment Charge	(68,863)
June 30, 2014 - Carrying Value	<u>\$ 349,500</u>

**LUTHERAN SOCIAL SERVICES OF NEW ENGLAND, INC.
AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2014 AND 2013**

NOTE 13 DONOR-RESTRICTED FUNDS

The Organization has received donor-restricted gifts which have been accounted for as temporarily and permanently restricted net assets depending on the existence of and/or nature of any donor restrictions. Temporarily restricted net assets are available for the following purposes as of June 30, 2014 and 2013:

	2014	2013
Program Restrictions	\$ 2,455,567	\$ 2,183,039
Property Projects	98,543	75,485
State Subsidized Building	786,041	890,471
	<u>\$ 3,340,151</u>	<u>\$ 3,148,995</u>

Included in temporarily restricted net assets is a building that was subsidized by a grant and has a net book value of \$786,041 and \$890,471 at June 30, 2014 and 2013, respectively. The building is restricted in its use in accordance with the grant and is to be operated as congregate housing for the frail elderly, and, accordingly, the asset is included as a component of temporarily restricted net assets. The asset is being transferred to unrestricted net assets over its useful life to correspond with the depreciation expense reflected in operations. The amount transferred to unrestricted net assets relating to the state subsidized building was \$104,430 for each of the years ended June 30, 2014 and 2013.

The Organization has received a donor-restricted contribution which has been accounted for as a permanently restricted net asset which is held in perpetuity with disbursements only being used to satisfy the donor's requirements. The Organization has a beneficial interest in third-party trusts which is recorded as permanently restricted net asset that amounts to \$3,519,032 and \$3,210,174 as of June 30, 2014 and 2013, respectively. Distributions from the trusts are to be used for general purposes of the Organization.

The Board of Directors has classified the endowment and related appreciation/depreciation in accordance with the Uniform Prudent Management of Institutional Funds Act (UPMIFA). Under UPMIFA, unless explicitly stated otherwise by the gift instrument, the assets in and endowment fund are donor restricted assets until appropriated for expenditure by the institution. Accordingly, the Organization classifies the portion of their endowments that must be retained in perpetuity as permanently restricted as the original corpus is not known.

Gains and losses on the permanently restricted net asset are recorded as a change in the beneficial interest in the net asset. The endowments are controlled by various trustees that manage the funds based on donor stipulations. Therefore, the trustees of the endowment have sole control over investment and expenditure decisions.

**LUTHERAN SOCIAL SERVICES OF NEW ENGLAND, INC.
AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2014 AND 2013**

NOTE 14 CONTINGENCIES

The health care industry is subject to numerous laws and regulations by federal, state, and local governments. These laws and regulations include, but are not necessarily limited to, matters such as licensure, accreditation, governmental health care program participation requirements, reimbursement for resident services, and Medicare and Medicaid fraud and abuse. Recently, government activity has increased with respect to investigations and allegations concerning possible violations of fraud and abuse statutes and regulations by health care providers. Violations of these laws and regulations could result in debarment from participation in government health care programs, together with the imposition of significant fines and penalties, as well as significant repayments for patient services previously billed.

A significant portion of the Organization's revenues are derived from state and federal government funding. Due to current economic conditions it is possible that funding from these sources could be reduced in the next term. The Organization cannot determine at this time if funding levels will change, or what financial impact, if any, potential changes would have.

NOTE 15 SUBSEQUENT EVENTS

On December 2, 2014, a Purchase and Sale Agreement was executed to sell, assign, and transfer the real estate, building and contents of a senior living facility for cash consideration in the amount of \$3,500,000. Lutheran Social Services will continue to operate the facility at its current location and will lease back the sold, assigned, and transferred assets from the buyer. A corresponding fifteen year Management Agreement was entered into with the buyer in order to improve the quality and fiscal performance of the facility. The transaction is expected to be essentially complete during February, 2015.

On December 2, 2014, a Purchase and Sale Agreement was executed by Fair Havens, Inc. to acquire a skilled nursing and rehabilitation facility located in Massachusetts at a purchase price of \$27,500,000, subject to the terms in the agreement. After estimated fees, the total consideration for this transaction is \$28,100,000 which will be financed primarily through the issuance of \$22,480,000 of new tax exempt senior bonds with a \$3,620,000 new subordinate tax exempt bond. The remaining consideration will be paid in cash. A corresponding fifteen year Management Agreement is to be entered into with the seller at the time of purchase. The transaction is expected to be essentially complete during February, 2015.