

Form **990**

Return of Organization Exempt From Income Tax

OMB No. 1545-0047

2010

Department of the Treasury
Internal Revenue Service

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

The organization may have to use a copy of this return to satisfy state reporting requirements.

A For the 2010 calendar year, or tax year beginning JUL 1, 2010 and ending JUN 30, 2011

B Check if applicable: <input type="checkbox"/> Address change <input type="checkbox"/> Name change <input type="checkbox"/> Initial return <input type="checkbox"/> Terminated <input type="checkbox"/> Amended return <input type="checkbox"/> Application pending	C Name of organization ARCHAEOLOGICAL INSTITUTE OF AMERICA Doing Business As Number and street (or P.O. box if mail is not delivered to street address) Room/suite 656 BEACON STREET City or town, state or country, and ZIP + 4 BOSTON, MA 02215-2006 F Name and address of principal officer: PETER HERDRICH SAME AS C ABOVE	D Employer identification number 13-5669180 E Telephone number 617-353-9361 G Gross receipts \$ 6,725,435. H(a) Is this a group return for affiliates? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No H(b) Are all affiliates included? <input type="checkbox"/> Yes <input type="checkbox"/> No If "No," attach a list. (see instructions) H(c) Group exemption number ▶
I Tax-exempt status: <input checked="" type="checkbox"/> 501(c)(3) <input type="checkbox"/> 501(c) () ◀ (insert no.) <input type="checkbox"/> 4947(a)(1) or <input type="checkbox"/> 527		
J Website: ▶ WWW.ARCHAEOLOGICAL.ORG		
K Form of organization: <input checked="" type="checkbox"/> Corporation <input type="checkbox"/> Trust <input type="checkbox"/> Association <input type="checkbox"/> Other ▶		
L Year of formation: 1906 M State of legal domicile: MA		

Summary

Activities & Governance	1 Briefly describe the organization's mission or most significant activities: THE INSTITUTE IS DEDICATED TO THE GREATER UNDERSTANDING OF THE RECORD OF THE HUMAN PAST, TO ...																												
	2 Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets.																												
	3 Number of voting members of the governing body (Part VI, line 1a)	38																											
	4 Number of independent voting members of the governing body (Part VI, line 1b)	37																											
	5 Total number of individuals employed in calendar year 2010 (Part V, line 2a)	44																											
	6 Total number of volunteers (estimate if necessary)	300																											
	7a Total unrelated business revenue from Part VIII, column (C), line 12	740,013.																											
	b Net unrelated business taxable income from Form 990-T, line 34	0.																											
Revenue		<table border="1" style="width:100%; border-collapse: collapse;"> <tr> <th></th> <th style="text-align: center;">Prior Year</th> <th style="text-align: center;">Current Year</th> </tr> <tr> <td>8 Contributions and grants (Part VIII, line 1h)</td> <td style="text-align: right;">1,374,177.</td> <td style="text-align: right;">1,358,718.</td> </tr> <tr> <td>9 Program service revenue (Part VIII, line 2g)</td> <td style="text-align: right;">4,610,119.</td> <td style="text-align: right;">4,945,269.</td> </tr> <tr> <td>10 Investment income (Part VIII, column (A), lines 3, 4, and 7d)</td> <td style="text-align: right;">733,261.</td> <td style="text-align: right;">220,803.</td> </tr> <tr> <td>11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)</td> <td style="text-align: right;">91,245.</td> <td style="text-align: right;">89,330.</td> </tr> <tr> <td>12 Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)</td> <td style="text-align: right;">6,808,802.</td> <td style="text-align: right;">6,614,120.</td> </tr> </table>		Prior Year	Current Year	8 Contributions and grants (Part VIII, line 1h)	1,374,177.	1,358,718.	9 Program service revenue (Part VIII, line 2g)	4,610,119.	4,945,269.	10 Investment income (Part VIII, column (A), lines 3, 4, and 7d)	733,261.	220,803.	11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	91,245.	89,330.	12 Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)	6,808,802.	6,614,120.									
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Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here	Signature of officer KEVIN QUINLAN, CHIEF OPERATING OFFICER Type or print name and title	Date 2/29/11
Paid Preparer Use Only	Print/Type preparer's name FRED MARTENS	Preparer's signature Date Check if self-employed <input type="checkbox"/> PTIN
	Firm's name ▶ LUTZ AND CARR, CPAS LLP Firm's address ▶ 300 EAST 42ND STREET NEW YORK, NY 10017	Firm's EIN ▶ Phone no. 212-697-2299

May the IRS discuss this return with the preparer shown above? (see instructions) Yes No

Part III Statement of Program Service Accomplishments

Check if Schedule O contains a response to any question in this Part III [X]

1 Briefly describe the organization's mission: THE INSTITUTE IS DEDICATED TO THE GREATER UNDERSTANDING OF THE RECORD OF THE HUMAN PAST, TO THE PROTECTION AND PRESERVATION OF THE WORLD'S ARCHAEOLOGICAL RESOURCES AND THE INFORMATION THEY CONTAIN AND TO THE ENCOURAGEMENT AND SUPPORT OF ARCHAEOLOGICAL RESEARCH AND PUBLICATION.

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? [] Yes [X] No

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? [] Yes [X] No

4 Describe the exempt purpose achievements for each of the organization's three largest program services by expenses. Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

4a (Code:) (Expenses \$ 3,803,635. including grants of \$) (Revenue \$ 4,299,639.) ARCHAEOLOGY MAGAZINE - OUR GREATEST OUTREACH TOOL IS OUR AWARD-WINNING POPULAR MAGAZINE WHICH ENTERS ITS SEVENTH DECADE OF PUBLICATION COMMITTED TO BRINGING THE EXCITEMENT OF ARCHAEOLOGICAL DISCOVERY TO A POPULAR AUDIENCE. FILLED WITH INCISIVE ARTICLES, COLORFUL GRAPHICS, AND STUNNING PHOTOS, EACH OF ARCHAEOLOGY'S BIMONTHLY ISSUES IS ENJOYED BY NEARLY 750,000 READERS WORLDWIDE.

4b (Code:) (Expenses \$ 350,281. including grants of \$) (Revenue \$ 377,710.) AMERICAN JOURNAL OF ARCHAEOLOGY - THE AMERICAN JOURNAL OF ARCHAEOLOGY, THE JOURNAL OF THE ARCHAEOLOGICAL INSTITUTE OF AMERICA, IS ONE OF THE WORLD'S MOST DISTINGUISHED AND WIDELY DISTRIBUTED ARCHAEOLOGICAL JOURNALS. IT WAS FOUNDED IN 1885 AND IS A LEADER IN GROUND-BREAKING ARTICLES ON ARCHAEOLOGY AND THOUGHTFUL BOOK AND MUSEUM EXHIBITION REVIEWS. CIRCULATION OF THE AJA REACHES MORE THAN 50 COUNTRIES AND ALMOST 1,000 UNIVERSITIES, LEARNED SOCIETIES, DEPARTMENTS OF ANTIQUITIES, AND MUSEUMS.

4c (Code:) (Expenses \$ 373,818. including grants of \$ 110,002.) (Revenue \$ 0.) SOCIETIES AND NATIONAL LECTURE PROGRAM - AIA HEADQUARTERS SPONSORS NATIONAL LECTURES ANNUALLY FOR EACH SOCIETY. BUT THE HEART OF EVERY AIA SOCIETY IS THE LOCALLY PLANNED PROGRAMS-FIELD TRIPS, LOCAL TOURS, SYMPOSIA, FILM FESTIVALS, AND STUDY GROUPS-AS WELL AS ADDITIONAL LECTURES ORGANIZED INDEPENDENTLY BY EACH SOCIETY. SOCIETY MEMBERS ENJOY A FULL PROGRAM OF ACTIVITIES THROUGHOUT THE YEAR THAT SERVE TO FOSTER AND ENHANCE THEIR INTEREST IN ARCHAEOLOGY. OUR MOST POPULAR EDUCATIONAL ACTIVITY, THE NATIONAL LECTURE PROGRAM CONNECTS PRACTICING ARCHAEOLOGISTS WITH NEARLY 20,000 PEOPLE EACH YEAR FOR STIMULATING ONE-ON-ONE DISCUSSION.

4d Other program services. (Describe in Schedule O.) (Expenses \$ 845,561. including grants of \$ 285,886.) (Revenue \$ 276,148.)

4e Total program service expenses 5,373,295.

Part IV Checklist of Required Schedules

		Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? <i>If "Yes," complete Schedule A</i>	X	
2	Is the organization required to complete Schedule B, Schedule of Contributors?	X	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If "Yes," complete Schedule C, Part I</i>		X
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II</i>	X	
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? <i>If "Yes," complete Schedule C, Part III</i>		
6	Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If "Yes," complete Schedule D, Part I</i>		X
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? <i>If "Yes," complete Schedule D, Part II</i>		X
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes," complete Schedule D, Part III</i>		X
9	Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If "Yes," complete Schedule D, Part IV</i>		X
10	Did the organization, directly or through a related organization, hold assets in term, permanent, or quasi-endowments? <i>If "Yes," complete Schedule D, Part V</i>	X	
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.		
a	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? <i>If "Yes," complete Schedule D, Part VI</i>	X	
b	Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VII</i>		X
c	Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VIII</i>		X
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part IX</i>		X
e	Did the organization report an amount for other liabilities in Part X, line 25? <i>If "Yes," complete Schedule D, Part X</i>		X
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? <i>If "Yes," complete Schedule D, Part X</i>	X	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? <i>If "Yes," complete Schedule D, Parts XI, XII, and XIII</i>	X	
b	Was the organization included in consolidated, independent audited financial statements for the tax year? <i>If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional</i>		X
13	Is the organization a school described in section 170(b)(1)(A)(ii)? <i>If "Yes," complete Schedule E</i>		X
14a	Did the organization maintain an office, employees, or agents outside of the United States?		X
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the United States? <i>If "Yes," complete Schedule F, Parts I and IV</i>	X	
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? <i>If "Yes," complete Schedule F, Parts II and IV</i>	X	
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? <i>If "Yes," complete Schedule F, Parts III and IV</i>	X	
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If "Yes," complete Schedule G, Part I</i>		X
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II</i>	X	
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? <i>If "Yes," complete Schedule G, Part III</i>		X
20a	Did the organization operate one or more hospitals? <i>If "Yes," complete Schedule H</i>		X
b	If "Yes" to line 20a, did the organization attach its audited financial statements to this return? Note. Some Form 990 filers that operate one or more hospitals must attach audited financial statements (see instructions)		
20b			

Part IV Checklist of Required Schedules (continued)

	Yes	No
21 Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i>	X	
22 Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i>	X	
23 Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	X	
24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25</i>		X
b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?		
c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?		
d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?		
25a Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i>		X
b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i>		X
26 Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? <i>If "Yes," complete Schedule L, Part II</i>		X
27 Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? <i>If "Yes," complete Schedule L, Part III</i>		X
28 Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):		
a A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>		X
b A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>		X
c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? <i>If "Yes," complete Schedule L, Part IV</i>		X
29 Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i>		X
30 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>		X
31 Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i>		X
32 Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>		X
33 Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i>		X
34 Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1</i>		X
35 Is any related organization a controlled entity within the meaning of section 512(b)(13)?		X
a Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i> <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
36 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>		X
37 Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>		X
38 Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? Note. All Form 990 filers are required to complete Schedule O	X	

Part V Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response to any question in this Part V

Input box for Schedule O response

Main table with columns for question number, description, and Yes/No responses. Includes rows 1a-14b with various tax-related questions and numerical inputs.

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Check if Schedule O contains a response to any question in this Part VI

Section A. Governing Body and Management

		Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year		
	1a		38
b	Enter the number of voting members included in line 1a, above, who are independent		
	1b		37
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?		X
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?		X
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?		X
5	Did the organization become aware during the year of a significant diversion of the organization's assets?		X
6	Does the organization have members or stockholders?	X	
7a	Does the organization have members, stockholders, or other persons who may elect one or more members of the governing body?	X	
b	Are any decisions of the governing body subject to approval by members, stockholders, or other persons?		X
7b			
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:		
a	The governing body?	X	
8a			
b	Each committee with authority to act on behalf of the governing body?	X	
8b			
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O		X

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

		Yes	No
10a	Does the organization have local chapters, branches, or affiliates?	X	
b	If "Yes," does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization?	X	
10b			
11a	Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form?		X
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990.		
12a	Does the organization have a written conflict of interest policy? If "No," go to line 13	X	
b	Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	X	
12b			
c	Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this is done	X	
12c			
13	Does the organization have a written whistleblower policy?	X	
14	Does the organization have a written document retention and destruction policy?	X	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		
a	The organization's CEO, Executive Director, or top management official	X	
15a			
b	Other officers or key employees of the organization		X
15b			
	If "Yes" to line 15a or 15b, describe the process in Schedule O. (See instructions.)		
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?		X
b	If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements?		
16b			

Section C. Disclosure

- 17** List the states with which a copy of this Form 990 is required to be filed **NY, MA**
- 18** Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you make these available. Check all that apply.
 Own website Another's website Upon request
- 19** Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy, and financial statements available to the public.
- 20** State the name, physical address, and telephone number of the person who possesses the books and records of the organization: **LORRELLE HRUL - 617-358-4403**
656 BEACON STREET, BOSTON, MA 02215-2006

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
- List all of the organization's **current** key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

(A) Name and Title	(B) Average hours per week (describe hours for related organizations in Schedule O)	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
C. BRIAN ROSE PRESIDENT	5.00	X		X				0.	0.	0.
ELIZABETH BARTMAN FIRST VICE PRESIDENT	5.00	X		X				0.	0.	0.
ALEXANDRA CLEWORTH VP SOCIETIES	5.00	X		X				0.	0.	0.
SEBASTIAN HEATH VP PROF. RESPONSIBILTIES	5.00	X		X				0.	0.	0.
JENNIFER NEILS VP PUBLICATIONS	5.00	X		X				0.	0.	0.
CHRISTOPHER M. SAUNDERS VP EDUCATION	5.00	X		X				0.	0.	0.
BRIAN HEIDTKE TREASURER	5.00	X		X				0.	0.	0.
PETER HERDRICH CEO/EXECUTIVE DIRECTOR	40.00	X		X				83,247.	0.	4,330.
SUSAN ALCOCK ACADEMIC TRUSTEE	1.00	X						0.	0.	0.
MICHAEL AMBLER GENERAL TRUSTEE	1.00	X						0.	0.	0.
CARLA ANTONACCIO ACADEMIC TRUSTEE	1.00	X						0.	0.	0.
CATHLEEN ASCH GENERAL TRUSTEE	1.00	X						0.	0.	0.
BARBARA BARLETTA ACADEMIC TRUSTEE	1.00	X						0.	0.	0.
DAVID BOOCHEVER GENERAL TRUSTEE	1.00	X						0.	0.	0.
LAURA CHILDS SOCIETY TRUSTEE	1.00	X						0.	0.	0.
LAWRENCE COBEN GENERAL TRUSTEE	1.00	X						0.	0.	0.
MITCHELL EITEL GENERAL COUNSEL	1.00	X						0.	0.	0.

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and title	(B) Average hours per week (describe hours for related organizations in Schedule O)	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
WILLIAM FITZHUGH ACADEMIC TRUSTEE	1.00	X					0.	0.	0.	
HARRISON FORD GENERAL TRUSTEE	1.00	X					0.	0.	0.	
JOHN HALE SOCIETY TRUSTEE	1.00	X					0.	0.	0.	
JULIE HERZIG GENERAL TRUSTEE	1.00	X					0.	0.	0.	
LILLIAN JOYCE SOCIETY TRUSTEE	1.00	X					0.	0.	0.	
NORMA KERSHAW TRUSTEE EMERITUS	1.00	X					0.	0.	0.	
CHARLES S. LA FOLLETTE TRUSTEE EMERITUS	1.00	X					0.	0.	0.	
JEFFREY LAMIA GENERAL TRUSTEE	1.00	X					0.	0.	0.	
ROBERT LITTMAN SOCIETY TRUSTEE	1.00	X					0.	0.	0.	
1b Sub-total							83,247.	0.	4,330.	
c Total from continuation sheets to Part VII, Section A							242,633.	0.	20,690.	
d Total (add lines 1b and 1c)							325,880.	0.	25,020.	

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 in reportable compensation from the organization **2**

	Yes	No
3 Did the organization list any former officer, director or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual	X	
4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual		X
5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person		X

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization.

(A) Name and business address	(B) Description of services	(C) Compensation
BROWN PRINTING CO., 1500 BROADWAY, SUITE 505, NEW YORK, NY 10036	MAGAZINE PRINTING	577,319.
PALM COAST DATA, 11 COMMERCE BOULEVARD PALM COAST, PALM COAST, FL 32164-4500	SUBSCRIPTION FULLFILLMENT SERVICE	472,187.
FIDELIS, 223 GATES ROAD, UNIT A, LITTLE FERRY, NJ 07643	DIRECT MAIL PRINTING	284,831.
DIRECT GROUP 100 BERKELEY DRIVE, SWEDESBORO, NJ 08085	DIRECT MAIL POSTAGE	121,183.

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 in compensation from the organization **4**

SEE PART VII, SECTION A CONTINUATION SHEETS

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
ELIZABETH MACAULAY-LEWIS GENERAL TRUSTEE	1.00	X						0.	0.	0.
PETER MAGEE ACADEMIC TRUSTEE	1.00	X						0.	0.	0.
SHILPI MEHTA GENERAL TRUSTEE	1.00	X						0.	0.	0.
HELEN NAGY ACADEMIC TRUSTEE	1.00	X						0.	0.	0.
ELEANOR POWERS GENERAL TRUSTEE	1.00	X						0.	0.	0.
LYNN QUIGLEY GENERAL TRUSTEE	1.00	X						0.	0.	0.
PAUL RISSMAN GENERAL TRUSTEE	1.00	X						0.	0.	0.
ANN SANTEN SOCIETY TRUSTEE	1.00	X						0.	0.	0.
WILLIAM SATURNO ACADEMIC TRUSTEE	1.00	X						0.	0.	0.
GLEN SCHWARTZ ACADEMIC TRUSTEE	1.00	X						0.	0.	0.
DAVID SEIGLE GENERAL TRUSTEE	1.00	X						0.	0.	0.
CHEN SHEN ACADEMIC TRUSTEE	1.00	X						0.	0.	0.
DOUG TILDEN GENERAL TRUSTEE	1.00	X						0.	0.	0.
JANE C. WALDBAUM PAST PRESIDENT	1.00	X						0.	0.	0.
FRED A. WHITE GENERAL TRUSTEE	1.00	X						0.	0.	0.
JOHN YARMICK GENERAL TRUSTEE	1.00	X						0.	0.	0.
KEVIN QUINLAN CHIEF OPERATING OFFICER	40.00			X				122,375.	0.	6,625.
TERESA M. KELLER FORMER EXECUTIVE DIRECTOR	40.00						X	120,258.	0.	14,065.
Total to Part VII, Section A, line 1c								242,633.		20,690.

Part VIII Statement of Revenue

			(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514	
Contributions, gifts, grants and other similar amounts	1 a	Federated campaigns					
	b	Membership dues	1b	287,733.			
	c	Fundraising events	1c	298,913.			
	d	Related organizations	1d				
	e	Government grants (contributions)	1e				
	f	All other contributions, gifts, grants, and similar amounts not included above	1f	772,072.			
	g	Noncash contributions included in lines 1a-1f: \$					
	h	Total. Add lines 1a-1f		1,358,718.			
	Program Service Revenue	2 a	SUBSCRIPTIONS & OTHER	Business Code 511120	3,416,003.	3,416,003.	
b		ADVERTISING REVENUE	541800	740,013.		740,013.	
c		NEWSSTAND REVENUE	511120	356,531.	356,531.		
d		ANNUAL MEETING REGISTR	900099	148,930.	148,930.		
e		ARCHAEOLOGICAL TOURS	561520	107,117.	107,117.		
f		All other program service revenue	900099	176,675.	176,675.		
g		Total. Add lines 2a-2f		4,945,269.			
Other Revenue	3	Investment income (including dividends, interest, and other similar amounts)		220,803.		220,803.	
	4	Income from investment of tax-exempt bond proceeds					
	5	Royalties					
	6 a	Gross Rents	(i) Real				
		Less: rental expenses	(ii) Personal				
		c	Rental income or (loss)				
		d	Net rental income or (loss)				
	7 a	Gross amount from sales of assets other than inventory	(i) Securities	18,000.			
		Less: cost or other basis and sales expenses	(ii) Other	18,000.			
		c	Gain or (loss)	0.			
		d	Net gain or (loss)		0.		
	8 a	Gross income from fundraising events (not including \$ 298,913. of contributions reported on line 1c). See Part IV, line 18	a	93,315.			
		Less: direct expenses	b	93,315.			
		c	Net income or (loss) from fundraising events		0.		
9 a	Gross income from gaming activities. See Part IV, line 19	a					
	Less: direct expenses	b					
	c	Net income or (loss) from gaming activities					
10 a	Gross sales of inventory, less returns and allowances	a					
	Less: cost of goods sold	b					
	c	Net income or (loss) from sales of inventory					
Miscellaneous Revenue		Business Code					
11 a	LIST RENTAL	900099	89,330.			89,330.	
b							
c							
d	All other revenue						
e	Total. Add lines 11a-11d		89,330.				
12	Total revenue. See instructions.		6,614,120.	4,205,256.	740,013.	310,133.	

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns.
 All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to governments and organizations in the U.S. See Part IV, line 21	106,538.	106,538.		
2 Grants and other assistance to individuals in the U.S. See Part IV, line 22	128,041.	128,041.		
3 Grants and other assistance to governments, organizations, and individuals outside the U.S. See Part IV, lines 15 and 16	161,309.	161,309.		
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	334,392.	110,250.	99,186.	124,956.
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	1,733,800.	1,301,034.	206,384.	226,382.
8 Pension plan contributions (include section 401(k) and section 403(b) employer contributions)	81,687.	63,070.	2,884.	15,733.
9 Other employee benefits	99,668.	86,217.		13,451.
10 Payroll taxes	165,489.	125,884.	9,847.	29,758.
11 Fees for services (non-employees):				
a Management				
b Legal				
c Accounting	65,143.	18,014.	47,129.	
d Lobbying				
e Professional fundraising services. See Part IV, line 17				
f Investment management fees				
g Other	515,802.	473,558.	19,288.	22,956.
12 Advertising and promotion	1,061,584.	1,044,781.	165.	16,638.
13 Office expenses	95,787.	26,568.	48,114.	21,105.
14 Information technology	80,654.	47,750.	15,910.	16,994.
15 Royalties				
16 Occupancy	135,801.	125,937.	4,665.	5,199.
17 Travel	322,681.	191,678.	71,803.	59,200.
18 Payments of travel or entertainment expenses for any federal, state, or local public officials				
19 Conferences, conventions, and meetings	225,644.	39,764.	1,792.	184,088.
20 Interest				
21 Payments to affiliates				
22 Depreciation, depletion, and amortization	18,725.	7,424.	11,301.	
23 Insurance				
24 Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24f. If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O.)				
a MAGAZINE PRINTING/PROD	1,182,228.	1,088,823.	949.	92,456.
b OTHER EXPENSES	376,524.	226,655.	57,364.	92,505.
c				
d				
e				
f All other expenses				
25 Total functional expenses. Add lines 1 through 24f	6,891,497.	5,373,295.	596,781.	921,421.
26 Joint costs. Check here <input type="checkbox"/> if following SOP 98-2 (ASC 958-720). Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				

Part X Balance Sheet

		(A) Beginning of year		(B) End of year	
Assets	1 Cash - non-interest-bearing	389,649.	1	282,097.	
	2 Savings and temporary cash investments	726,760.	2	376,670.	
	3 Pledges and grants receivable, net	323,696.	3	394,424.	
	4 Accounts receivable, net	421,107.	4	293,550.	
	5 Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L		5		
	6 Receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions)		6		
	7 Notes and loans receivable, net		7		
	8 Inventories for sale or use		8		
	9 Prepaid expenses and deferred charges	837,142.	9	798,749.	
	10a Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D	10a 289,784.			
	b Less: accumulated depreciation	10b 275,050.	33,459.	10c 14,734.	
	11 Investments - publicly traded securities	6,959,840.	11	8,732,367.	
	12 Investments - other securities. See Part IV, line 11		12		
	13 Investments - program-related. See Part IV, line 11		13		
	14 Intangible assets		14		
	15 Other assets. See Part IV, line 11		15		
16 Total assets. Add lines 1 through 15 (must equal line 34)	9,691,653.	16	10,892,591.		
Liabilities	17 Accounts payable and accrued expenses	386,886.	17	446,934.	
	18 Grants payable		18		
	19 Deferred revenue	3,410,286.	19	3,604,671.	
	20 Tax-exempt bond liabilities		20		
	21 Escrow or custodial account liability. Complete Part IV of Schedule D		21		
	22 Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L		22		
	23 Secured mortgages and notes payable to unrelated third parties		23		
	24 Unsecured notes and loans payable to unrelated third parties		24		
	25 Other liabilities. Complete Part X of Schedule D		25		
	26 Total liabilities. Add lines 17 through 25	3,797,172.	26	4,051,605.	
Net Assets or Fund Balances	Organizations that follow SFAS 117, check here <input checked="" type="checkbox"/> and complete lines 27 through 29, and lines 33 and 34.				
	27 Unrestricted net assets	-1,472,769.	27	-1,154,116.	
	28 Temporarily restricted net assets	3,788,455.	28	4,408,912.	
	29 Permanently restricted net assets	3,578,795.	29	3,586,190.	
	Organizations that do not follow SFAS 117, check here <input type="checkbox"/> and complete lines 30 through 34.				
	30 Capital stock or trust principal, or current funds		30		
	31 Paid-in or capital surplus, or land, building, or equipment fund		31		
	32 Retained earnings, endowment, accumulated income, or other funds		32		
	33 Total net assets or fund balances	5,894,481.	33	6,840,986.	
34 Total liabilities and net assets/fund balances	9,691,653.	34	10,892,591.		

Part XI Reconciliation of Net Assets

Check if Schedule O contains a response to any question in this Part XI

1	Total revenue (must equal Part VIII, column (A), line 12)	1	6,614,120.
2	Total expenses (must equal Part IX, column (A), line 25)	2	6,891,497.
3	Revenue less expenses. Subtract line 2 from line 1	3	-277,377.
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	5,894,481.
5	Other changes in net assets or fund balances (explain in Schedule O)	5	1,223,882.
6	Net assets or fund balances at end of year. Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6	6,840,986.

Part XII Financial Statements and Reporting

Check if Schedule O contains a response to any question in this Part XII

		Yes	No
1	Accounting method used to prepare the Form 990: <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other _____ If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.		
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		X
2b	Were the organization's financial statements audited by an independent accountant?	X	
2c	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O.	X	
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a separate basis, consolidated basis, or both: <input checked="" type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis		
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?		X
3b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits.		

Form 990 (2010)

SCHEDULE A
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No. 1545-0047

2010

Open to Public Inspection

Name of the organization ARCHAEOLOGICAL INSTITUTE OF AMERICA	Employer identification number 13-5669180
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Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions.

The organization is not a private foundation because it is: (For lines 1 through 11, check only one box.)

- 1 A church, convention of churches, or association of churches described in **section 170(b)(1)(A)(i)**.
- 2 A school described in **section 170(b)(1)(A)(ii)**. (Attach Schedule E.)
- 3 A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii)**.
- 4 A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii)**. Enter the hospital's name, city, and state: _____
- 5 An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv)**. (Complete Part II.)
- 6 A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v)**.
- 7 An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi)**. (Complete Part II.)
- 8 A community trust described in **section 170(b)(1)(A)(vi)**. (Complete Part II.)
- 9 An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See **section 509(a)(2)**. (Complete Part III.)
- 10 An organization organized and operated exclusively to test for public safety. See **section 509(a)(4)**.
- 11 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See **section 509(a)(3)**. Check the box that describes the type of supporting organization and complete lines 11e through 11h.
 - a Type I b Type II c Type III - Functionally integrated d Type III - Other
- e By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2).
- f If the organization received a written determination from the IRS that it is a Type I, Type II, or Type III supporting organization, check this box
- g Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons?

	Yes	No
(i) A person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below, the governing body of the supported organization?	11g(i)	
(ii) A family member of a person described in (i) above?	11g(ii)	
(iii) A 35% controlled entity of a person described in (i) or (ii) above?	11g(iii)	
- h Provide the following information about the supported organization(s).

(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1-9 above or IRC section (see instructions))	(iv) Is the organization in col. (i) listed in your governing document?		(v) Did you notify the organization in col. (i) of your support?		(vi) Is the organization in col. (i) organized in the U.S.?		(vii) Amount of support
			Yes	No	Yes	No	Yes	No	
Total									

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ►	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")						
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3 The value of services or facilities furnished by a governmental unit to the organization without charge						
4 Total. Add lines 1 through 3						
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						
6 Public support. Subtract line 5 from line 4.						

Section B. Total Support

Calendar year (or fiscal year beginning in) ►	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
7 Amounts from line 4						
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
9 Net income from unrelated business activities, whether or not the business is regularly carried on						
10 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)						
11 Total support. Add lines 7 through 10						
12 Gross receipts from related activities, etc. (see instructions)					12	
13 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here						<input type="checkbox"/>

Section C. Computation of Public Support Percentage

14 Public support percentage for 2010 (line 6, column (f) divided by line 11, column (f))	14	%
15 Public support percentage from 2009 Schedule A, Part II, line 14	15	%
16a 33 1/3% support test - 2010. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization		<input type="checkbox"/>
b 33 1/3% support test - 2009. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization		<input type="checkbox"/>
17a 10% -facts-and-circumstances test - 2010. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization		<input type="checkbox"/>
b 10% -facts-and-circumstances test - 2009. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization		<input type="checkbox"/>
18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions		<input type="checkbox"/>

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ▶	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")	1014112.	1465457.	1837748.	1374177.	1358718.	7050212.
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose	3714850.	3864225.	3990749.	4121041.	4294586.	19985451.
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 Total. Add lines 1 through 5	4728962.	5329682.	5828497.	5495218.	5653304.	27035663.
7a Amounts included on lines 1, 2, and 3 received from disqualified persons	296,989.	344,068.	451,835.	440,310.	423,575.	1956777.
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year	310,150.	12,600.	229,436.	58,284.		610,470.
c Add lines 7a and 7b	607,139.	356,668.	681,271.	498,594.	423,575.	2567247.
8 Public support (Subtract line 7c from line 6.)						24468416.

Section B. Total Support

Calendar year (or fiscal year beginning in) ▶	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
9 Amounts from line 6	4728962.	5329682.	5828497.	5495218.	5653304.	27035663.
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	185,214.	246,670.	175,157.	197,314.	220,803.	1025158.
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b	185,214.	246,670.	175,157.	197,314.	220,803.	1025158.
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)	198,424.	190,738.	92,709.	91,245.	89,330.	662,446.
13 Total support (Add lines 9, 10c, 11, and 12.)	5112600.	5767090.	6096363.	5783777.	5963437.	28723267.

14 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and **stop here**

Section C. Computation of Public Support Percentage

15 Public support percentage for 2010 (line 8, column (f) divided by line 13, column (f))	15	85.19 %
16 Public support percentage from 2009 Schedule A, Part III, line 15	16	85.56 %

Section D. Computation of Investment Income Percentage

17 Investment income percentage for 2010 (line 10c, column (f) divided by line 13, column (f))	17	3.57 %
18 Investment income percentage from 2009 Schedule A, Part III, line 17	18	3.58 %

19a 33 1/3% support tests - 2010. If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization

b 33 1/3% support tests - 2009. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and line 18 is not more than 33 1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization

20 Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions

SCHEDULE C
(Form 990 or 990-EZ)

Political Campaign and Lobbying Activities

OMB No. 1545-0047

For Organizations Exempt From Income Tax Under section 501(c) and section 527

2010

Department of the Treasury
Internal Revenue Service

▶ **Complete if the organization is described below.** ▶ **Attach to Form 990 or Form 990-EZ.**

Open to Public Inspection

▶ **See separate instructions.**

If the organization answered "Yes," to Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.
- Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations: Complete Part I-A only.

If the organization answered "Yes," to Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A.

If the organization answered "Yes," to Form 990, Part IV, line 5 (Proxy Tax), or Form 990-EZ, Part V, line 35a (Proxy Tax), then

- Section 501(c)(4), (5), or (6) organizations: Complete Part III.

Name of organization ARCHAEOLOGICAL INSTITUTE OF AMERICA	Employer identification number 13-5669180
--	---

Part I-A Complete if the organization is exempt under section 501(c) or is a section 527 organization.

- 1 Provide a description of the organization's direct and indirect political campaign activities in Part IV.
- 2 Political expenditures ▶ \$ _____
- 3 Volunteer hours _____

Part I-B Complete if the organization is exempt under section 501(c)(3).

- 1 Enter the amount of any excise tax incurred by the organization under section 4955 ▶ \$ _____
- 2 Enter the amount of any excise tax incurred by organization managers under section 4955 ▶ \$ _____
- 3 If the organization incurred a section 4955 tax, did it file Form 4720 for this year? Yes No
- 4a Was a correction made? Yes No
- b If "Yes," describe in Part IV.

Part I-C Complete if the organization is exempt under section 501(c), except section 501(c)(3).

- 1 Enter the amount directly expended by the filing organization for section 527 exempt function activities ▶ \$ _____
- 2 Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt function activities ▶ \$ _____
- 3 Total exempt function expenditures. Add lines 1 and 2. Enter here and on Form 1120-POL, line 17b ▶ \$ _____
- 4 Did the filing organization file **Form 1120-POL** for this year? Yes No
- 5 Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments. For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC). If additional space is needed, provide information in Part IV.

(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds. If none, enter -0-.	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization. If none, enter -0-.

Part II-A Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section 501(h)).

- A Check if the filing organization belongs to an affiliated group.
 B Check if the filing organization checked box A and "limited control" provisions apply.

Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)		(a) Filing organization's totals	(b) Affiliated group totals
1 a Total lobbying expenditures to influence public opinion (grass roots lobbying)			
b Total lobbying expenditures to influence a legislative body (direct lobbying)			
c Total lobbying expenditures (add lines 1a and 1b)			
d Other exempt purpose expenditures			
e Total exempt purpose expenditures (add lines 1c and 1d)			
f Lobbying nontaxable amount. Enter the amount from the following table in both columns.			
If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:		
Not over \$500,000	20% of the amount on line 1e.		
Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000.		
Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000.		
Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000.		
Over \$17,000,000	\$1,000,000.		
g Grassroots nontaxable amount (enter 25% of line 1f)			
h Subtract line 1g from line 1a. If zero or less, enter -0-			
i Subtract line 1f from line 1c. If zero or less, enter -0-			
j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?		<input type="checkbox"/> Yes	<input type="checkbox"/> No

4-Year Averaging Period Under Section 501(h)
 (Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 2a through 2f on page 4.)

Lobbying Expenditures During 4-Year Averaging Period					
Calendar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) Total
2a Lobbying nontaxable amount					
b Lobbying ceiling amount (150% of line 2a, column(e))					
c Total lobbying expenditures					
d Grassroots nontaxable amount					
e Grassroots ceiling amount (150% of line 2d, column (e))					
f Grassroots lobbying expenditures					

Schedule C (Form 990 or 990-EZ) 2010

Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

	(a)		(b)
	Yes	No	Amount
1 During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:			
a Volunteers?	X		
b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?		X	
c Media advertisements?		X	
d Mailings to members, legislators, or the public?	X		1,689.
e Publications, or published or broadcast statements?		X	
f Grants to other organizations for lobbying purposes?		X	
g Direct contact with legislators, their staffs, government officials, or a legislative body?		X	
h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?		X	
i Other activities? If "Yes," describe in Part IV		X	
j Total. Add lines 1c through 1i			1,689.
2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?		X	
b If "Yes," enter the amount of any tax incurred under section 4912			
c If "Yes," enter the amount of any tax incurred by organization managers under section 4912			
d If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?			

Part III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).

	Yes	No
1 Were substantially all (90% or more) dues received nondeductible by members?	1	
2 Did the organization make only in-house lobbying expenditures of \$2,000 or less?	2	
3 Did the organization agree to carryover lobbying and political expenditures from the prior year?	3	

Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part III-A, line 3 is answered "Yes."

1 Dues, assessments and similar amounts from members	1	
2 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).		
a Current year	2a	
b Carryover from last year	2b	
c Total	2c	
3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	3	
4 If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?	4	
5 Taxable amount of lobbying and political expenditures (see instructions)	5	

Part IV Supplemental Information

Complete this part to provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; and Part II-B, line 1i. Also, complete this part for any additional information.

SCHEDULE D
(Form 990)

Department of the Treasury
Internal Revenue Service

Supplemental Financial Statements

▶ Complete if the organization answered "Yes," to Form 990,
Part IV, line 6, 7, 8, 9, 10, 11, or 12.

▶ Attach to Form 990. ▶ See separate instructions.

OMB No. 1545-0047

2010

Open to Public
Inspection

Name of the organization

ARCHAEOLOGICAL INSTITUTE OF AMERICA

Employer identification number

13-5669180

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6.

	(a) Donor advised funds	(b) Funds and other accounts
1 Total number at end of year		
2 Aggregate contributions to (during year)		
3 Aggregate grants from (during year)		
4 Aggregate value at end of year		
5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control?		<input type="checkbox"/> Yes <input type="checkbox"/> No
6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit?		<input type="checkbox"/> Yes <input type="checkbox"/> No

Part II Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7.

1 Purpose(s) of conservation easements held by the organization (check all that apply).

Preservation of land for public use (e.g., recreation or education) Preservation of an historically important land area

Protection of natural habitat Preservation of a certified historic structure

Preservation of open space

2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year.

	Held at the End of the Tax Year
a Total number of conservation easements	2a
b Total acreage restricted by conservation easements	2b
c Number of conservation easements on a certified historic structure included in (a)	2c
d Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register	2d

3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶ _____

4 Number of states where property subject to conservation easement is located ▶ _____

5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds?

Yes No

6 Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during the year ▶ _____

7 Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year ▶ \$ _____

8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)?

Yes No

9 In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements.

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.

Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items.

b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items:

(i) Revenues included in Form 990, Part VIII, line 1

▶ \$ _____

(ii) Assets included in Form 990, Part X

▶ \$ _____

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items:

a Revenues included in Form 990, Part VIII, line 1

▶ \$ _____

b Assets included in Form 990, Part X

▶ \$ _____

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

- 3 Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply):
- a Public exhibition
 - b Scholarly research
 - c Preservation for future generations
 - d Loan or exchange programs
 - e Other _____
- 4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIV.
- 5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? Yes No

Part IV Escrow and Custodial Arrangements. Complete if the organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

- 1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? Yes No
- b If "Yes," explain the arrangement in Part XIV and complete the following table:
- | | Amount |
|---------------------------------|--------|
| c Beginning balance | 1c |
| d Additions during the year | 1d |
| e Distributions during the year | 1e |
| f Ending balance | 1f |
- 2a Did the organization include an amount on Form 990, Part X, line 21? Yes No
- b If "Yes," explain the arrangement in Part XIV.

Part V Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10.

	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
1a Beginning of year balance	6,858,792.	6,557,341.	8,400,723.		
b Contributions	12,864.	131,212.	181,389.		
c Net investment earnings, gains, and losses	1,438,231.	693,376.	-1,649,994.		
d Grants or scholarships					
e Other expenditures for facilities and programs					
f Administrative expenses	430,814.	523,137.	374,819.		
g End of year balance	7,879,073.	6,858,792.	6,557,299.		

- 2 Provide the estimated percentage of the year end balance held as:
- a Board designated or quasi-endowment 5.00 %
 - b Permanent endowment 45.00 %
 - c Term endowment 50.00 %

- 3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by:
- | | Yes | No |
|---|--------------------------|-------------------------------------|
| (i) unrelated organizations | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| (ii) related organizations | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| b If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R? | <input type="checkbox"/> | <input type="checkbox"/> |

4 Describe in Part XIV the intended uses of the organization's endowment funds.

Part VI Land, Buildings, and Equipment. See Form 990, Part X, line 10.

Description of investment	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land				
b Buildings				
c Leasehold improvements				
d Equipment				
e Other		289,784.	275,050.	14,734.
Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10(c).)				14,734.

Part VII Investments - Other Securities. See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1) Financial derivatives		
(2) Closely-held equity interests		
(3) Other		
(A)		
(B)		
(C)		
(D)		
(E)		
(F)		
(G)		
(H)		
(I)		
Total. (Col (b) must equal Form 990, Part X, col (B) line 12.) ▶		

Part VIII Investments - Program Related. See Form 990, Part X, line 13.

(a) Description of investment type	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
(10)		
Total. (Col (b) must equal Form 990, Part X, col (B) line 13.) ▶		

Part IX Other Assets. See Form 990, Part X, line 15.

(a) Description	(b) Book value
(1)	
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
(10)	
Total. (Column (b) must equal Form 990, Part X, col (B) line 15.) ▶	

Part X Other Liabilities. See Form 990, Part X, line 25.

1. (a) Description of liability	(b) Amount	
(1) Federal income taxes		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
(10)		
(11)		
Total. (Column (b) must equal Form 990, Part X, col (B) line 25.) ▶		

FIN 48 (ASC 740) Footnote. In Part XIV, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740).

Part XI Reconciliation of Change in Net Assets from Form 990 to Audited Financial Statements

1	Total revenue (Form 990, Part VIII, column (A), line 12)	1	6,614,120.
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	6,891,497.
3	Excess or (deficit) for the year. Subtract line 2 from line 1	3	-277,377.
4	Net unrealized gains (losses) on investments	4	1,223,882.
5	Donated services and use of facilities	5	
6	Investment expenses	6	
7	Prior period adjustments	7	
8	Other (Describe in Part XIV.)	8	
9	Total adjustments (net). Add lines 4 through 8	9	1,223,882.
10	Excess or (deficit) for the year per audited financial statements. Combine lines 3 and 9	10	946,505.

Part XII Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

1	Total revenue, gains, and other support per audited financial statements	1	8,029,402.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:		
a	Net unrealized gains on investments	2a	1,223,882.
b	Donated services and use of facilities	2b	191,400.
c	Recoveries of prior year grants	2c	
d	Other (Describe in Part XIV.)	2d	
e	Add lines 2a through 2d	2e	1,415,282.
3	Subtract line 2e from line 1	3	6,614,120.
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	
b	Other (Describe in Part XIV.)	4b	
c	Add lines 4a and 4b	4c	0.
5	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)	5	6,614,120.

Part XIII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return

1	Total expenses and losses per audited financial statements	1	7,082,897.
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:		
a	Donated services and use of facilities	2a	191,400.
b	Prior year adjustments	2b	
c	Other losses	2c	
d	Other (Describe in Part XIV.)	2d	
e	Add lines 2a through 2d	2e	191,400.
3	Subtract line 2e from line 1	3	6,891,497.
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	
b	Other (Describe in Part XIV.)	4b	
c	Add lines 4a and 4b	4c	0.
5	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)	5	6,891,497.

Part XIV Supplemental Information

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, line 8; Part XII, lines 2d and 4b; and Part XIII, lines 2d and 4b. Also complete this part to provide any additional information.

PART V, LINE 4: THE INSTITUTE'S ENDOWMENT FUNDS ARE INTENDED TO

SUPPORT THE INSTITUTE'S PROGRAMS AND ADMINISTRATIVE OPERATING COSTS, AS

FULLY DESCRIBED IN THE DOCUMENTS ASSOCIATED WITH EACH ENDOWMENT GIFT.

EXAMPLES ARE LECTURES, FELLOWSHIPS AND PUBLICATIONS. IN BROAD TERMS THE

INTENDED USE OF THE ENDOWMENT FUNDS ARE TO FURTHER THE MISSION OF THE

ARCHAEOLOGICAL INSTITUTE OF AMERICA.

PART X, LINE 2: THE INSTITUTE IS SUBJECT TO FEDERAL AND STATE INCOME

Part XIV Supplemental Information *(continued)*

TAXES ON ANY NET INCOME DERIVED FROM ADVERTISING REVENUE, A BUSINESS
 ACTIVITY WHICH IS REGULARLY CONDUCTED AND IS, BY STATUTE, UNRELATED TO ITS
 EXEMPT PURPOSE. MANAGEMENT BELIVES THAT IT HAS APPROPRIATE SUPPORT FOR ANY
 TAX POSITIONS TAKEN AND DOES NOT HAVE ANY UNCERTAIN TAX POSITIONS THAT ARE
 MATERIAL TO THE FINANCIAL STATEMENTS.

**SCHEDULE F
(Form 990)**

Department of the Treasury
Internal Revenue Service

Statement of Activities Outside the United States

▶ Complete if the organization answered "Yes" to Form 990,
Part IV, line 14b, 15, or 16.
▶ Attach to Form 990. ▶ See separate instructions.

OMB No. 1545-0047

2010

Open to Public
Inspection

Name of the organization: **ARCHAEOLOGICAL INSTITUTE OF AMERICA**
Employer identification number: **13-5669180**

Part I General Information on Activities Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 14b.

1 For grantmakers. Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? **Yes** **No**

2 For grantmakers. Describe in Part V the organization's procedures for monitoring the use of grant funds outside the United States.

3 Activities per Region. (The following Part I, line 3 table can be duplicated if additional space is needed.)

(a) Region	(b) Number of offices in the region	(c) Number of employees, agents, and independent contractors in region	(d) Activities conducted in region (by type) (e.g., fundraising, program services, investments, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for and investments in region
EUROPE	0	0	GRANTS TO RECIPIENTS IN REGION		97,950.
EAST ASIA AND THE PACIFIC	0	0	GRANTS TO RECIPIENTS IN REGION		6,831.
MIDDLE EAST	0	0	GRANTS TO RECIPIENTS IN REGION		12,746.
SUB-SAHARAN AFRICA	0	0	GRANTS TO RECIPIENTS IN REGION		20,145.
NORTH AMERICA	0	0	GRANTS TO RECIPIENTS IN REGION		20,337.
CENTRAL AMERICA AND THE CARIBBEAN	0	0	GRANTS TO RECIPIENTS IN REGION		3,300.
3 a Sub-total	0	0			161,309.
b Total from continuation sheets to Part I	0	0			0.
c Totals (add lines 3a and 3b)	0	0			161,309.

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule F (Form 990) 2010

Part II **Grants and Other Assistance to Organizations or Entities Outside the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 15, for any recipient who received more than \$5,000. Check this box if no one recipient received more than \$5,000 Part II can be duplicated if additional space is needed.

1 (a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
		EUROPE	SITE PRESERVATION GRANT	5,700.	CHECK	0.		
		EUROPE	SITE PRESERVATION GRANT	9,500.	CHECK	0.		
		EAST ASIA AND THE PACIFIC	SITE PRESERVATION GRANT	6,831.	CHECK	0.		
		EUROPE	FELLOWSHIP	10,000.	CHECK	0.		
		EUROPE	SITE PRESERVATION GRANT	40,000.	CHECK	0.		
		MIDDLE EAST	SITE PRESERVATION GRANT	9,000.	CHECK	0.		
		SUB-SAHARAN AFRICA	SITE PRESERVATION GRANT	20,145.	WIRE	0.		

2 Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as tax-exempt by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter 4

3 Enter total number of other organizations or entities 3

Part III Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 16.

Part III can be duplicated if additional space is needed.

(a) Type of grant or assistance	(b) Region	(c) Number of recipients	(d) Amount of cash grant	(e) Manner of cash disbursement	(f) Amount of non-cash assistance	(g) Description of non-cash assistance	(h) Method of valuation (book, FMV, appraisal, other)
STIPEND	EUROPE	9	32,182.	CHECK	0.		
STIPEND	NORTH AMERICA	1	15,595.	CHECK	0.		
SITE PRESERVATION GRANT	EUROPE	1	568.	CHECK	0.		
AWARDS	NORTH AMERICA	3	2,242.	CHECK	0.		
FELLOWSHIP	NORTH AMERICA	1	2,500.	CHECK	0.		
SITE PRESERVATION GRANT	CENTRAL AMERICA AND THE CARIBBEAN	1	3,300.		0.		
SITE PRESERVATION GRANT	MIDDLE EAST AND NORTH AFRICA	1	3,746.		0.		

Part IV Foreign Forms

- 1 Was the organization a U.S. transferor of property to a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Corporation (see Instructions for Form 926)* Yes No
- 2 Did the organization have an interest in a foreign trust during the tax year? *If "Yes," the organization may be required to file Form 3520, Annual Return to Report Transactions with Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A)* Yes No
- 3 Did the organization have an ownership interest in a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons with respect to Certain Foreign Corporations. (see Instructions for Form 5471)* Yes No
- 4 Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? *If "Yes," the organization may be required to file Form 8621, Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund. (see Instructions for Form 8621)* Yes No
- 5 Did the organization have an ownership interest in a foreign partnership during the tax year? *If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons with respect to Certain Foreign Partnerships. (see Instructions for Form 8865)* Yes No
- 6 Did the organization have any operations in or related to any boycotting countries during the tax year? *If "Yes," the organization may be required to file Form 5713, International Boycott Report (see Instructions for Form 5713)* Yes No

Schedule F (Form 990) 2010

Part V Supplemental Information

Complete this part to provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information.

SCHEDULE F, PART I, LINE 2: THE INSTITUTE REQUIRES AN APPLICATION FOR SITE PRESERVATION GRANTS WHICH ARE AWARDED IN PHASES. A REPORT ON HOW THE FUNDS WERE UTILIZED FOR THE PREVIOUS PHASE MUST BE SUBMITTED TO THE SITE PRESERVATION COMMITTEE AND APPROVED FOR FURTHER DISBURSEMENT OF ANY REMAINING PHASES. THE SITE PRESERVATION COMMITTEE IS MADE UP OF ARCHAEOLOGISTS, PRESERVATIONIST AND ECONOMIC DEVELOPMENT PROFESSIONALS. THE COMMITTEE MEETS ON A REGULAR BASIS TO REVIEW APPLICATIONS AND DISCUSS THE STATUS OF CURRENT PROJECTS. PERIODIC REPORTS ARE POSTED ON THE AIA WEBSITE FOR PUBLIC REVIEW.

KRESS LECTURES

EACH YEAR THE AIA OFFERS TWO STIPENDED LECTURESHIPS, FUNDED BY THE KRESS FOUNDATION IN NEW YORK. THE KRESS LECTURES ARE CHOSEN BY THE AIA'S LECTURE PROGRAM COMMITTEE, WHO MEET EVERY JANUARY TO DISCUSS THE VARIOUS NOMINATIONS (MADE BY COMMITTEE MEMBERS, STAFF MEMBERS, AND AIA MEMBERS). THE COMMITTEE MEMBERS THEN CAST BALLOTS, WHICH ARE TABULATED TO DECIDE THE NEXT SEASON'S KRESS LECTURES. LECTURES ARE HOSTED AT LOCAL AIA SOCIETIES. SOCIETY OFFICERS PREPARE REPORTS ON LECTURE QUALITY, ATTENCENCE AND AUDIENCE FEEDBACK. THESE REPORTS ARE SENT TO THE INSTITUTE FOR REVIEW BY THE LECTURE PROGRAM STAFF AND COMMITTEE.

FELLOWSHIPS AND GRANTS

THE AIA OFFERS A NUMBER OF FELLOWSHIPS AND GRANTS WHICH ARE OPEN TO US RESIDENTS AS WELL AS FOREIGN SCHOLARS. THESE ARE THE ARCHAEOLOGY OF PORTUGAL FELLOWSHIP, THE DAI/AIA STUDY IN THE U.S. FELLOWSHIP, THE PUBLICATION PREPARATION GRANT, AND THE PUBLICATION SUBVENTION GRANT. ALL BUT THE PUBLICATION SUBVENTION GRANT ARE AWARDED BY THE AIA'S FELLOWSHIP

Part V Supplemental Information

Complete this part to provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information.

COMMITTEE, WHICH MEETS EVERY JANUARY TO CONSIDER THE APPLICATIONS AND
DECIDE ON RECIPIENTS. THE PUBLICATION SUBVENTION GRANT IS AWARDED BY THE
PUBLICATION SUBVENTION COMMITTEE. MONITORING IS DONE BY WRITTEN REPORTS
THAT ARE REQUIRED TO BE TURNED IN BY ALL FELLOWSHIP AND SCHOLARSHIP
AWARDEES AT THE CONCLUSION OF THEIR PROJECTS. THESE REPORTS DETAIL THE
SUCCESS OF THE PROJECT AND THE USE THE PROJECT FUNDS. THE REPORTS ARE
REVIEWED BY THE APPROPRAITE COMMITTEES AND ARE THEN PUBLISHED ON THE
INSTITUTE'S WEBSITE.

Multiple horizontal lines for supplemental information.

Supplemental Information Regarding Fundraising or Gaming Activities

2010

Department of the Treasury
Internal Revenue Service

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19,
or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.
▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

Open To Public
Inspection

Name of the organization **ARCHAEOLOGICAL INSTITUTE OF AMERICA** Employer identification number **13-5669180**

Part I Fundraising Activities. Complete if the organization answered "Yes" to Form 990, Part IV, line 17. Form 990-EZ filers are not required to complete this part.

- 1** Indicate whether the organization raised funds through any of the following activities. Check all that apply.
- a Mail solicitations
 - b Internet and email solicitations
 - c Phone solicitations
 - d In-person solicitations
 - e Solicitation of non-government grants
 - f Solicitation of government grants
 - g Special fundraising events
- 2 a** Did the organization have a written or oral agreement with any individual (including officers, directors, trustees or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services? Yes No
- b** If "Yes," list the ten highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization.

(i) Name and address of individual or entity (fundraiser)	(ii) Activity	(iii) Did fundraiser have custody or control of contributions?		(iv) Gross receipts from activity	(v) Amount paid to (or retained by) fundraiser listed in col. (i)	(vi) Amount paid to (or retained by) organization
		Yes	No			
Total						

3 List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or licensing.

Part II Fundraising Events. Complete if the organization answered "Yes" to Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000.

		(a) Event #1	(b) Event #2	(c) Other events	(d) Total events (add col. (a) through col. (c))
		BENEFIT GALA (event type)	(event type)	NONE (total number)	
Revenue	1 Gross receipts	392,228.			392,228.
	2 Less: Charitable contributions	298,913.			298,913.
	3 Gross income (line 1 minus line 2)	93,315.			93,315.
Direct Expenses	4 Cash prizes				
	5 Noncash prizes				
	6 Rent/facility costs	61,854.			61,854.
	7 Food and beverages				
	8 Entertainment				
	9 Other direct expenses	31,461.			31,461.
	10 Direct expense summary. Add lines 4 through 9 in column (d)				(93,315)
	11 Net income summary. Combine line 3, column (d), and line 10				0.

Part III Gaming. Complete if the organization answered "Yes" to Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a.

		(a) Bingo	(b) Pull tabs/instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add col. (a) through col. (c))
		1 Gross revenue			
Direct Expenses	2 Cash prizes				
	3 Noncash prizes				
	4 Rent/facility costs				
	5 Other direct expenses				
	6 Volunteer labor	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	
7 Direct expense summary. Add lines 2 through 5 in column (d)				(_____)	
8 Net gaming income summary. Combine line 1, column d, and line 7					

9 Enter the state(s) in which the organization operates gaming activities: _____
a Is the organization licensed to operate gaming activities in each of these states? Yes No
b If "No," explain: _____

10a Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year? Yes No
b If "Yes," explain: _____

- 11** Does the organization operate gaming activities with nonmembers? Yes No
- 12** Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity formed to administer charitable gaming? Yes No
- 13** Indicate the percentage of gaming activity operated in:
- | | | |
|--------------------------------------|------------|---|
| a The organization's facility | 13a | % |
| b An outside facility | 13b | % |

14 Enter the name and address of the person who prepares the organization's gaming/special events books and records:

Name ▶ _____

Address ▶ _____

- 15a** Does the organization have a contract with a third party from whom the organization receives gaming revenue? Yes No
- b** If "Yes," enter the amount of gaming revenue received by the organization ▶ \$ _____ and the amount of gaming revenue retained by the third party ▶ \$ _____.
- c** If "Yes," enter name and address of the third party:

Name ▶ _____

Address ▶ _____

16 Gaming manager information:

Name ▶ _____

Gaming manager compensation ▶ \$ _____

Description of services provided ▶ _____

Director/officer Employee Independent contractor

17 Mandatory distributions:

- a** Is the organization required under state law to make charitable distributions from the gaming proceeds to retain the state gaming license? Yes No
- b** Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the organization's own exempt activities during the tax year ▶ \$ _____

Part IV Supplemental Information. Complete this part to provide the explanations required by Part I, line 2b, columns (iii) and (v), and Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also complete this part to provide any additional information (see instructions).

**SCHEDULE I
(Form 990)**

Department of the Treasury
Internal Revenue Service

**Grants and Other Assistance to Organizations,
Governments, and Individuals in the United States**

**Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22.
▶ Attach to Form 990.**

OMB No. 1545-0047

2010

**Open to Public
Inspection**

Name of the organization **ARCHAEOLOGICAL INSTITUTE OF AMERICA** Employer identification number **13-5669180**

Part I General Information on Grants and Assistance

- 1** Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? **Yes** **No**
- 2** Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States.

Part II Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000. Part II can be duplicated if additional space is needed

1 (a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
SUSTAINABLE PRESERVATION INITIATIVE - 40 WEST 22ND STREET, SUITE 11 - NEW YORK, NY 10010	27-2704326	501(C)(3)	25,000.	0.			SITE PRESERVATION - EASTER ISLAND
AMERICAN SCHOOL OF CLASS STUDIES AT ATHENS - 6-8 CHARLTON STREET - PRINCETON, NJ 08540-5232	13-5658824	501(C)(3)	5,000.	0.			FELLOWSHIP
INTERNATIONAL INSTITUTE FOR MESOPOTAMIAN AREA STD - 18354 COASTLINE DR - MALIBU, CA 90265-5705	95-3217524	501(C)(3)	5,000.	0.			SITE PRESERVATION GRANTS
THOMSON-SHORE, INC. 7300 W. JOY ROAD DEXTER, MI 48130	38-1980970	N/A	6,190.	0.			FELLOWSHIP
TEXAS A&M UNIVERSITY PRESS JOHN H. LINDSEY BUILDING, LEWIS STREET 4354 TAMU - COLLEGE STATION, TX 77843	26-0895198	501(C)(3)	7,500.	0.			FELLOWSHIP
TEXAS STATE UNIVERSITY - SAN MARCOS - 601 UNIVERSITY DRIVE - SAN MARCOS, TX 78666	74-2761953	501(C)(3)	13,600.	0.			SITE PRESERVATION GRANTS

- 2** Enter total number of section 501(c)(3) and government organizations **6.**
- 3** Enter total number of other organizations **1.**

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule I (Form 990) (2010)

Part II Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
THE COTSEN INSTITUTE OF ARCHAEOLOGY - 308 CHARLES E. YOUNG DRIVE NORTH A210 FOWLER BUILDING/BOX 951510 - LOS	96-6006193	501(C)(3)	44,248.	0.			SITE PRESERVATION GRANTS

Part III **Grants and Other Assistance to Individuals in the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 22.
Part III can be duplicated if additional space is needed.

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non-cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of non-cash assistance
FELLOWSHIP AWARDS AND SCHOLARSHIPS	16	61,131.	0.		
LECTURE STIPENDS	15	43,236.	0.		
AWARDS	24	19,049.	0.		
SITE PRESERVATION GRANTS	2	4,625.	0.		

Part IV **Supplemental Information.** Complete this part to provide the information required in Part I, line 2, and any other additional information.

SCHEDULE I, PART I, LINE 2: THE INSTITUTE REQUIRES AN APPLICATION FOR SITE PRESERVATION GRANTS WHICH ARE AWARDED IN PHASES. A REPORT ON HOW THE FUNDS WERE UTILIZED FOR THE PREVIOUS PHASE MUST BE SUBMITTED TO THE SITE PRESERVATION COMMITTEE AND APPROVED FOR FURTHER DISBURSEMENT OF ANY REMAINING PHASES. THE SITE PRESERVATION COMMITTEE IS MADE UP OF ARCHAEOLOGISTS, PRESERVATIONIST AND ECONOMIC DEVELOPMENT PROFESSIONALS. THE COMMITTEE MEETS ON A REGULAR BASIS TO REVIEW APPLICATIONS AND DISCUSS THE STATUS OF CURRENT PROJECTS. PERIODIC REPORTS ARE POSTED ON THE AIA WEBSITE FOR PUBLIC REVIEW.

Part IV Supplemental Information

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**SCHEDULE J
(Form 990)**

Department of the Treasury
Internal Revenue Service

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 23.

▶ Attach to Form 990. ▶ See separate instructions.

OMB No. 1545-0047

2010

Open to Public Inspection

Name of the organization

ARCHAEOLOGICAL INSTITUTE OF AMERICA

Employer identification number

13-5669180

Part I Questions Regarding Compensation

	Yes	No
1a Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items. <input type="checkbox"/> First-class or charter travel <input type="checkbox"/> Travel for companions <input type="checkbox"/> Tax indemnification and gross-up payments <input type="checkbox"/> Discretionary spending account <input type="checkbox"/> Housing allowance or residence for personal use <input type="checkbox"/> Payments for business use of personal residence <input type="checkbox"/> Health or social club dues or initiation fees <input type="checkbox"/> Personal services (e.g., maid, chauffeur, chef)		
b If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	1b	
2 Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?	2	
3 Indicate which, if any, of the following the organization uses to establish the compensation of the organization's CEO/Executive Director. Check all that apply. <input checked="" type="checkbox"/> Compensation committee <input type="checkbox"/> Independent compensation consultant <input checked="" type="checkbox"/> Form 990 of other organizations <input type="checkbox"/> Written employment contract <input checked="" type="checkbox"/> Compensation survey or study <input checked="" type="checkbox"/> Approval by the board or compensation committee		
4 During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization: a Receive a severance payment or change-of-control payment from the organization or a related organization?	4a	X
b Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b	X
c Participate in, or receive payment from, an equity-based compensation arrangement?	4c	X
If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.		
Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9.		
5 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of: a The organization?	5a	X
b Any related organization?	5b	X
If "Yes" to line 5a or 5b, describe in Part III.		
6 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of: a The organization?	6a	X
b Any related organization?	6b	X
If "Yes" to line 6a or 6b, describe in Part III.		
7 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III	7	X
8 Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III	8	X
9 If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?	9	

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2010

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)-(iii) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a.

(A) Name		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation reported in prior Form 990 or Form 990-EZ
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
1 TERESA M. KELLER	(i)	78,709.	28,000.	13,549.	4,115.	9,950.	134,323.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
2	(i)							
	(ii)							
3	(i)							
	(ii)							
4	(i)							
	(ii)							
5	(i)							
	(ii)							
6	(i)							
	(ii)							
7	(i)							
	(ii)							
8	(i)							
	(ii)							
9	(i)							
	(ii)							
10	(i)							
	(ii)							
11	(i)							
	(ii)							
12	(i)							
	(ii)							
13	(i)							
	(ii)							
14	(i)							
	(ii)							
15	(i)							
	(ii)							
16	(i)							
	(ii)							

SCHEDULE O
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on
Form 990 or 990-EZ or to provide any additional information.
▶ Attach to Form 990 or 990-EZ.

OMB No. 1545-0047

2010

Open to Public
Inspection

Name of the organization

ARCHAEOLOGICAL INSTITUTE OF AMERICA

Employer identification number

13-5669180

FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:

THE PROTECTION AND PRESERVATION OF THE WORLD'S ARCHAEOLOGICAL RESOURCES
AND THE INFORMATION THEY CONTAIN, AND TO THE ENCOURAGEMENT AND SUPPORT
OF ARCHAEOLOGICAL RESEARCH AND PUBLICATION.

FORM 990, PART III, LINE 4D, OTHER PROGRAM SERVICES:

SITE PRESERVATION: THE INSTITUTE'S SITE PRESERVATION FUND AWARDS GRANTS
TO AIA MEMBER-SPONSORED APPLICANTS TO ASSIST WITH REPAIRS, DOCUMENT
ENDANGERED SITES, ENHANCE VISITORS' UNDERSTANDING, AND/OR HELP ENSURE
THE SAFETY AND SECURITY OF THE SITE. OUR PROGRAM FOCUSES ON GRANT
GIVING, RECOGNITION AND DISSEMINATION OF BEST PRACTICES, ADVOCACY, AND
PUBLIC OUTREACH.

ANNUAL MEETING: IN JANUARY, THOUSANDS OF ARCHAEOLOGISTS, PHILOLOGISTS,
STUDENTS, ARCHAEOLOGY ENTHUSIASTS, AND ARCHAEOLOGY MAGAZINE SUBSCRIBERS
FROM THE US, CANADA, AND 35 OTHER COUNTRIES GATHER TO PARTICIPATE IN
THE AIA-APA JOINT ANNUAL MEETING. THE FOUR-DAY PROGRAM FEATURES
ACADEMIC SESSIONS THAT PRESENT THE LATEST RESEARCH FROM THE FIELD,
WORKSHOPS, INNOVATIVE SITE PRESERVATION STRATEGIES, AND THE LATEST
DISCOVERIES; AND PRESIDENTIAL PLENARY SESSIONS ORGANIZED BY AIA AND APA
LEADERSHIP. IN ADDITION TO THE ACADEMIC SESSIONS AND WORKSHOPS, THE
MEETING HOSTS PROFESSIONAL DEVELOPMENT SESSIONS.

FELLOWSHIPS & SCHOLARSHIPS: EACH YEAR, THE AIA GIVES OUT COMPETITIVE
FELLOWSHIPS TO SUPPORT THE RESEARCH AND STUDY OF SCHOLARS AND STUDENTS.
EXPENSES \$ 845,561. INCLUDING GRANTS OF \$ 285,886. REVENUE \$ 276,148.

FORM 990, PART VI, SECTION A, LINE 6: THE ARCHAEOLOGICAL INSTITUTE OF

Name of the organization ARCHAEOLOGICAL INSTITUTE OF AMERICA	Employer identification number 13-5669180
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AMERICA IS A MEMBERSHIP ORGANIZATION. PURSUANT TO ITS BY-LAWS, THE MEMBERS OF THE INSTITUTE SHALL BE THOSE PERSONS WHO JOIN THE INSTITUTE IN ANY OF ITS MEMBERSHIP CATEGORIES AND THOSE PERSONS WHO ARE NAMED HONORARY MEMBERS. ALL OF THESE CATEGORIES COMBINED CONSTITUTE THE MEMBERSHIP OF THE INSTITUTE.

FORM 990, PART VI, SECTION A, LINE 7A: THE AIA HAS TWO GOVERNING BODIES, THE COUNCIL AND THE GOVERNING BOARD. THE COUNCIL IS MADE UP OF DELEGATES APPOINTED BY THE SOCIETIES OF THE ORGANIZATION, GOVERNING BOARD MEMBERS AND REPRESENTATIVES OF ANY AMERICAN SCHOOLS FOUNDED BY THE ORGANIZATION. THE COUNCIL MEETS ONCE PER YEAR. IT ELECTS TRUSTEES TO THE GOVERNING BOARD AND VOTES ON ANY PROPOSED CHANGES TO THE BYLAWS OF THE ORGANIZATION. BETWEEN COUNCIL MEETINGS THE POWER TO GOVERN THE INSTITUTE, AND IN FACT, ALL OF THE POWERS AND RESPONSIBILITIES OF THE COUNCIL, ARE DELEGATED TO THE GOVERNING BOARD, WHICH MEETS THREE TIMES DURING THE YEAR.

FORM 990, PART VI, SECTION B, LINE 11: A REVIEW OF THE 990 IS CONDUCTED BY THE CONTROLLER, CHIEF OPERATING OFFICER, THE AUDIT COMMITTEE AND THE FINANCE COMMITTEE. IN ADDITION, THE PUBLIC INSPECTION VERSION OF FORM 990 IS DISTRIBUTED TO THE GOVERNING BOARD FOR THEIR REVIEW. RECOMMENDATIONS, IF ANY, ARE TAKEN INTO ACCOUNT AND THE 990 IS FILED ONCE THE FINAL DOCUMENT HAS BEEN REVIEWED BY THE BOARD.

FORM 990, PART VI, SECTION B, LINE 12C: THE STAFF OF THE AIA AS WELL AS ITS TRUSTEES AND OFFICERS MONITOR TRANSACTIONS OF THE AIA AND ANY PERCEIVED CONFLICTS ARE BROUGHT TO THE ATTENTION OF THE AUDIT COMMITTEE FOR INVESTIGATION AND RECOMMENDATIONS ARE PRESENTED TO THE GOVERNING BOARD FOR RESOLUTION.

Name of the organization ARCHAEOLOGICAL INSTITUTE OF AMERICA	Employer identification number 13-5669180
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FORM 990, PART VI, SECTION B, LINE 15A: THE CEO PREPARES A WRITTEN REVIEW OF HIS/HER PERFORMANCE DURING THE CALENDAR YEAR AND SUBMITS IT TO THE PERSONNEL COMMITTEE FOR REVIEW. THE COMMITTEE MEETS AT THE AIA ANNUAL MEETING IN JANUARY EACH YEAR AND REVIEWS THE PERFORMANCE AND COMPENSATION OF THE INSTITUTE'S CEO. AT THIS MEETING THE PERSONNEL COMMITTEE INDEPENDENTLY DETERMINES THE COMPENSATION FOR THE CEO FOR THE UPCOMING YEAR. THE COMMITTEE CONSIDERS COMPENSATION DATA FROM OTHER NON-PROFIT ORGANIZATIONS, OBTAINED USING 990 RETURNS AVAILABLE ON GUIDESTAR, THE PERFORMANCE OF THE CEO FROM THE PRIOR YEAR AND THE FINANCIAL CONDITION OF THE ORGANIZATION. MINUTES OF THESE MEETINGS ARE TAKEN AND KEPT BY THE COMMITTEE.

FORM 990, PART VI, SECTION C, LINE 19: ANY REQUESTS FOR SUCH DOCUMENTS ARE MANAGED BY THE CEO AND COO, AND THESE DOCUMENTS ARE PROVIDED UPON REQUEST.

FORM 990, PART XI, LINE 5, CHANGES IN NET ASSETS:

NET UNREALIZED GAINS ON INVESTMENTS: 1,223,882.