

**SAMARITANS, INC.**

FINANCIAL STATEMENTS

FOR THE YEARS ENDED JUNE 30, 2014 AND 2013  
TOGETHER WITH INDEPENDENT AUDITORS' REPORT

# **SAMARITANS, INC.**

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**JUNE 30, 2014**

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**Business Advisors  
Certified Public Accountants**

To the Board of Directors  
Samaritans, Inc.  
Boston, Massachusetts

### **Independent Auditors' Report**

We have audited the accompanying financial statements of Samaritans, Inc. (a non-profit organization), which comprise the balance sheet as of as of June 30, 2014, and the related statements of activities, functional expenses, and cash flows for the year then ended and the related notes to the financial statements. The prior year summarized comparative information has been derived from the Organization's June 30, 2013 financial statements and, in our report dated January 31, 2014 we expressed an unqualified opinion on those financial statements.

#### ***Management's Responsibility for the Financial Statements***

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### ***Auditors' Responsibility***

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### ***Opinion***

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Samaritans, Inc. as of June 30, 2014, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

*PAVENTO, RATCLIFFE, RENZI & CO. PLLC*

Franklin, Massachusetts  
November 14, 2014

# SAMARITANS, INC.

## BALANCE SHEETS

JUNE 30, 2014 AND 2013

	<u>2014</u>	<u>2013</u>
<u>Assets</u>		
Current assets:		
Cash & equivalents	\$ 196,395	\$ 139,607
Pledges receivable, net	40,563	70,541
Contracts receivable	7,865	13,336
Other receivables	6,123	7,890
Prepaid expenses	44,143	29,352
Total current assets	295,089	260,726
Long-term pledges receivable, net	15,204	46,877
Property and equipment, net	30,946	19,054
Investments, at market	6,663	5,697
Total assets	\$ 347,902	\$ 332,354
<u>Liabilities and Net Assets</u>		
Current liabilities:		
Accounts payable and accrued expenses	\$ 164,882	\$ 134,984
Line of credit	-	172,500
Total current liabilities	164,882	307,484
Net assets:		
Unrestricted	21,095	(194,240)
Board designated unrestricted	100,784	99,818
Temporarily restricted	61,141	119,292
Total net assets	183,020	24,870
Total liabilities and net assets	\$ 347,902	\$ 332,354

*The accompanying notes are an integral part of these financial statements.*

**SAMARITANS, INC.**  
**STATEMENT OF ACTIVITIES**  
**FOR THE YEAR ENDED JUNE 30, 2014**

	<u>Operating</u>	<u>Board Designated</u>	<u>Total Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Total</u>
Public support and revenue:					
Public support:					
Individuals	\$ 794,080	\$ -	\$ 794,080	\$ -	\$ 794,080
Foundations	235,200	-	235,200	3,500	238,700
Corporations	109,114	-	109,114	-	109,114
United Way	30,101	-	30,101	-	30,101
Total public support	<u>1,168,495</u>	<u>-</u>	<u>1,168,495</u>	<u>3,500</u>	<u>1,171,995</u>
Revenue:					
Donated services	885,266	-	885,266	-	885,266
Contract revenue	451,197	-	451,197	-	451,197
Program fees and informational requests	350	-	350	-	350
Other in-kind donations	47,819	-	47,819	-	47,819
Special events	55,592	-	55,592	-	55,592
Investment income	363	173	536	-	536
Realized gain on sale of securities	-	-	-	-	-
Unrealized gain on securities	-	793	793	-	793
Total revenue	<u>1,440,587</u>	<u>966</u>	<u>1,441,553</u>	<u>-</u>	<u>1,441,553</u>
Release of temporarily restricted net assets	61,651	-	61,651	(61,651)	-
Total public support & revenue	<u>2,670,733</u>	<u>966</u>	<u>2,671,699</u>	<u>(58,151)</u>	<u>2,613,548</u>
Expenses:					
Program services					
Crisis services	1,551,502	-	1,551,502	-	1,551,502
Community outreach	202,986	-	202,986	-	202,986
Grief support services	365,947	-	365,947	-	365,947
Total program services	<u>2,120,435</u>	<u>-</u>	<u>2,120,435</u>	<u>-</u>	<u>2,120,435</u>
Supporting services:					
Management and general	99,546	-	99,546	-	99,546
Development	235,417	-	235,417	-	235,417
Total supporting services	<u>334,963</u>	<u>-</u>	<u>334,963</u>	<u>-</u>	<u>334,963</u>
Total expenses	<u>2,455,398</u>	<u>-</u>	<u>2,455,398</u>	<u>-</u>	<u>2,455,398</u>
Increase (decrease) in net assets	215,335	966	216,301	(58,151)	158,150
NET ASSETS, beginning of year	(194,240)	99,818	(94,422)	119,292	24,870
NET ASSETS, end of year	<u>\$ 21,095</u>	<u>\$ 100,784</u>	<u>\$ 121,879</u>	<u>\$ 61,141</u>	<u>\$ 183,020</u>

*The accompanying notes are an integral part of these financial statements.*

**SAMARITANS, INC.**  
**STATEMENT OF ACTIVITIES**  
**FOR THE YEAR ENDED JUNE 30, 2013**

	<u>Operating</u>	<u>Board Designated</u>	<u>Total Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Total</u>
Public support and revenue:					
Public support:					
Individuals	\$ 637,360	\$ -	\$ 637,360	\$ -	\$ 637,360
Foundations	264,433	-	264,433	66,667	331,100
Corporations	120,767	-	120,767	-	120,767
United Way	29,856	-	29,856	1,000	30,856
Total public support	<u>1,052,416</u>	<u>-</u>	<u>1,052,416</u>	<u>67,667</u>	<u>1,120,083</u>
Revenue:					
Donated services	1,372,139	-	1,372,139	-	1,372,139
Contract revenue	192,297	-	192,297	-	192,297
Program fees and informational requests	660	-	660	-	660
Other in-kind donations	715,845	-	715,845	-	715,845
Special events	54,881	-	54,881	-	54,881
Investment income	294	985	1,279	-	1,279
Realized gain on sale of securities	-	(3,789)	(3,789)	-	(3,789)
Unrealized gain on securities	-	8,483	8,483	-	8,483
Total revenue	<u>2,336,116</u>	<u>5,679</u>	<u>2,341,795</u>	<u>-</u>	<u>2,341,795</u>
Release of temporarily restricted net assets	44,959	-	44,959	(44,959)	-
Total public support & revenue	<u>3,433,491</u>	<u>5,679</u>	<u>3,439,170</u>	<u>22,708</u>	<u>3,461,878</u>
Expenses:					
Program services					
Crisis services	2,223,008	-	2,223,008	-	2,223,008
Community outreach	502,711	-	502,711	-	502,711
Grief support services	437,774	-	437,774	-	437,774
Total program services	<u>3,163,493</u>	<u>-</u>	<u>3,163,493</u>	<u>-</u>	<u>3,163,493</u>
Supporting services:					
Management and general	102,773	-	102,773	-	102,773
Development	289,237	-	289,237	-	289,237
Total supporting services	<u>392,010</u>	<u>-</u>	<u>392,010</u>	<u>-</u>	<u>392,010</u>
Total expenses	<u>3,555,503</u>	<u>-</u>	<u>3,555,503</u>	<u>-</u>	<u>3,555,503</u>
Increase (decrease) in net assets	(122,012)	5,679	(116,333)	22,708	(93,625)
NET ASSETS, beginning of year	(72,228)	94,139	21,911	96,584	118,495
NET ASSETS, end of year	<u>\$ (194,240)</u>	<u>\$ 99,818</u>	<u>\$ (94,422)</u>	<u>\$ 119,292</u>	<u>\$ 24,870</u>

*The accompanying notes are an integral part of these financial statements.*

**SAMARITANS, INC.**  
**STATEMENT OF FUNCTIONAL EXPENSES**  
**FOR THE YEAR ENDED JUNE 30, 2014 WITH COMPARATIVE TOTALS FOR THE YEAR ENDED JUNE 30, 2013**

	2014							2013	
	Program Services				Supporting Services			Total Expenses	Total Expenses
	Crisis Services	Community Outreach & Education	Grief Support Services	Total Program Services	Management & General	Development	Total Supporting Services		
Salaries	\$ 376,907	\$ 122,389	\$ 161,254	\$ 660,550	\$ 34,246	\$ 107,917	\$ 142,163	\$ 802,713	\$ 759,007
Employee benefits	39,454	12,179	14,861	66,494	5,538	7,232	12,770	79,264	70,141
Payroll taxes	33,396	10,738	14,003	58,137	2,789	8,984	11,773	69,910	63,499
Total salaries and related expenses	<u>449,757</u>	<u>145,306</u>	<u>190,118</u>	<u>785,181</u>	<u>42,573</u>	<u>124,133</u>	<u>166,706</u>	<u>951,887</u>	<u>892,647</u>
Donated volunteer services	852,062	237	32,967	885,266	-	-	-	885,266	1,372,139
Other in-kind donations	8,002	1,703	35,012	44,717	-	3,102	3,102	47,819	715,845
Occupancy costs	81,566	14,647	21,500	117,713	3,628	13,035	16,663	134,376	159,506
Professional fees & consultants	8,304	3,622	12,013	23,939	34,439	22,584	57,023	80,962	42,792
Telephone	37,743	3,141	4,963	45,847	1,081	2,652	3,733	49,580	61,411
Supplies	1,308	536	2,837	4,681	543	792	1,335	6,016	12,828
Postage and shipping	107	900	855	1,862	272	3,735	4,007	5,869	5,885
Conferences and meetings	4,518	1,027	1,236	6,781	-	125	125	6,906	6,381
Membership and dues	2,320	250	-	2,570	156	220	376	2,946	3,070
Printing and publications	3,251	2,384	653	6,288	-	4,012	4,012	10,300	16,254
Rental & maintenance of equipment	6,852	1,657	1,143	9,652	572	629	1,201	10,853	14,244
Equipment purchases	5,835	1,024	1,191	8,050	75	74	149	8,199	12,764
Liability insurance	5,985	-	-	5,985	2,736	-	2,736	8,721	2,295
Awareness campaign	1,240	1,654	1,366	4,260	-	413	413	4,673	24,038
Breakfast for Hope	620	15,030	620	16,270	-	23,181	23,181	39,451	39,196
Special event direct costs	3,846	2,072	26,725	32,643	-	3,353	3,353	35,996	36,777
Program support	33,286	-	22,750	56,036	-	-	-	56,036	36,200
Technology	27,739	4,874	5,514	38,127	3,739	10,634	14,373	52,500	41,866
Volunteer support	9,642	-	-	9,642	-	-	-	9,642	16,051
Miscellaneous	2,289	2,422	3,910	8,621	4,988	15,787	20,775	29,396	34,474
Total operating expenses	<u>1,096,515</u>	<u>57,180</u>	<u>175,255</u>	<u>1,328,950</u>	<u>52,229</u>	<u>104,328</u>	<u>156,557</u>	<u>1,485,507</u>	<u>2,654,016</u>
Total salaries and operating expenses before depreciation and interest expense	<u>1,546,272</u>	<u>202,486</u>	<u>365,373</u>	<u>2,114,131</u>	<u>94,802</u>	<u>228,461</u>	<u>323,263</u>	<u>2,437,394</u>	<u>3,546,663</u>
Depreciation	5,230	500	574	6,304	164	406	570	6,874	4,314
Bad debt expense	-	-	-	-	-	6,550	6,550	6,550	-
Interest expense	-	-	-	-	4,580	-	4,580	4,580	4,526
Total expenses	<u>\$ 1,551,502</u>	<u>\$ 202,986</u>	<u>\$ 365,947</u>	<u>\$ 2,120,435</u>	<u>\$ 99,546</u>	<u>\$ 235,417</u>	<u>\$ 334,963</u>	<u>\$ 2,455,398</u>	<u>\$ 3,555,503</u>

*The accompanying notes are an integral part of these financial statements.*

**SAMARITANS, INC.**  
**STATEMENTS OF CASH FLOWS**  
**FOR THE YEARS ENDED JUNE 30, 2014 AND 2013**

	<u>2014</u>	<u>2013</u>
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Total increase (decrease) in net assets	\$ 158,150	\$ (93,625)
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation	6,874	4,314
Change in reserve for uncollectible pledges	(15,000)	1,000
Change in pledge discount	(2,500)	(1,000)
Realized gain on investments	-	3,789
Unrealized (gain) loss on investments	(793)	(8,483)
(Increase) decrease in operating assets:		
Pledges receivable	79,151	(31,209)
Contracts receivable	5,471	(6,169)
Other receivables	1,767	(5,257)
Prepaid expenses	(14,791)	5,173
Increase (decrease) in operating liabilities:		
Accounts payable & accrued expenses	29,898	57,497
Net cash provided (used) by operating activities	248,227	(73,970)
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Fixed asset additions	(18,766)	-
Proceeds from sale of investments	-	50,000
Purchase of investments	(173)	(985)
Net cash provided (used) by investing activities	(18,939)	49,015
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Drawdown (repayment) of line of credit	(172,500)	82,500
Net cash provided (used) by financing activities	(172,500)	82,500
<b>NET INCREASE (DECREASE) IN CASH</b>	56,788	57,545
<b>CASH AT BEGINNING OF YEAR</b>	139,607	82,062
<b>CASH AT END OF YEAR</b>	\$ 196,395	\$ 139,607
<b>SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:</b>		
Cash paid during the year for -		
Interest	\$ 4,580	\$ 4,526

*The accompanying notes are an integral part of these financial statements.*



**SAMARITANS, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**JUNE 30, 2014**

(1) SUMMARY OF OPERATIONS AND SIGNIFICANT ACCOUNTING POLICIES

Samaritans, Inc. is a nonprofit corporation created and operated to reduce the risk of suicide in the community by befriending individuals in despair and crisis and by providing outreach and education. It receives the majority of its funding from the general public. The Organization's base of operations and target population are located primarily in the greater Boston area and Metrowest communities.

Its major programs are: "Crisis Services", which includes providing telephone coverage on a twenty-four hour basis, staffed by trained volunteers, and telephone, online chat, and text services geared towards the teen-aged population, staffed by trained teen volunteers; "Community Education and Outreach," providing workshops to the public on suicide and suicide prevention; and "Grief Support Services," providing support to those who have lost a loved one to suicide.

*(a) Basis of Presentation*

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with U.S. generally accepted accounting principles for Not-for-Profit Organizations.

The Organization is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets and permanently restricted net assets.

Under these provisions, net assets and revenues, expenses, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Organization and changes therein may be classified and reported as follows:

Unrestricted net assets - Net assets that are not subject to donor-imposed stipulations.

Temporarily restricted net assets – Net assets subject to donor-imposed stipulations that may or will be met either by actions of the Organization and/or the passage of time.

Permanently restricted net assets – Net assets subject to donor-imposed stipulations that they be maintained permanently by the Organization.

*(b) Contributed Support*

The Organization recognizes all contributed support when it is received or unconditionally pledged. Contributed support is reported as unrestricted or as restricted depending on the existence of donor stipulations that limit the use of the support. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activity as net assets released from restrictions.

**SAMARITANS, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**JUNE 30, 2014**

(1) SUMMARY OF OPERATIONS AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

*(b) Contributed Support (Continued)*

If a restriction is fully satisfied in the same time period in which the contribution is received, the Organization reports the support as unrestricted.

Pledges receivable includes unconditional promises to give that are expected to be collected within one year and are recorded at their net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of estimated future cash flows. The discounts on those amounts are computed using a risk-adjusted interest rate applicable to the year the promise is received. Accretion of the discount is included in contributions and gifts revenue. Conditional promises to give are not included as support until such time as the conditions are substantially met.

*(c) In- Kind Support*

The Organization records various types of in-kind support including professional services, advertising and materials. Contributed professional services are recognized if the services received (a) create or enhance long-lived assets or (b) require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donations. Contributions of tangible assets are recognized at fair market value when received. The amounts reflected in the accompanying financial statements as in-kind support are offset by like amounts included in expenses.

*(d) Property and Equipment*

Property and equipment acquisitions are recorded at cost or fair market value when received. Depreciation is provided over the estimated useful life of each class of depreciable assets and is computed using the straight-line method. Expenditures for major renewals in excess of \$1,000 are capitalized.

*(e) Cash and Cash Equivalents*

Cash equivalents are included in cash. The Organization considers interest-bearing investments due on demand as cash equivalents.

*(f) Use of Estimates*

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**SAMARITANS, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**JUNE 30, 2014**

(1) SUMMARY OF OPERATIONS AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

*(g) Comparative Financial Information*

The financial statements include certain prior-year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with the Organization's financial statements for the year ended June 30, 2013, from which the summarized information was derived.

*(h) Investments*

Investments in marketable securities are stated at fair market value.

(2) TAX STATUS

Samaritans, Inc. is an exempt organization under Internal Revenue Code Section 501(c)(3) and is not considered a private foundation. The corporation is also exempt from Massachusetts income taxes.

Samaritans, Inc. has identified its tax status as a tax-exempt entity as a tax position; however, it has determined that such tax position does not result in an uncertainty requiring recognition. The Organization is not currently under examination by any taxing jurisdiction. Its Federal and state income tax returns are generally open for examination for the past three years.

(3) LINE OF CREDIT

A bank line of credit was established on March 22, 2006 to the extent of \$75,000 and was increased on March 22, 2007 to \$150,000 and on March 22, 2013 to \$200,000. The note, which expires in March 2015, is secured by a certificate of deposit and is due on demand. The note bears interest at a variable interest rate known as the Bank's Base Rate, which is computed on a 365 or 366/360 basis, but shall at no time be less than 4.00%. The amount outstanding on the line at June 30, 2014 and 2013 was \$-0- and \$172,500, respectively.

**SAMARITANS, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**JUNE 30, 2014**

(4) NET ASSETS

*(a) Board Designated*

The Board has voted to consider certain funds as Board Designated, i.e. to be used for purposes and in compliance with guidelines as stipulated by the Board. Board designated funds included in the unrestricted fund balance for the years ended June 30, 2014 and 2013 totaled \$100,784 and \$99,818 respectively.

*(b) Temporarily Restricted Net Assets*

Temporarily restricted net assets at June 30, 2014 and 2013 are available for the following purposes:

	<u>2014</u>	<u>2013</u>
Unrestricted purposes after the passage of time	\$61,141	\$ 119,292

(5) PROPERTY AND EQUIPMENT

Property and equipment are summarized by major classification as follows:

	<u>2014</u>	<u>2013</u>
Furniture and equipment	\$30,199	\$30,199
Leasehold improvements	18,766	-
Less: Accumulated depreciation	<u>(18,019)</u>	<u>(11,145)</u>
	<u>\$30,946</u>	<u>\$19,054</u>

Depreciation expense amounted to \$6,874 and \$4,314 for the years ended June 30, 2014 and 2013, respectively.

(6) FUNCTIONAL EXPENSES

Expenses are charged to each program based on direct expenditures incurred. Expenditures not directly chargeable to programs are allocated in relation to programs based on either payroll expenses or square footage occupied, whichever method more closely correlates to the expenditure incurred.

**SAMARITANS, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**JUNE 30, 2014**

(7) COMMITMENTS

Samaritans, Inc. leases office space in Boston under a non-cancelable operating lease, which commenced on November 1, 2010 and continues for a ten-year term until October 31, 2020. The lease is subject to property tax and operating cost escalation clauses. Fixed rental payments under this lease for each of the next five years and in the aggregate are:

<b>Fiscal year ending June 30:</b>	
2015	\$ 119,919
2016	124,986
2017	130,053
2018	135,120
thereafter	<u>334,422</u>
	<u>\$844,500</u>

Samaritans, Inc. leased office space in Framingham under an operating lease, which was terminated during fiscal year 2014.

Rent expense relating to these leases totaled \$118,816 and \$135,293, respectively for fiscal years ending June 30, 2014 and 2013.

(8) ACCRUAL FOR COMPENSATED ABSENCES

The Organization follows a "use-it or lose-it" policy regarding vacation, sick and other personal time. Sick pay can be used only in the event of illness. Compensated absence benefits are lost if not used by December 31st of each year. Due to the insignificance of unused vacation time as of June 30, 2014 and 2013, and to the uncertainty regarding payment of sick leave, no accrual amount has been quantified.

(9) CONCENTRATIONS

The Organization receives substantial contributions from foundations. Contributions from four foundations totaled 9% and 11% of total support and revenue for the years ended June 30, 2014 and 2013, respectively.

The Organization provides contract services to nonprofit and government agencies. Revenue from four contracts totaled 26% of total support and revenue for the year ended June 30, 2014. Revenue from two contracts totaled 13% of total support and revenue for the year ended June 30, 2013.

For purposes of this calculation, in-kind donations are excluded from total support and revenue.

**SAMARITANS, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**JUNE 30, 2014**

(10) PLEDGES RECEIVABLE

Pledges receivable as of June 30, 2014 and 2013 are as follows:

	<u>2014</u>	<u>2013</u>
Due: Less than one year	\$ 40,563	\$ 70,541
One to five years	18,904	65,027
More than five years	<u>800</u>	<u>3,850</u>
	<u>\$ 60,267</u>	<u>\$139,418</u>
Less: Discounts to present value	(1,500)	(4,000)
Allowances for uncollectible pledges	<u>(3,000)</u>	<u>(18,000)</u>
	<u>\$ 55,767</u>	<u>\$117,418</u>

Pledges to be received after June 30, 2015 are discounted at 4.75%.

(11) DONATED SERVICES, MATERIALS, AND FIXED ASSETS

During the years ended June 30, 2014 and 2013, donated services for the Crisis Services volunteers were recorded based upon comparable compensation, which would be paid to individuals if they were to occupy these positions. Other donated items were valued at fair market value at date of donation. A summary of in-kind donations and donated services is as follows:

	<u>2014</u>	<u>2013</u>
Donated goods & services - special events	\$ 42,719	\$ 14,070
Donated goods & services - other	<u>5,100</u>	<u>701,775</u>
Other in-kind donations	<u>\$ 47,819</u>	<u>\$ 715,845</u>
Donated volunteer services	<u>\$ 885,266</u>	<u>\$1,372,139</u>

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(12) SPECIAL EVENTS

Accounting standards dictate the presentation of special event income on a gross proceeds basis. An accounting for net receipts on special events is as follows:

	2014			2013
	5K Road Race	Marathon	Total	Total
Contributions	<u>\$274,208</u>	<u>\$260,594</u>	<u>\$534,802</u>	<u>\$450,739</u>
Special events revenue	\$ 55,592	\$ -	\$ 55,592	\$ 54,881
Direct expenses	<u>(25,637)</u>	<u>(10,359)</u>	<u>(35,996)</u>	<u>(36,777)</u>
Net revenue	<u>\$ 29,955</u>	<u>\$(10,359)</u>	<u>\$ 19,596</u>	<u>\$ 18,104</u>
 Total contributions and net revenue	 <u>\$304,163</u>	 <u>\$250,235</u>	 <u>\$554,398</u>	 <u>\$468,843</u>

(13) INVESTMENTS - FAIR VALUES MEASURED ON A RECURRING BASIS

Fair values of investments measured on a recurring basis are summarized as follows:

	Cost	Quoted Prices in Active Markets for Identical Assets (Level 1)
	<b>As of fiscal year ending June 30, 2014</b>	
Mutual Funds	\$ 6,188	\$ 6,663
 <b>As of fiscal year ending June 30, 2013</b>		
Mutual Funds	\$ 6,188	\$ 5,697

(14) FINANCIAL CONDITION

As shown in the accompanying financial statements, the Organization showed an increase in net assets of \$158,150 for the fiscal year ending June 30, 2014 and a decrease in net assets of (\$93,625) for the fiscal years ending June 30, 2013.

The restructuring of expenses in June 2013 positioned the Organization for positive results for 2014. The Organization experienced continued success in the growth of its three signature events – the 5K Run/Walk, the Marathon and the Breakfast for Hope all set new fundraising records for the fiscal year that ended on June 30, 2014. In addition the expansion of services into texting was possible because of the significant grant made by Crisis Text Line to be one of its preferred providers.

The hiring of a new Chief Development Officer, with experience in individual giving and major gifts, at the beginning of FY15 will assist the organization in its continued revenue growth. There is a planned transition from a long time Executive Director to a new Executive Director on January 1, 2015 who brings with him knowledge of the organization, its events and donors from his seven years of service on the Board of Directors, and a successful business track record that will assist the organization in maintaining its positive trajectory.

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(15) SUBSEQUENT EVENTS

The Organization evaluated subsequent events through November 14, 2014, which is the date the financial statements were available to be issued.