



# Massachusetts Adoption Resource Exchange, Inc.

19 Needham Street Suite 206 Newton MA 02461

**Incorporation Year:** 1957

[www.MAREinc.org](http://www.MAREinc.org)

**Organization Contact:** megand@mareinc.org Megan Dolan

Human Services Adoption



**CEO/Executive Director:** Ms. Lisa Funaro

**Board Chair:** Mr. Anthony Jordan EY

**Mission Statement:** The Massachusetts Adoption Resource Exchange, Inc. (MARE) finds adoptive families for children and teens waiting in foster care.

**Needs Statement:** 1. ADOPT.

You don't need to be perfect to be a perfect parent. Above all else, MARE needs families to adopt children and teens from foster care.

2. General Operating Funds.

The number of children in foster care is growing and with it, the demand for MARE's services. Our caseload numbers are fluctuating between 600 and 800. To find permanency for every child and teen, we need unrestricted grants and donations, which allow MARE to be innovative and to prioritize spending where it is needed the most.

3. Permanency for Teens.

Youth aging out of foster care is a national epidemic. The statistics on the well-being of this population are abysmal. MARE continues to find innovative solutions to serve this group and is looking for targeted funds to develop pilot programs and enhance family recruitment for teens.

**Impact Statement:** Top accomplishments from FY17 included placing 260 children and teens into permanent adoptive homes (a 28% increase from FY16), reformatting the organizational structure to maximize impact to children and families, and commencement of a strategic planning process which led to the adoption of the new, streamlined mission statement. The long-term goal of our program is to find a nurturing forever family for every child in state foster care who cannot be raised by his or her birth family. Over the course of FY18, we seek to expand recruitment, retention, and matching of prospective adoptive parents with children awaiting adoption by:

- Increasing the opportunities for the positive exposure of every child to ensure they register their children for our events, keep photographs current, and follow up with families; by working with DCF and its contracted partners
- Increasing awareness of adoption from foster care as an option for families seeking to adopt;
- Increasing the number and diversity of new families who inquire about adoption from foster care;
- Increasing the variety of targeted outreach for specific prospective family audiences;
- Increasing the number of recruited families who begin and progress through the adoption process;
- Supporting recruited families; and
- Getting more children into the adoptive homes they need.

**Full-time Staff:** 13

**Volunteers:** 150

(excludes part-time staff)

## Programs Detailed on Profile

Child Services (Finding Adoptive Families for Waiting Children)

Family Support Services

Wendy's Wonderful Kids Program

**Projected Revenue:** \$1,315,720.00

**Projected Expenses:** \$1,314,861.00

<b>Fiscal Year</b>	<b>2016</b>	<b>2015</b>	<b>2014</b>
<b>Total Revenue</b>	\$1,485,590	\$1,368,644	\$1,231,390
<b>Total Expenses</b>	\$1,433,590	\$1,310,217	\$1,146,805

**Top Funding Sources**

<b>Fiscal Year</b>	<b>2016</b>	<b>2015</b>	<b>2014</b>
<b>Top Funding Source &amp; Dollar Amount</b>	--	--	--
<b>Second Highest Funding Source &amp; Dollar Amount</b>	--	--	--
<b>Third Highest Funding Source &amp; Dollar Amount</b>	--	--	--