



## Beverly Bootstraps

35 Park Street Beverly MA 01915

**Incorporation Year:** 1994

<http://www.beverlybootstraps.org>

**Organization Contact:** [hjohnston@beverlybootstraps.org](mailto:hjohnston@beverlybootstraps.org) Heather Johnston

Human Services Emergency Assistance (Food, Clothing, Cash)



**CEO/Executive Director:** Mrs. Sue Gabriel

**Board Chair:** Mr. Mark A. Paluzzi Citizens Financial Group, Inc.

**Mission Statement:** Beverly Bootstraps provides critical resources to families and individuals so they may achieve self-sufficiency. We offer emergency and long-term assistance including: access to food, housing stability, adult and youth education, counseling and advocacy. We are community funded and supported.

**Needs Statement:** 1. Financial support of on-going programs: Food Assistance, Case Management, Adult Education and Youth and Family programs. We are community supported and funded and rely on the generosity of our community for general operating funds as well as specific projects.

2. In-kind donations of food (Please no glass containers or expired food), seasonal items, and items to be sold at the Thrift Shop.

3. Community members who are interested in volunteering in any of our programs or Board of Directors. Last year volunteers contributed over 17,000 hours.

**Impact Statement:** Beverly Bootstraps continues to annually serve 10% of the Beverly population. Through our many programs, we help our clients reach stability and self-sustainability. In FY2017, our agency served 4,358 individuals, a number which has increased 29% over the past six years and includes 1,305 helped by our case managers and 2,413 who visited our food pantry.

The need in our community is ever present and increasing as evidenced by the 244 new clients that came to the Food Pantry this year. All told, we distributed over 344,351 pounds (over 170 tons) of food between our Food Pantry, Summer Food program and Mobile Market program.

We provide adult education to increase our clients' skills and, therefore, their earning potential. In FY2017, we had 172 students registered for our ESOL (English for Speakers of Other Languages) class. We also had 18 students pass their HiSET exam, with another 97 still in the process of studying.

A strong education leads to successful adults and we encourage and help our children succeed through our Youth and Family programs. We have 20 elementary, and middle school age children enrolled in our Afterschool Homework Clubs where they get help with their homework, tutoring, and enrichment programs. We also distributed 669 backpacks filled with new school supplies so these children would be set up for success with the proper tools.

Our holiday programs support our clients through what could otherwise be a very stressful time of year. This year we gave out turkeys and fixin's to over 500 families so that they could enjoy a Thanksgiving dinner. We also provided 663 children with holiday gifts through our Adopt-a-Family program.

We are community funded and supported and depend on partnerships with the local community and businesses to be able to support those in need. Unlike many communities, residents of Beverly and Manchester-by-the-Sea know they have a place to turn to in emergency situations or when they can't quite make ends meet.

**Full-time Staff:** 16

**Volunteers:** 251

(excludes part-time staff)

**Programs Detailed on Profile**

Food Assistance  
Case Management  
Adult Education  
Youth & Family

**Projected Revenue:** \$2,751,400.00

**Projected Expenses:** \$2,694,251.00

<b>Fiscal Year</b>	<b>2016</b>	<b>2015</b>	<b>2014</b>
<b>Total Revenue</b>	\$2,718,364	\$4,910,921	\$2,355,432
<b>Total Expenses</b>	\$2,857,045	\$2,516,545	\$2,219,282

**Top Funding Sources**

<b>Fiscal Year</b>	<b>2016</b>	<b>2015</b>	<b>2014</b>
<b>Top Funding Source &amp; Dollar Amount</b>	--	--	--
<b>Second Highest Funding Source &amp; Dollar Amount</b>	--	--	--
<b>Third Highest Funding Source &amp; Dollar Amount</b>	--	--	--