



**The  
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## Raw Art Works

37 Central Square Lynn MA 01901

**Incorporation Year:** 1988

[www.rawartworks.org](http://www.rawartworks.org)

**Organization Contact:** info@rawartworks.org Kit Jenkins

Arts,Culture & Humanities Arts Services

**CEO/Executive Director:** Ms. Katherine "Kit" Jenkins

**Board Chair:** Mr. Bruce Herring Fidelity Management & Research



**Current**

**Mission Statement:** Raw Art Works (RAW) believes that all kids should be SEEN and HEARD and passionately pursues its mission to *ignite the desire to create and the confidence to succeed in underserved youth.*

**Needs Statement:** RAW has a need for:

1. Core support of RAW's continuum of programming. Flexible funding is critical to underwriting the important pieces of our work that are difficult to fund otherwise such as technology upgrades, the evaluation of programming, and volunteer management.
2. Program specific funding which will enable our existing pilot programs to continue to grow and flourish.
3. With the completion of our capital campaign, we are now responsible for over 14,000 square feet of space. We recently completed a System Replacement Plan that outlines our facilitate needs for the next 20 years. Investments in our facilities and our facilities reserve fund will enable us to preserve our creative haven for youth over the long-term.
4. RAW is always looking for candidates to join our board and volunteer committees such as our special event committee. We seek volunteers who are passionate about our mission and who can generously give time, expertise, and resources to help us achieve our goals and our plans for sustainability.
5. We are always in need of volunteer mentors for our college access and career exploration program, Project Launch.

**Impact Statement:** We have experienced a range of accomplishments this past year, which include:

- In this past year alone (2016/2017), we have served 600 youth and grown our continuum of core arts programming. We have added groups such as Speak Up, which focuses on creative writing and storytelling.
- Since the start of 2013 (the beginning of our capital campaign for expansion), we have grown our programming to serve an additional 140 youth, representing a 30% increase!
- Our 2017 seniors submitted 341 college applications and received 200 acceptances. One hundred percent of this class will graduate from high school (34 youth). Of those 34 youth, 30 are college bound, two are attending Year Up, one is attending a career training program, and one is undecided.
- For the past two years, we have collected data regarding our young people's exposure to risk such as extreme poverty, trauma/toxic stress during childhood, and mental health or learning challenges. This data will be used to help RAW understand its impact.

We are committed to five organizational goals in our strategic plan.

1. Provide a full continuum of community-based programming in Lynn to serve 600 youth. To achieve this, we will expand our community presence, involve families more deeply in our work, and enhance existing programs.
2. Attract, retain, and develop excellent staff through competitive compensation, professional development, and commitment to a positive organizational culture.
3. Sustain our financial strength through continued disciplined financial management and oversight as well as attaining and gaining new supporters.
4. Expanding college and career success for RAW kids by continuing to invest in Project Launch to build the connections our kids need to succeed.
5. Lead in the community, and our field, by expanding local community engagement. Become leaders in our field both regionally and nationally, and recruit a board that is reflective of the community we serve.

**Full-time Staff:** 14

**Volunteers:** 210

(excludes part-time staff)

## **Programs Detailed on Profile**

Elementary Age Programs

Middle School Programs

High School Programs

Project Launch

Alumni Support-Fly

**Projected Revenue:** \$2,097,506.00

**Projected Expenses:** \$2,026,305.00

<b>Fiscal Year</b>	<b>2016</b>	<b>2015</b>	<b>2014</b>
<b>Total Revenue</b>	\$2,118,403	\$2,114,196	\$2,801,184
<b>Total Expenses</b>	\$2,234,297	\$2,016,572	\$1,706,864

**Top Funding Sources**

<b>Fiscal Year</b>	<b>2016</b>	<b>2015</b>	<b>2014</b>
<b>Top Funding Source &amp; Dollar Amount</b>	--	--	--
<b>Second Highest Funding Source &amp; Dollar Amount</b>	--	--	--
<b>Third Highest Funding Source &amp; Dollar Amount</b>	--	--	--