



The Giving Common

An Initiative of the Boston Foundation

www.thegivingcommon.org

Lovin Spoonfuls Inc.



Current

General Information

418 Commonwealth Avenue
Boston, MA 02215
(617) 390-4450

Website

www.lovin Spoonfuls Inc. org

Organization Contact

Ashley Stanley info@lovin Spoonfuls Inc. org

Year of Incorporation

2010

Statements & Search Criteria

Mission Statement

Lovin' Spoonfuls is an organization that facilitates the recovery and distribution of healthy, perishable food that would otherwise be discarded. Lovin' Spoonfuls works efficiently to deliver this food directly to the community organizations and resources where it can have the greatest impact. Lovin' Spoonfuls is committed to addressing the health, environmental and economic impact that food waste has on our community. Headquartered in Boston, MA, Lovin' Spoonfuls is a 501c3, non-profit organization.

Background Statement

Founded in 2010, Lovin' Spoonfuls is modeled off of successful food rescue organizations in other cities such as City Harvest in New York City, and has proven to be a vital component of the hunger relief equation in Boston.

Lovin' Spoonfuls rescues wholesome, fresh food that would otherwise be thrown away from grocery chains, produce wholesalers, farms and farmers markets, then distributes it to community non-profits that feed the hungry. We work under the Bill Emerson Good Samaritan Food Donation Act of 1996, a federal law that protects food donors from liability.

On October 1, 2014, the state of Massachusetts implemented statewide regulations banning the disposal of commercial food waste. Any commercial entity that disposes of at least one ton of organic material per week is required to donate or re-purpose useable food and ship any remaining food waste to an anaerobic digestion (AD) facility. We have noticed the effects of the ban, as more businesses and large institutions are seeking out our services.

Impact Statement

2015 has been a year of tremendous growth and accomplishment for Lovin' Spoonfuls. We now work with over one-hundred fifty partners and have expanded our reach to the MetroWest. Our food rescue drivers and refrigerated delivery vehicles rescue and distribute roughly 30,000 pounds of healthy, fresh food each week to over one-hundred non-profit community organizations throughout Greater Boston serving over 15,000 people a week.

In 2016, we aim to continue to expand our team and operations to impact areas most in need of our services. We aim to add delivery vehicles to our fleet, allowing us to further increase our capacity and meet the growing demand for our services on both the food source side and the non-profit delivery end.

Needs Statement

While the problem of hunger is complex and will not be solved by any one person or entity, food rescue is a straightforward and immediate solution. Lovin' Spoonfuls is seeking grants and contributions to help achieve our goals for program development and expansion. A lean business plan and relatively low operating costs provide a solid foundation for our scalable model, and we hope to expand operations to eventually reach the four corners of Massachusetts. More trucks and drivers on the road mean we can recover more food and serve more people.

Service Categories

Food, Agriculture & Nutrition NEC

Geographic Areas Served

Lovin' Spoonfuls serves greater Boston and the MetroWest Massachusetts, including Allston, Ashland, Arlington, Bedford, Bellingham, Boston, Brighton, Brookline, Burlington, Cambridge, Canton, Charlestown, Chestnut Hill, Danvers, Dedham, Dorchester, Everett, Framingham, Gloucester, Holliston, Hopkinton, Hyde Park, Jamaica Plain, Lexington, Lynnfield, Mattapan, Malden, Marlborough, Mattapan, Medway, Melrose, Milford, Natick, Needham, Newton, Northborough, Norwood, Quincy, Roxbury, Somerville, South Boston, Southborough, Sudbury, Walpole, Waltham, Watertown, Wayland, Wellesley, Westborough, Weston, Westwood, Woburn, and Quincy.

Please review online profile for full list of selected areas served.

Programs

Food Rescue

Description

Lovin' Spoonfuls routinely collects fresh, perishable food from over sixty food sources such as Whole Foods Markets, Trader Joe's, and Stop & Shop Supermarkets, as well as multiple local farms, produce wholesalers, and colleges. This food goes directly to over 100 local food assistance entities including Pine Street Inn, Boston Rescue Mission, Haley House, Elizabeth Peabody House and Bridge Over Troubled Waters, among others. Through Lovin' Spoonfuls' straightforward and effective model, food sources are able to reduce their waste disposal costs and emissions footprint while contributing a tax-deductible food donation to their community. Our focus on fresh fruits and vegetables, lean proteins, and whole grains allows our partner organizations to consistently serve their clients healthy and wholesome meals without increasing their own operating costs.

Budget

1200000

Category

Food, Agriculture & Nutrition, General/Other Food Distribution

Population Served

Homeless, Poor, Economically Disadvantaged, Indigent, Unemployed, Underemployed, Dislocated

Program Short Term Success

Lovin' Spoonfuls helps social assistance agencies offer healthier food to their clients and helps balance their budget since they do not have to purchase that food from other sources. Additionally, the populations served by the agencies we deliver to often have little choice of what types of food they eat. They are subject to whatever is served at the organization at which they receive their meals. By ensuring these agencies have healthy food available, we are helping to expand the range of food options for these individuals.

Program Long term Success

While 49 million Americans struggle daily with food insecurity, forty percent of all food produced in the U.S. goes to waste each year. Food is wasted at every level from the field to the retail shelf. American taxpayers spend \$1 billion annually to incinerate discarded food, resulting in almost 4% of total U.S. oil consumption. This exists alongside the fact that one in five people in Boston are food insecure, meaning they do not always know where they will find their next meal.

While the multifaceted problems of food waste and food insecurity co-exist globally, our work aims to provide a local solution that will create substantive changes to our food system and hunger relief efforts in Boston and beyond. Access to nutritious food should be a right, not a privilege. By bridging the gap between abundance and need, our work aims to ensure everyone in our community has access to the types of food necessary to sustain a healthy life.

Program Success Monitored By Lovin' Spoonfuls utilizes a variety of metrics to monitor the success of our food rescue program. Three main performance indicators include the number of pounds of food rescued, the number of food establishments that donate food and the number of beneficiary organizations served. We weigh and record every food donation that we receive in order to track types and quantities of specific food items over the course of the year. In addition to these quantitative results, we also survey our partner organizations to receive client population data and qualitative feedback on our performance as an organization.

Examples of Program Success Since 2010, Lovin' Spoonfuls rescued and distributed more than 3,824,000 pounds of healthy fresh food to over 100 non-profit partner organizations that collectively serve more than 15,000 food-insecure individuals and families each week. Lovin' Spoonfuls has expanded to ten full-time staff and six refrigerated vehicles, developed solid relationships with state officials and built a strong leadership board. We have been fortunate to develop a committed culinary panel filled with industry experts, celebrity chefs, and influential advocates for food justice. In addition, we are proud that we have built solid and effective relationships with twenty-four government officials including both State and U.S. Senators and Representatives.

Management

CEO/Executive Director

Executive Director	Ms. Ashley Stanley
Term Start	Jan 2010
Email	ashley@lovinspoonfulsinc.org

Senior Staff

Ms. Lauren Palumbo

Title	Operations Director
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Experience/Biography

Ms. Angela Haynes

Title	Director of Development
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Experience/Biography

Staff Information

Full Time Staff	9
Part Time Staff	1
Volunteers	80
Contractors	0

Staff Demographics - Ethnicity

African American/Black	0
Asian American/Pacific Islander	1
Caucasian	8
Hispanic/Latino	0
Native American/American Indian	0
Other	0

Staff Demographics - Gender

Male	3
Female	6
Unspecified	0

Formal Evaluations

CEO Formal Evaluation	Yes
CEO/Executive Formal Evaluation Frequency	Bi-Annually
Senior Management Formal Evaluation	Yes
Senior Management Formal Evaluation Frequency	Bi-Annually
NonManagement Formal Evaluation	Yes
Non Management Formal Evaluation Frequency	Bi-Annually

Plans & Policies

Organization has a Fundraising Plan?	Under Development
Organization has a Strategic Plan?	Under Development
Organization Policy and Procedures	Yes
Nondiscrimination Policy	Under Development
Whistleblower Policy	Yes

Board & Governance

Board Chair

Board Chair	Mr. Sandy Cades
Company Affiliation	Communities For People, Inc.
Term	Jan 2015 to 0
Email	scades@communities-for-people.org

Board Members

Name	Affiliation	Status
Mr. Christopher Brennan	Northwestern Mutual	Voting
Mr. Sandy Cades	Communities For People	Voting
Ms. Karen Nevins	Nixon Peabody LLP	Voting
Ms. Dorothy Puhly	Dana-Farber Cancer Institute	Voting
Ms. Ashley Stanley	Lovin' Spoonfuls Inc	Exofficio
Mr. Andy Youniss	Rocket Software	Voting

Board Demographics - Ethnicity

African American/Black	0
Asian American/Pacific Islander	0
Caucasian	6
Hispanic/Latino	0
Native American/American Indian	0
Other	0

Board Demographics - Gender

Male	50
Female	50
Unspecified	0

Board Information

Board Term Lengths	3
Board Term Limits	3
Number of Full Board Meetings Annually	12
Written Board Selection Criteria?	Under Development
Written Conflict of Interest Policy?	Yes
Percentage Making Monetary Contributions	100%

Percentage Making In-Kind Contributions 60%

Constituency Includes Client Representation No

Financials

Fiscal Year

Fiscal Year Start	Jan 01, 2015
Fiscal Year End	Dec 31, 2015
Projected Revenue	\$665,000.00
Projected Expenses	\$665,000.00
Endowment?	No
Spending Policy	Income plus capital appreciation
Credit Line?	No
Reserve Fund?	Yes
Months Reserve Fund Covers	0

Detailed Financials

Revenue and Expenses

Fiscal Year	2014	2013	2012
Total Revenue	\$1,291,588	\$927,159	\$674,492
Total Expenses	\$1,305,415	\$830,568	\$551,270

Revenue Sources

Fiscal Year	2014	2013	2012
Foundation and Corporation Contributions	--	--	--
Government Contributions	\$0	\$0	\$0
Federal	--	--	--
State	--	--	--
Local	--	--	--
Unspecified	--	--	--
Individual Contributions	\$438,874	\$504,218	\$307,663
Indirect Public Support	--	--	--
Earned Revenue	--	--	--
Investment Income, Net of Losses	--	--	--
Membership Dues	--	--	--
Special Events	\$141,262	\$55,062	\$73,642
Revenue In-Kind	\$711,022	\$367,254	\$293,123
Other	\$430	\$625	\$64

Expense Allocation

Fiscal Year	2014	2013	2012
Program Expense	\$1,074,524	\$657,790	\$451,105
Administration Expense	\$103,235	\$74,360	\$60,066
Fundraising Expense	\$127,656	\$98,418	\$40,099
Payments to Affiliates	--	--	--
Total Revenue/Total Expenses	0.99	1.12	1.22
Program Expense/Total Expenses	82%	79%	82%
Fundraising Expense/Contributed Revenue	22%	18%	11%

Assets and Liabilities

Fiscal Year	2014	2013	2012
Total Assets	\$458,881	\$526,168	\$358,247
Current Assets	\$364,785	\$453,786	\$310,615
Long-Term Liabilities	\$20,036	\$29,390	\$38,062
Current Liabilities	\$63,860	\$107,966	\$27,964
Total Net Assets	\$374,985	\$388,812	\$292,221

Short Term Solvency

Fiscal Year	2014	2013	2012
Current Ratio: Current Assets/Current Liabilities	5.71	4.20	11.11

Long Term Solvency

Fiscal Year	2014	2013	2012
Long-Term Liabilities/Total Assets	4%	6%	11%

Top Funding Sources

Fiscal Year	2014	2013	2012
Top Funding Source & Dollar Amount	--	--	--
Second Highest Funding Source & Dollar Amount	--	--	--
Third Highest Funding Source & Dollar Amount	--	--	--

Capital Campaign

Currently in a Capital Campaign?

No

Comments

Foundation Staff Comments

Financial summary data in the charts and graphs above is per the organization's IRS Form 990s.

Contributions from foundations and corporations are listed under individuals when the breakout was not available.