



## SCM Community Transportation, Inc.

167 Holland Street Somerville MA 02144

**Incorporation Year:** 1983

[www.scmtransportation.org](http://www.scmtransportation.org)

**Organization Contact:** jkeegan@scmtransportation.org John Keegan

Human Services Transportation Assistance



**CEO/Executive Director:** Ms. Reed Cochran

**Board Chair:** Mr. George Dixon Financial Advisory and Treasury Mgmt. Consultant



**Mission Statement:** SCM promotes the independence of seniors and persons with disabilities through community based transportation. Our friendly, safe and reliable services help people maintain healthy, mobile and connected lives.

**Needs Statement:**

1. New partnerships and fundraising capacity to keep our core services sound- even growing- in the face of increasingly austere government contracts and grants.
2. Additional operations management talent as we roll out Ways2Go and harmonize its services with our current transportation portfolio.
3. Refreshed infrastructure- especially updated software and training to support greater coordination, efficiency and flexibility.
4. Additional financial modeling muscle to support our strategic and business planning.
5. Capital, capital, capital.

**Impact Statement:**

1. We secured a multi-year federal grant to launch mobility management services. Our new program, Ways2Go, will connect people to ALL of their transportation options, providing aggregated information, travel training services, and coordination. Our most visionary goal for the next three to five years is to bring mobility management best practices to fruition in Greater Boston. We are pleased to have a multi-agency steering committee that thus far includes the MBTA, the Mass Rehab Commission, and Mystic Valley Elder Services.

2. It has been no small feat just keeping the doors open- providing critical medical, shopping, and adult day health transportation- while fuel prices has climbed 36% over two years and other costs have not slowed. 75% of our revenue comes from government contracts and grants that have been flat or declining for more than a decade. Finding new funding sources for our core services – especially Medical Dial-a-Ride is one of our top challenges.

3. Credit for our derring do goes to talented management and board. This year, we welcome three new board members, adding additional financial, fundraising, and business development know-how. We keep the vans running. We provide 10,000 trips a month our most vulnerable neighbors. AND, we are fixed on attaining a ground-breaking, extraordinary future. Along these lines, the biggest challenge in the near term is to keep our core service vibrant while blazing an innovative new business model.

4. We continue to build a thriving Door2Door to the Arts program. Arts underscores our commitment to supporting complete lifestyles, not just bare minimum transportation. We produce four packed and varied calendars per year, enabling participants to experience the emotional and cognitive benefits of engaging in arts as well as making new connections and friendships. We are elated to add "joy" to our program palette in this unique way. Over the next three years, we hope to complement Arts with Door2Door Outdoors.

**Full-time Staff:** 21

**Volunteers:** 6

(excludes part-time staff)

### Programs Detailed on Profile

Adult Day Health Transportation

Medical Dial-a-Ride

Nutritional Shopping

Door2Door to the Arts

Ways2Go.

**Projected Revenue:** \$2,001,000.00

**Projected Expenses:** \$1,985,000.00

<b>Fiscal Year</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>
<b>Total Revenue</b>	\$1,910,594	\$2,090,999	\$2,211,881
<b>Total Expenses</b>	\$2,041,546	\$2,252,949	\$2,122,908

**Top Funding Sources**

<b>Fiscal Year</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>
<b>Top Funding Source &amp; Dollar Amount</b>	--	--	--
<b>Second Highest Funding Source &amp; Dollar Amount</b>	--	--	--
<b>Third Highest Funding Source &amp; Dollar Amount</b>	--	--	--