



**The  
Giving Common**  
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## Sportsmen's Tennis & Enrichment Center (STEC)

950 Blue Hill Avenue Dorchester MA 02124

**Incorporation Year:** 1961

[WWW.SPORTSMENSTENNIS.ORG](http://WWW.SPORTSMENSTENNIS.ORG)

**Organization Contact:** [twiley@sportsmenstennis.org](mailto:twiley@sportsmenstennis.org) Toni Wiley

Youth Development Youth Development Programs

**CEO/Executive Director:** Ms. Toni Wiley

**Board Chair:** Dr. Paul Ridker Brigham & Women's Hospital



**Current**

**Mission Statement:** Sportsmen's Tennis & Enrichment Center builds leaders on the court, in the classroom and in the greater community by providing academic, wellness and social development programs alongside recreational and competitive tennis instruction for youth and adults. Sportsmen's is committed to improving life opportunities for youth in Boston's Blue Hill Corridor while welcoming a diverse community from the Greater Boston area.

**Needs Statement:** Our most pressing need is to strengthen and expand our organizational infrastructure and capacity, so as to more effectively serve even more children, youth and young adults. Specific needs include: IT: Upgrading hardware & software in financial management and front-desk operations: one-time cost of \$17,500; purchasing and installing development software, including data migration: one-time cost of \$22,000. Development: Add corporate/foundation development staff. Facilities: Add a full-time facility engineer for maintenance, light repairs, and ongoing facility upgrades. (We now operate a 50,000 sq. ft. facility 7 days a week with no maintenance or janitorial staff.) Cost: \$38,000 per year. Scholarships: Deep, lasting scholarship support and additional free programming are key components of our strategic growth plan to increase our impact on the lives of the youth, families and communities we serve. To increase our current scholarship budget and offer additional free programming to our target communities: \$1,800 - \$2,900 per child per year, depending on the programs in which she or he is enrolled. Long term, we will need to undertake a capital campaign to replace the metal roof, at a cost of about \$750,000.

**Impact Statement:** From the growing percentage of returning students in our academic and social enrichment programs to our tennis clinics that were filled to capacity each session, Sportsmen's provides a safe place for 5,500 Greater Boston youth and their families to learn, engage and play tennis. Accomplishments this past year included:

- 1) Providing 30,000+ hours of Junior tennis clinics, camps and private lessons for 300+ children ages 5 and up, in seven skill levels from beginner through highly competitive tennis. Sportsmen's also hosted 2 dozen (24) tournaments over the year, sanctioned by the United States Tennis Association (USTA), which drew over 940 players from throughout New England.
- 2) Serving over 200 students in grades K-12 through The Learning Center at Sportsmen's (TLC) a comprehensive set of year-round out-of-school-time educational support and social enrichment support programs that build fundamental skills in reading, science & math and prepares our youth to enter and graduate college.
- 3) Engaging over 4,200 youth in regular physical activity and partnering with 12 area schools and community centers to provide 400 youth with between 45 minutes and 2 hours of physical activity weekly which includes tennis instruction. Volley Against Violence (VAV), a partnership with the Boston Police Department, brought 100+ youth of all ages from all over Boston to Sportsmen's for weekly free tennis with our coaches and Boston Police officers.
- 4) Opening the new Brigham and Women's Center for Community Wellness, Dorchester (CCW), a new two-level health, wellness, and education center which has doubled our capacity to host educational and enrichment programs and provides us a space from which to conduct our wellness and health prevention curriculum. The goal of the CCW is to strengthen the economic stability of our neighborhoods by improving residents' employability, health, financial literacy and money management.

**Full-time Staff:** 8

**Volunteers:** 125

(excludes part-time staff)

### **Programs Detailed on Profile**

Match Point

The Learning Center at Sportsmen's

Match Point Health Partners

Junior Tennis

**Projected Revenue:** \$1,931,603.00

**Projected Expenses:** \$1,885,065.00

<b>Fiscal Year</b>	<b>2016</b>	<b>2015</b>	<b>2014</b>
<b>Total Revenue</b>	\$2,142,450	\$1,723,129	\$1,895,902
<b>Total Expenses</b>	\$1,634,264	\$1,492,112	\$1,445,174

**Top Funding Sources**

<b>Fiscal Year</b>	<b>2016</b>	<b>2015</b>	<b>2014</b>
<b>Top Funding Source &amp; Dollar Amount</b>	--	--	--
<b>Second Highest Funding Source &amp; Dollar Amount</b>	--	--	--
<b>Third Highest Funding Source &amp; Dollar Amount</b>	--	--	--